

CLOUD & DIGITIZATION

CEGID SIGNS A PARTNERSHIP AGREEMENT WITH STARTUP EDOC GROUP

Cegid is stepping up its cloud services development strategy and acquiring new technologies and expertise to develop a comprehensive digitization platform to support companies, CPAs and the public sector in their digital transformation

Cegid has signed a partnership agreement with Brest-based startup eDoc Group (eFolia/eDoc Group), a probative-value document exchange company specializing in digitization, including Electronic Document Management and SaaS-based collaborative processes.

Under the partnership agreement, Cegid will acquire a stake in eDoc Group as part of a capital increase and will finance eDoc Group's innovation-related investments. The agreement includes the option to ultimately acquire all of eDoc's shares.

Founded in 2009, eDoc Group, like Cegid, aims to help private companies and public entities boost their performance through the use of digital innovations and technologies. To this end, eDoc Group has focused on developing innovations such as electronic employment contracts, which it presented at the HR tradeshow as early as 2010, and a digital vault launched in 2014, complete with a digital vault ID. It has also obtained an ANTS (French National Agency for Document Security) 2D-doc digital certificate.

In 2015, eDoc Group won a European call for tenders to digitize all of a local authority's paper-based information. eDoc provides the first platform for integrating invoices into Chorus Pro, which received the French public procurement order award.

eDoc Group's solutions fall into four main categories:

- eDoc Pro / Expert: digital desktop solutions with integrated vault for small and mid-sized companies. The solutions include industry-specific workflows for attorneys, CPAs, solicitors, bailiffs, etc.,
- eDoc Factory: an electronic management workspace including a digital vault for public entities and companies with several subsidiaries, sites, etc.,
- eDoc Perso: a digital solution for use at home, with a digital vault for individual citizens,
- eDoc contract: an electronic signature book enabling users to transfer digitized documents between people, entities and services for approval and/or an electronic signature.

eDoc's digitization solutions combined with Cegid's expertise in Finance, Taxation, HR and operational management will enable Cegid to build a comprehensive, integrated SaaS-based platform named DocLink, designed to electronically process a company's or public entity's inbound and outbound information.

The Doc Link platform will make it possible to create new cloud services and solutions for the public sector, private companies, and the Accounting Profession and its small-business clients.

- **Public sector: launch of “Cegid DocLink”, a secure collaborative platform.** This solution will automate, simplify and secure the digitization of invoices, facilitating their integration into Chorus Pro. DocLink will integrate and centralize all communications between Cegid Public's functional applications (Finances, invoicing/ORMC*) and Chorus Pro for all types of public entities including issuing, receiving, and checking the status of filed invoices in real time in Chorus Pro and synchronizing alerts for invoices that haven't yet been received.

DocLink will natively integrate traceability of communications and optional high value-added digitization solutions such as EDM (Electronic Document Management) and dedicated function-based solutions (Finance and Human Resources), electronic signature integrated into workflows with document stamping (timestamp with authentication) and ultimately a digital vault.

- **Private-sector companies: complying with the latest provisions of the economic growth and activity law (Macron law), which requires companies to accept electronic invoices.** As well as responding to the requirement for public services to digitize their invoicing workflow via Chorus Pro, the DocLink platform will address the corporate market, which will progressively be required to comply with the provisions of the Macron law and, over time, implement a comprehensive digitization system for all inbound and outbound information so as to optimize their administrative processes as part of their digital transformation.
- **Accounting profession: DocLink's latest services will enhance the Cegid and Quadra Box collaborative solutions, which Cegid and Quadratus currently deliver to CPAs and their customers.**

The DocLink platform will be progressively enriched with electronic signature and data-picking functions that eDoc Group has developed to automatically collect information that large invoice issuers (such as Telecoms operators and utilities providers) make available on their websites for companies and individual customers.

**ORMC is the management protocol used in France's public sector for issuing multi-creditor payment orders*

Cegid and eDoc will be at the 71st CPA Congress

Cegid/eDoc's innovations and new services, in particular future developments planned for the new DocLink platform dedicated to the accounting profession, will be premiered at the 71st CPA Congress, which will take place in Brussels on September 28-30, 2016.

Calendar

Third-quarter 2016 revenues will be announced on October 13, 2016 after the market close. The full calendar of publication dates and upcoming events can be found at the following address: <http://en.cegid.com/financial-calendar>

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