



Q1 2016/2017 Revenue: +12.5%

Paris, July 25, 2016 - **Generix Group**, Industrial, Logistical and Retail Ecosystems provider with leading Collaborative Software Solutions, issued today its revenues for the first quarter of its 2016/2017 fiscal year.

Q1 2016/2017 Revenue: +12.5%

	Fiscal Year 2016/2017	Fiscal Year 2015/2016	Change
<i>Unaudited</i>	Q1	Q1	Q1
Licenses	912	695	31%
Maintenance	4 429	4 297	3%
SaaS	5 214	3 891	34%
Software revenues	10 555	8 883	19%
Consulting Services	4 315	4 339	-1%
Revenues	14 870	13 222	12,5%

With €14.9m in revenue, the Group recorded a 12.5% growth for the past quarter driven mainly by:

- > The SaaS, owing to the rate of new contract signings observed in 2015/2016 generating a 34% revenue growth for the quarter, becomes the first revenue driver of the Group;
- > The loyalty of the installed base (License-based) brought growth of 31% in license sales and growth of 3% in the revenue of the maintenance activity.

New SaaS signings Q1 2016/2017: €3.4M

	Quarter ended June 30			Var. Q1 2016 vs Q1 2015
<i>Unaudited</i>	2016	2015	2014	
New SaaS contract signing	3 402	13 164	2 202	-74%

In the first quarter, the Group recorded €3.4m in new SaaS signings. The previous fiscal period registered 2 very significant signed contracts for the first quarter worth €12m.

In the past quarter, the Group recorded two important contract signings; the first in Brazil with the leading mass retailer in South America, and the second with one of the frontrunners of the global automotive



industry.

These new SaaS contracts are spread over an average of 3.7 years, and once in motion, they will produce additional revenue of up to €1m.

Profitability / Cashflow

The growth posted in the past quarter comes with a significant improvement of the EBITDA/revenue ratio.

During the same period, the Group secured short term financing instruments from its banking partners worth 6.5 million euros repayable on Friday, March 31, 2017, so that the Group can cover the seasonal aspect of its cashflow needs.

Supplemental and non-IFRS Financial Information

Supplemental non-IFRS information (above-mentioned as EBITDA) presented in this press release is subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's supplemental non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies.

**Next press release: October 31, 2016 after closing of the stock exchange
Revenue for the second quarter of the 2016/2017 fiscal year**

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About Generix Group

Software editor of collaborative applications, Generix Group helps its customers to face digital enterprise challenges: facilitating buying journeys, building a digital supply chain, and dematerializing all data flows. By building differentiating services, Generix Group optimizes the overall performance of the company within its ecosystem, enabling it to meet customers' new expectations.

Over 5,000 international players have contributed to establishing Generix Group as a European leader, with close to €58 million in turnover

For more information, visit www.generixgroup.com

