

Paris, August 3, 2016

### BOURBON 2<sup>nd</sup> Quarter and 1<sup>st</sup> Half 2016 Revenues

# The impact of the oil market cycle reaching its bottom is felt in BOURBON 1st Half 2016 adjusted revenues of €599.2 million, a 21.0% decline year on year and 11.7% reduction compared to 2<sup>nd</sup> half 2015 (both at current rates)

BOURBON is the most resilient OSV company in the market and has been impacted, however less and later, by the deep reduction in the level of activity of the oil companies following the sharp and sudden reduction of the oil price. Therefore the performance during 2016 is and will reflect the full impact of the down cycle, as illustrated by the quarter on quarter reduction of BOURBON adjusted revenues.

	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015
Adjusted Revenues (in € millions) Sequential change	<b>284.7</b> -9.5%	314.5 <i>-5.9%</i>	334.2 <i>-2.9%</i>	344.1 <i>-8.3%</i>	375.2 <i>-2.2%</i>	383.6
Average utilization rate (excl. Crew boats) Deep Shallow Subsea	<b>64.5%</b> <i>69.7%</i> <i>62.5%</i> <i>56.0%</i>	71.7% <i>77.2%</i> <i>71.3%</i> 52.3%	76.7% 82.6% 76.5% 54.0%	76.0% <i>79.8%</i> 75.5% 64.3%	79.5% <i>84.0%</i> 78.3% 70.2%	84.3% <i>86.0%</i> <i>84.5%</i> 75.9%
Average daily rate (excl. Crew boats US\$/d)	15,265	16,299	16,809	17,858	18,640	19,301

The evaluation of performances segment by segment shows that:

- The bottom of the market in the Subsea segment was reached in Q1 2016, and it is anticipated that the improvement in utilization rates in the second quarter will continue in the quarters to come
- The bottom of the market has been in Q2 2016 for the Crew boat segment; reduced helicopter activity for cost savings purposes and the increase of activity in production of existing fields are expected to improve the use of crew boats going forward
- In the segments Deep and Shallow water, BOURBON anticipates the bottom of the market in Q3 2016, due to the late cyclical nature of this business.

With average utilization rates that for several years remained around 8 to 12 points above most of its competitors, BOURBON strongly benefits from the preference of customers for its performances in safety, reliability and positive impacts on customers' own costs. BOURBON also has a specific advantage in its access to markets through long established local partnerships and from the diversification of its revenues among the four different segments of the market.

"More than ever, BOURBON is focusing on what the teams control: safety, reliability, cost control and improved efficiency to the customers benefit", **says Jacques de Chateauvieux, Chairman and Chief Executive Officer of BOURBON Corporation**. "While the world's largest oil field services company thinks the crude oil market has bottomed, BOURBON is ready to benefit in the first place from the market recovery when it will materialize".

BOURBON anticipates the low point of adjusted revenues in Q3 2016, with a possible improvement at the end of 2016.

BOURBON has continued its cash preservation strategy with proactive stacking of vessels whenever appropriate. At the end of June 2016, 67 supply vessels were stacked, representing 27% of the supply fleet. Looking forward to full year 2016 adjusted revenues, BOURBON now anticipates a full year adjusted revenue reduction in the order of magnitude experienced year on year during the first semester and a slight decrease in adjusted EBITDAR/revenues margin.

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		Qu	arter			Half Yea	r
In € millions, unless otherwise noted	Q2 2016	Q2 2015	Var 2016/ 2015	Q1 2016	H1 2016	H1 2015	Var 2016/ 2015
Operational indicators							
Number of vessels (FTE)*	511.2	501.2	+2.0%	511.4	511.3	500.6	+2.1%
Number of vessels (end of period)**	513	506	+7 vessels	515	513	506	+7 vessels
Average utilization rate (%)	<b>64.2</b> %	77.1%	-12.9 pts	69.5%	<b>66.8</b> %	78.1%	-11.3 pts
Average daily rate (US\$/day)	9,627	11,558	-16.7%	10,324	9,961	11,885	-16.2%
(*) FTE: Full Time Equivalent. (**) Vessels operated by BOURBON (includin	g vessels ov	vned or on b	oareboat chart	er).			
Adjusted Revenues <sup>(a)</sup>							
Marine Services	218.5	299.8	-27.1%	259.5	478.0	612.0	-21.9%
Deepwater offshore vessels	84.2	109.6	-23.2%	98.6	182.8	223.4	<i>-18.2%</i>
Shallow water offshore vessels	73.6	116.1	<i>-36.6%</i>	94.6	168.2	239.6	-29.8%
Crew boats	60.7	74.2	<i>-18.2%</i>	66.3	127.0	149.1	-14.8%
Subsea Services	60.9	70.9	-14.1%	50.0	110.8	138.0	-19.7%
Other	5.3	4.5	+19.1%	5.0	10.4	8.8	+17.5%
Total adjusted revenues	284.7	375.2	-24.1%	314.5	599.2	758.8	-21.0%
(change at constant rates)			-20.7%	>			-19.6%
IFRS 11 impact***	(20.1)	(30.1)	n/s	(22.5)	(42.6)	(57.5)	n/s
Group TOTAL	264.6	345.1	-23.3%	292.0	556.6	701.3	-20.6%
(***) Effect of consolidation of jointly control.	led compani	ies using the	e equity metho	od.		L	
Average utilization rate (excl. Crew boats)	64.5%	79.5%	-15.0 pts	71.7%	<b>68.1</b> %	81.9%	-13.8 pts
Average daily rate (excl. Crew boats US\$/d)	15,265	18,640	-18.1%	16,299	15,741	19,012	-17.2%

(a) Adjusted data: The adjusted financial information is presented by Activity and by Segment based on the internal reporting system and shows internal segment information used by the principal operating decision maker to manage and measure the performance of BOURBON (IFRS 8). As of January 1, 2015, the internal reporting (and thus the adjusted financial information) records the performance of operational joint ventures on which the group has joint control using the full integration method.

# MARINE SERVICES

		Qu	arter	Half Year			
	Q2 2016	Q2 2015	Var 2016/ 2015	Q1 2016	H1 2016	H1 2015	Var 2016/ 2015
<b>Adjusted Revenues</b> (in € millions)	218.5	299.8	-27.1%	259,5	478.0	612.0	-21.9%
Number of vessels (end of period)*	490	483	+7 vessels	492	490	483	+7 vessels
Average utilization rate	64.5%	77.4%	-12.9 pts	70.3%	67.4%	78.3%	-10.9 pts

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

Adjusted revenues decreased in all segments in the 1<sup>st</sup> half 2016 as market conditions continued to decline. This is reflected in the 10.9 point decline in the average utilization rate compared to the year ago period. The small increase in the fleet does not compensate for the reduction in average daily rates and average utilization rates.

#### Marine Services: Deepwater offshore vessels

		Qu	arter	Half Year			
	Q2 2016	Q2 2015	Var 2016/ 2015	Q1 2016	H1 2016	H1 2015	Var 2016/ 2015
<b>Adjusted Revenues</b> (in € millions)	84.2	109.6	-23.2%	98.6	182.8	223.4	-18.2%
Number of vessels (end of period)*	89	82	+7 vessels	89	89	82	+7 vessels
Average utilization rate	<b>69.7</b> %	84.0%	-14.3 pts	77.2%	73.4%	84.9%	-11.5 pts
Average daily rate (US\$/day)	16,537	20,286	-18.5%	17,630	17,114	21,097	-18.9%

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

Upon entry into the fleet, the Bourbon Arctic has earned praise from clients for safety, cost effectiveness and reliability and is currently on charter into the 4<sup>th</sup> quarter of this year. Overall, global market conditions continue to put downward pressure on the average daily rate and the average utilization rate. Almost half of BOURBON's deepwater fleet is located in West Africa, where average utilization rates for the 1<sup>st</sup> half 2016 remained stable compared with the year ago period and sequentially. Up to 17 vessels were stacked in Q2.

#### Marine Services: Shallow water offshore vessels

		Qu	arter	Half Year			
	Q2 2016	Q2 2015	Var 2016/ 2015	Q1 2016	H1 2016	H1 2015	Var 2016/ 2015
Adjusted Revenues (in € millions)	73.6	116.1	-36.6%	94.6	168.2	239.6	-29.8%
Number of vessels (end of period)*	133	138	-5 vessels	133	133	138	-5 vessels
Average utilization rate	62.5%	78.3%	-15.8 pts	71.3%	<b>66.9</b> %	81.4%	-14.5 pts
Average daily rate (in US\$/day)	10,712	13,507	-20.7%	11,967	11,289	13,732	-17.8%

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

Adjusted revenues in the 1<sup>st</sup> half 2016 declined significantly due to market forces having a proportionally greater impact on the shallow water market compared with the deepwater market, with the most significant decline being seen in West Africa. BOURBON therefore chose to take further proactive cost reduction measures by stacking additional vessels. Up to 46 vessels were stacked in the 2<sup>nd</sup> quarter of this year.



#### Marine Services: Crew boat vessels

		Qu	arter		ır		
	Q2 2016	Q2 2015	Var 2016/ 2015	Q1 2016	H1 2016	H1 2015	Var 2016/ 2015
Adjusted Revenues (in € millions)	60.7	74.2	-18.2%	66.3	127.0	149.1	-14.8%
Number of vessels (end of period)	268	263	+5 vessels	270	268	263	+5 vessels
Average utilization rate	<b>63.8</b> %	75.0%	-11.2 pts	67.5%	65.6%	74.7%	-9.1 pts
Average daily rate (in US\$/day)	4,405	4,732	-6.9%	4,538	4,478	4,837	-7.4%

The Crew boat segment remains the most resilient among the Marine Services segments due to it being a cost effective alternative to the use of helicopters. 1<sup>st</sup> half 2016 adjusted revenues declined versus the prior year reflecting the difficult conditions faced in the market. The larger impact of the market downturn was on the FSIVs with average utilization rates declining more for these vessels than for the smaller crew boats in the fleet.

#### SUBSEA SERVICES

		Qu	arter	Half Year			
	Q2 2016	Q2 2015	Var 2016/ 2015	Q1 2016	H1 2016	H1 2015	Var 2016/ 2015
<b>Adjusted Revenues</b> (in € millions)	60.9	70.9	-14.1%	50.0	110.8	138.0	-19.7%
Number of vessels (end of period)*	22	22	No change	22	22	22	No change
Average utilization rate	56.0%	70.2%	-14.2 pts	52.3%	54.1%	73.1%	-19.0 pts
Average daily rate (in US\$/day)	39,583	48,847	-19.0%	44,119	41,501	49,718	-16.5%

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

Lower adjusted revenues compared with the prior year are due to the market conditions and their effect upon the average daily rate and average utilization rate. There were up to 8 Subsea vessels stacked during the 2<sup>nd</sup> quarter 2016, having a significant negative impact on the average utilization rate compared with the year ago period. There were fewer stacked vessels than in the prior quarter and this helps explain the slight increase in the average utilization rate and higher adjusted revenues compared with the prior quarter.

#### **OTHER**

		Qu	arter	Half Year			
	Q2 2016	Q2 2015	Var 2016/ 2015	Q1 2016	H1 2016	H1 2015	Var 2016/ 2015
<b>Adjusted Revenues</b> (in € millions)	5.3	4.5	+19.1%	5.0	10.4	8.8	+17.5%

Activities included are those that do not fit into either Marine Services or Subsea Services. Making up the majority of the total are earnings from such items as miscellaneous ship management activities, logistics as well as from the cement carrier Endeavor.



# **OUTLOOK**

The largest oil & gas companies' CEO's express the view that even if the harsh downturn is not yet over, there are some signs of improvement. The drastic reduction of the level of investments of oil & gas companies over the past couple years has resulted in persistently low prices and a large oversupply of vessels in the offshore services market. Rather than to focus on additional cost cutting campaigns, clients are now thinking of the future. While recovery will take slightly more time to impact the offshore service vessel industry due to its late cyclical nature, this provides some optimism in the industry.

#### **ADDITIONAL INFORMATION**

■ BOURBON's results will continue to be influenced by the €/US\$ exchange rate

#### **FINANCIAL CALENDAR**

2016 1<sup>st</sup> Half Results press release 2016 3<sup>rd</sup> Quarter financial information press release September 8, 2016 November 3, 2016

# **APPENDIX**

#### Quarterly adjusted revenue breakdown

	20	16	1	2015				
In € millions	Q2	Q1		Q4	Q3	Q2	Q1	
Marine Services	218.5	259.5	1	275.7	279.0	299.8	312.2	
Deepwater offshore vessels	84.2	98.6		106.1	101.9	109.6	113.8	
Shallow water offshore vessels	73.6	94.6		103.0	107.2	116.1	123.5	
Crew boats	60.7	66.3		66.6	69.9	74.2	74.9	
Subsea Services	60.9	50.0		53.3	61.0	70.9	67.1	
Other	5.3	5.0		5.2	4.1	4.5	4.3	
Total adjusted revenues	284.7	314.5		334.2	344.1	375.2	383.6	
IFRS 11 impact*	(20.1)	(22.5)	1	(26.1)	(23.8)	(30.1)	(27.4)	
TOTAL CONSOLIDATED	264.6	292.0	1	308.1	320.2	345.1	356.3	

\* Effect of consolidation of joint ventures using the equity method.

# Quarterly average utilization rates for the BOURBON offshore fleet

In %	20	2016			2015					
111 70	Q2	Q1		Q4	Q3	Q2	Q1			
Marine Services	64.5	70.3		73.0	74.1	77.4	79.2			
Deepwater offshore vessels	69.7	77.2		82.6	79.8	84.0	<i>86.0</i>			
Shallow water offshore vessels	62.5	71.3		76.5	75.5	78.3	84.5			
Crew boats	63.8	67.5		68.0	71.5	75.0	74.4			
Subsea Services	56.0	52.3		54.0	64.3	70.2	75.9			
"Total fleet excluding Crewboats"	64.5	71.7		76.7	76.0	79.5	84.3			
"Total fleet" average utilization rate	64.2	69.5	1	72.1	73.7	77.1	79.1			

# Quarterly average daily rates for the BOURBON offshore fleet

	2016			2015					
In US\$/day	Q2	Q1		Q4	Q3	Q2	Q1		
Deepwater offshore vessels	16,537	17,630		18,360	19,518	20,286	21,942		
Shallow water offshore vessels	10,712	11,967		12,205	12,880	13,507	13,882		
Crew boats	4,405	4,538		4,530	4,632	4,732	4,934		
Subsea Services	39,583	44,119		47,232	47,657	48,847	50,118		
"Total fleet excluding Crewboats" average daily	15,265	16,299		16,809	17,858	18,640	19,301		

# Quarterly number of vessels (end of period)

In number of vessels*	2016			2015					
In number of vessels	Q2	Q1		Q4	Q3	Q2	Q1		
Marine Services	490	492	11	488	484	483	479		
Deepwater offshore vessels	89	89		88	86	82	79		
Shallow water offshore vessels	133	133		133	134	138	138		
Crew boats	268	270		267	264	263	262		
Subsea Services	22	22		22	22	22	21		
FLEET TOTAL	512	514		510	506	505	500		

\* Vessels operated by BOURBON (including vessels owner or on bareboat charter).

# **Quarterly deliveries of vessels**

In number of vessels	20	2016			2015						
In number of vessels	Q2 Q1		Q4	Q3	Q2	Q1					
Marine Services	0	4	1 [	5	6	4	0				
Deepwater offshore vessels	0	7		2	4	3	0				
Shallow water offshore vessels	0	0		0	0	0	0				
Crew boats	0	3		3	2	1	0				
Subsea Services	0	0	1 [	0	0	1	0				
FLEET TOTAL	0	4	1	5	6	5	0				

# Half Year adjusted revenue breakdown

	2016	2015					
In € millions	<sup>ns</sup> H1		H1				
Marine Services	478.0	554.7	612.0				
Deepwater offshore vessels	182.8	208.1	223.4				
Shallow water offshore vessels	168.2	210.2	239.6				
Crew boats	127.0	136.4	149.1				
Subsea Services	110.8	114.3	138.0				
Other	10.4	9.3	8.8				
Total adjusted revenues	599.2	678.3	758.8				
IFRS 11 impact*	(42.6)	(50.0)	(57.5)				
TOTAL CONSOLIDATED	556.6	628.3	701.3				

\* Effect of consolidation of joint ventures using the equity method.

# Half Year average utilization rates for the BOURBON offshore fleet

1- %	2016	2015				
In %	H1		H1			
Marine Services	67.4	73.6	78.3			
Deepwater offshore vessels	73.4	81.4	84.9			
Shallow water offshore vessels	66.9	76.0	81.4			
Crew boats	65.6	69.9	74.7			
Subsea Services	54.1	59.0	73.1			
"Total fleet excluding Crewboats"	68.1	76.4	81.9			
"Total fleet" average utilization rate	66.8	73.0	78.1			

# Half Year average daily rates for the BOURBON offshore fleet

	2016	2015				
In US\$/day	H1	H2	H1			
Deepwater offshore vessels	17,114	18,718	21,097			
Shallow water offshore vessels	11,289	12,507	13,732			
Crew boats	4,478	4,579	4,837			
Subsea Services	41,501	47,459	49,718			
"Total fleet excluding Crewboats" average daily rate	15,741	17,237	19,012			

# Half Year deliveries of vessels

In number of vessels	2016	2015				
In number of vessels	H1	H2	H1			
Marine Services	4	11	4			
Deepwater Offshore vessels	7	6	3			
Shallow water Offshore	0	0	0			
Crew boats	3	5	1			
Subsea Services	0	0	1			
FLEET TOTAL	4	11	5			

# Breakdown of BOURBON adjusted revenues by geographical region

	S	econd quarte	96	First half				
In € millions	Q2 2016	Q2 2015	Change	H1 2016	H1 2015	Change		
Africa	162.9	212.5	-23.3%	349.5	432.3	-19.2%		
Europe & Mediterranean/Middle East	36.9	57.2	-35.4%	70.6	116.3	-39.3%		
Americas	51.9	68.9	-24.7%	118.3	133.1	-11.2%		
Asia	32.9	36.6	-10.0%	60.8	77.1	-21.2%		

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# Breakdown of BOURBON adjusted revenues by geographical region

	20	016	2015			
In € millions	Q2	Q1	Q4	Q3	Q2	Q1
Africa	162.9	186.5	193.3	188.7	212.5	219.8
Europe & Mediterranean/Middle East	36.9	33.7	45.5	53.2	57.2	59.1
Americas	51.9	66.4	62.6	68.1	68.9	64.2
Asia	32.9	27.8	32.9	34.1	36.6	40.5

# Other key indicators

#### Quarterly breakdown

	20		2015					
	Q2	Q2 Q1		Q4	Q3	Q2	Q1	
Average €/US\$ exchange rate for the quarter (in €)	1.13	1.10		1.10	1.11	1.11	1.13	
€/US\$ exchange rate at closing (in €)	1.11	1.14		1.09	1.12	1.12	1.08	
Average price of Brent for the quarter (in US\$/bbl)	46	34		44	50	62	54	

# Half-yearly breakdown

	2016	20	15
	H1	H2	H1
Average €/US\$ exchange rate for the half year (in €)	1.12	1.11	1.12
€/US\$ exchange rate at closing (in €)	1.11	1.11	1.12
Average price of Brent for the half year (in US\$/bbl)	40	47	58



#### ABOUT BOURBON

Among the market leaders in marine services for offshore oil & gas, BOURBON offers the most demanding oil & gas companies a wide range of marine services, both surface and sub-surface, for offshore oil & gas fields and wind farms. These extensive services rely on a broad range of the latestgeneration vessels and the expertise of more than 11,000 skilled employees. Through its 34 operating subsidiaries the group provides local services as close as possible to customers and their operations throughout the world, of the highest standards of service and safety.

BOURBON provides two operating Activities (Marine Services and Subsea Services) and also protects the French coastline for the French Navy.

In 2015, BOURBON'S revenue came to €1,329.6 million and as of June 30, 2016, the company operated a fleet of 513 vessels.

Placed by ICB (Industry Classification Benchmark) in the "Oil Services" sector, BOURBON is listed on the Euronext Paris, Compartment B.

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