

Acquisition of Roff: Gfi Informatique gains strength in SAP solutions

Saint-Ouen (France), 7 November 2016 - Gfi Informatique, a major player in digital services and solutions, today announces the acquisition of the Roff group. Through this transaction, the group becomes a major player in the SAP solutions implementation and maintenance market and gains access to several prestigious accounts.



ROFF

With more than 800 employees, Roff ranks among the top European players in the SAP solutions integration and maintenance market. The group, whose prestigious clients include EDP, Givaudan and Solvay, expects to generate revenues of more than 60 M€ in 2016.

Based in Portugal, Roff has exported its expertise and today nearly half of its sales are to foreign clients, mostly in Switzerland, France, Northern Europe, and Latin America. The company's organization, with close to 90% of its production resources spread among its Portuguese facilities, allows the group to propose an offer that is competitive in terms of both quality and price. The group has also developed specialist expertise around the Outsystem platform.

With this acquisition, Gfi Informatique now has more than 1,000 employees worldwide dedicated to SAP technologies and unified under the Roff banner.

"With Roff and the support of its executive leadership, Gfi is significantly strengthening its integration and maintenance offering around SAP technologies. By combining the unique positioning of Roff in the competitive landscape and coverage of major European accounts operated by Gfi, our group has major ambitions in this market. This expertise also strengthens our offering of solutions for new growth markets, such as Latin America and MEA " **said Vincent Rouaix, Chairman & CEO of Gfi Informatique**

With the acquisition of Efron, a Spanish IT company, which was announced last week, this transaction doubles Gfi's revenues in Iberia to more than 200 M€ and simultaneously opens the doors to the Americas, with more than 12 M€ in sales to Brazil, Mexico, and Colombia. Those two operations should also contribute to the improvement of Iberia profitability.

Disclaimer:

The items in this press release other than historical facts are estimates. They do not constitute guarantees because of the inherent difficulties in forecasting results. Actual results may differ considerably from explicit or implicit forecasts.

About Gfi Informatique

Gfi Informatique is a major player in value-added IT services and software in Europe, and through its differentiated approach occupies a strategic position between global firms and niche entities. With its multi-specialist profile, the Group serves its customers with a unique combination of proximity, sector organisation and industrial-quality solutions. The Group has around 12,000 employees and generated revenue of €894 million in 2015.

Gfi Informatique is listed on the Paris Euronext, NYSE Euronext (Compartment B) -ISIN Code: FR0004038099.

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