

JUNE 2016 TRAFFIC

▶ Passenger network: activity impacted by four days of Air France pilot strike

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	- 1.5%	- 3.6%	85.7%	- 1.8
North America	- 0.7%	- 3.2%	88.1%	- 2.3
Latin America	+ 0.1%	- 1.8%	87.3%	- 1.7
Asia	- 7.7%	- 8.0%	86.8%	- 0.3
Africa / Middle East	+ 0.7%	- 3.0%	79.2%	- 3.0
Caribbean / Indian Ocean	+ 6.7%	+ 3.8%	83.5%	- 2.3
Short and Medium-haul	- 1.6%	- 1.4%	83.1%	+ 0.2
Total	- 1.6%	- 3.1%	85.2%	- 1.4

- ▶ Excluding the four days of Air France pilot strike, the capacity remained stable (-0.2%) compared to June 2015
- ▶ 7.0 million passengers, -1.9%
- ▶ Slight decrease in load factor of the long-haul network, while stable in the short and medium-haul network
- ▶ Excluding one-offs, the unit revenue per available seat kilometer (RASK) ex-currency down mid-single digit compared to June 2015, reflecting the weak supply-demand balance in the different regions of the network and increasingly soft local flows to France
- ▶ The impact of the pilot strike on the June operating result is estimated around € 40million

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 10.5%	+ 8.3%	88.9%	- 1.8

- ▶ 1.3 million passengers, +19.4%
- ▶ Strong increase in capacity driven by Transavia France and the expansion of the Munich base

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	- 0.5%	- 2.1%	85.5%	- 1.4

- ▶ 8.3 million passengers, +1.0%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 4.9%	- 9.4%	57.2%	- 2.8

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly down compared to June 2015

Agenda

27th July: 1st Half 2016 results

8th August: July 2016 traffic

8th September: August 2016 traffic

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STATISTICS

Passenger network activity*

Total Passenger network*	June			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	6,993	7,127	(1.9%)	38,624	37,856	2.0%
Revenue pax-kilometers (m RPK)	19,978	20,628	(3.1%)	113,910	112,372	1.4%
Available seat-kilometers (m ASK)	23,462	23,834	(1.6%)	134,642	134,056	0.4%
Load factor (%)	85.2%	86.5%	(1.4)	84.6%	83.8%	0.8
Long-haul						
Passengers carried ('000s)	2,128	2,215	(3.9%)	12,324	12,168	1.3%
Revenue pax-kilometers (m RPK)	15,984	16,578	(3.6%)	92,373	91,385	1.1%
Available seat-kilometers (m ASK)	18,654	18,945	(1.5%)	107,756	107,145	0.6%
Load factor (%)	85.7%	87.5%	(1.8)	85.7%	85.3%	0.4
North America						
Passengers carried ('000s)	711	740	(3.9%)	3,525	3,464	1.8%
Revenue pax-kilometers (m RPK)	5,079	5,249	(3.2%)	25,176	24,602	2.3%
Available seat-kilometers (m ASK)	5,764	5,805	(0.7%)	28,997	28,103	3.2%
Load factor (%)	88.1%	90.4%	(2.3)	86.8%	87.5%	(0.7)
Latin America						
Passengers carried ('000s)	258	262	(1.8%)	1,513	1,458	3.8%
Revenue pax-kilometers (m RPK)	2,484	2,529	(1.8%)	14,513	14,047	3.3%
Available seat-kilometers (m ASK)	2,845	2,841	0.1%	16,670	16,327	2.1%
Load factor (%)	87.3%	89.0%	(1.7)	87.1%	86.0%	1.0
Asia / Pacific						
Passengers carried ('000s)	486	533	(8.9%)	2,873	3,000	(4.3%)
Revenue pax-kilometers (m RPK)	4,268	4,641	(8.0%)	25,003	26,114	(4.3%)
Available seat-kilometers (m ASK)	4,918	5,329	(7.7%)	29,051	30,636	(5.2%)
Load factor (%)	86.8%	87.1%	(0.3)	86.1%	85.2%	0.8
Africa / Middle East						
Passengers carried ('000s)	427	441	(3.1%)	2,619	2,523	3.8%
Revenue pax-kilometers (m RPK)	2,338	2,411	(3.0%)	14,560	14,046	3.7%
Available seat-kilometers (m ASK)	2,954	2,933	0.7%	18,083	17,856	1.3%
Load factor (%)	79.2%	82.2%	(3.0)	80.5%	78.7%	1.9
Caribbean / Indian,Ocean						
Passengers carried ('000s)	247	239	3.3%	1,794	1,723	4.1%
Revenue pax-kilometers (m RPK)	1,815	1,749	3.8%	13,121	12,576	4.3%
Available seat-kilometers (m ASK)	2,173	2,037	6.7%	14,955	14,224	5.1%
Load factor (%)	83.5%	85.9%	(2.3)	87.7%	88.4%	(0.7)
Short and Medium-haul						
Passengers carried ('000s)	4,865	4,912	(1.0%)	26,300	25,688	2.4%
Revenue pax-kilometers (m RPK)	3,995	4,050	(1.4%)	21,537	20,987	2.6%
Available seat-kilometers (m ASK)	4,808	4,889	(1.6%)	26,887	26,910	(0.1%)
Load factor (%)	83.1%	82.8%	0.2	80.1%	78.0%	2.1

* Air France, KLM, and HOP!

Transavia activity

Transavia	June			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	1,329	1,113	19.4%	5,657	4,748	19.1%
Revenue pax-kilometers (m RPK)	2,220	2,050	8.3%	9,650	8,835	9.2%
Available seat-kilometers (m ASK)	2,496	2,259	10.5%	10,943	9,876	10.8%
Load factor (%)	88.9%	90.8%	(1.8)	88.2%	89.5%	(1.3)

Total group passenger activity**

Total group**	June			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	8,322	8,240	1.0%	44,281	42,605	3.9%
Revenue pax-kilometers (m RPK)	22,198	22,678	(2.1%)	123,560	121,207	1.9%
Available seat-kilometers (m ASK)	25,959	26,093	(0.5%)	145,585	143,932	1.1%
Load factor (%)	85.5%	86.9%	(1.4)	84.9%	84.2%	0.7

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	June			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	680	750	(9.4%)	4,121	4,456	(7.5%)
Available tonne-km (m ATK)	1,189	1,250	(4.9%)	6,999	7,421	(5.7%)
Load factor (%)	57.2%	60.0%	(2.8)	58.9%	60.0%	(1.2)

Air France and HOP! activity

Total Passenger network activity	June			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	4,312	4,567	(5.6%)	24,183	24,372	(0.8%)
Revenue pax-kilometers (m RPK)	11,676	12,431	(6.1%)	67,553	67,996	(0.7%)
Available seat-kilometers (m ASK)	14,049	14,519	(3.2%)	80,881	81,707	(1.0%)
Load factor (%)	83.1%	85.6%	(2.5)	83.5%	83.2%	0.3
Long-haul						
Passengers carried ('000s)	1,265	1,347	(6.1%)	7,401	7,406	(0.1%)
Revenue pax-kilometers (m RPK)	9,249	9,839	(6.0%)	54,185	54,453	(0.5%)
Available seat-kilometers (m ASK)	11,062	11,353	(2.6%)	63,794	64,220	(0.7%)
Load factor (%)	83.6%	86.7%	(3.1)	84.9%	84.8%	0.1
Short and Medium-haul						
Passengers carried ('000s)	3,047	3,220	(5.4%)	16,782	16,966	(1.1%)
Revenue pax-kilometers (m RPK)	2,427	2,592	(6.3%)	13,367	13,543	(1.3%)
Available seat-kilometers (m ASK)	2,987	3,165	(5.6%)	17,088	17,487	(2.3%)
Load factor (%)	81.3%	81.9%	(0.6)	78.2%	77.4%	0.8

Cargo activity	June			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	283	303	(6.4%)	1,722	1,783	(3.5%)
Available tonne-km (m ATK)	576	580	(0.5%)	3,344	3,384	(1.2%)
Load factor (%)	49.1%	52.2%	(3.1)	51.5%	52.7%	(1.2)

KLM activity

Total Passenger network activity	June			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	2,681	2,560	4.7%	14,441	13,484	7.1%
Revenue pax-kilometers (m RPK)	8,302	8,197	1.3%	46,357	44,376	4.5%
Available seat-kilometers (m ASK)	9,414	9,315	1.1%	53,761	52,349	2.7%
Load factor (%)	88.2%	88.0%	0.2	86.2%	84.8%	1.5
Long-haul						
Passengers carried ('000s)	863	868	(0.5%)	4,923	4,762	3.4%
Revenue pax-kilometers (m RPK)	6,735	6,739	(0.1%)	38,187	36,932	3.4%
Available seat-kilometers (m ASK)	7,592	7,592	0.0%	43,962	42,926	2.4%
Load factor (%)	88.7%	88.8%	(0.1)	86.9%	86.0%	0.8
Short and Medium-haul						
Passengers carried ('000s)	1,818	1,692	7.4%	9,518	8,722	9.1%
Revenue pax-kilometers (m RPK)	1,567	1,458	7.5%	8,170	7,444	9.8%
Available seat-kilometers (m ASK)	1,821	1,723	5.7%	9,799	9,423	4.0%
Load factor (%)	86.1%	84.6%	1.4	83.4%	79.0%	4.4
Cargo activity						
Revenue tonne-km (m RTK)	396	448	(11.5%)	2,399	2,673	(10.2%)
Available tonne-km (m ATK)	612	671	(8.8%)	3,655	4,037	(9.5%)
Load factor (%)	64.7%	66.7%	(2.0)	65.6%	66.2%	(0.6)