

DECEMBER 2016 TRAFFIC

- ▶ **Group passenger activity: increase in traffic, loadfactor (+2.5 pt) and passengers**

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 2.1%	+ 5.4%	86.8%	+ 2.7
North America	+ 1.3%	+ 3.9%	88.2%	+ 2.2
Latin America	- 0.6%	+ 3.4%	88.6%	+ 3.4
Asia	+ 2.7%	+ 8.7%	86.7%	+ 4.8
Africa / Middle East	+ 1.7%	+ 1.1%	82.5%	- 0.4
Caribbean / Indian Ocean	+ 6.1%	+ 9.3%	87.7%	+ 2.5
Short and Medium-haul	+ 2.5%	+ 6.0%	80.0%	+ 2.6
Total	+ 2.2%	+ 5.5%	85.5%	+ 2.7

- ▶ 6.4 million passengers, +4.8%
- ▶ Increase in traffic and load factor in all regions of the network except Africa; the comparison being impacted by the Paris attacks in November 2015
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency of December down compared to last year but in a lesser proportion than during the past few months

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 29.8%	+ 31.0%	83.9%	+ 0.8

- ▶ 0.8 million passengers, +37.4%
- ▶ Strong increase in capacity and traffic driven by new routes from Amsterdam and France and the expansion of the Munich base

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 3.6%	+ 6.8%	85.4%	+ 2.5

- ▶ 7.2 million passengers, +7.6%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 4.2%	- 1.6%	64.1%	+ 1.7

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency down compared to December 2015

Agenda

8th February 2017: January 2017 traffic

16th February 2017: Full Year 2016 results

8th March 2017: February 2017 traffic

Investor relations

Marie-Agnès de Peslouan

+33 1 49 89 52 59

madespeslouan@airfranceklm.com

Website: www.airfranceklm.com

Dirk Voermans

+33 1 49 89 52 60

divoermans@airfranceklm.com

Press

+33 1 41 56 56 00

STATISTICS

Passenger network activity*

Total Passenger network*	December			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	6,446	6,150	4.8%	80,163	79,016	1.5%
Revenue pax-kilometers (m RPK)	19,587	18,566	5.5%	238,183	235,715	1.0%
Available seat-kilometers (m ASK)	22,907	22,410	2.2%	278,807	276,897	0.7%
Load factor (%)	85.5%	82.8%	2.7	85.4%	85.1%	0.3
Long-haul						
Passengers carried ('000s)	2,157	2,066	4.4%	25,751	25,577	0.7%
Revenue pax-kilometers (m RPK)	16,116	15,290	5.4%	193,212	191,658	0.8%
Available seat-kilometers (m ASK)	18,568	18,178	2.1%	223,313	221,873	0.6%
Load factor (%)	86.8%	84.1%	2.7	86.5%	86.4%	0.1
North America						
Passengers carried ('000s)	578	558	3.5%	7,516	7,497	0.3%
Revenue pax-kilometers (m RPK)	4,118	3,962	3.9%	53,673	53,225	0.8%
Available seat-kilometers (m ASK)	4,670	4,608	1.3%	61,586	60,285	2.2%
Load factor (%)	88.2%	86.0%	2.2	87.2%	88.3%	(1.1)
Latin America						
Passengers carried ('000s)	262	256	2.2%	3,111	3,041	2.3%
Revenue pax-kilometers (m RPK)	2,508	2,426	3.4%	29,868	29,180	2.4%
Available seat-kilometers (m ASK)	2,831	2,848	(0.6%)	34,089	33,751	1.0%
Load factor (%)	88.6%	85.2%	3.4	87.6%	86.5%	1.2
Asia / Pacific						
Passengers carried ('000s)	502	474	5.9%	6,033	6,278	(3.9%)
Revenue pax-kilometers (m RPK)	4,335	3,988	8.7%	52,848	54,625	(3.3%)
Available seat-kilometers (m ASK)	5,000	4,871	2.7%	60,317	62,945	(4.2%)
Load factor (%)	86.7%	81.9%	4.8	87.6%	86.8%	0.8
Africa / Middle East						
Passengers carried ('000s)	474	464	2.3%	5,456	5,322	2.5%
Revenue pax-kilometers (m RPK)	2,655	2,625	1.1%	30,258	29,561	2.4%
Available seat-kilometers (m ASK)	3,217	3,164	1.7%	36,899	36,345	1.5%
Load factor (%)	82.5%	83.0%	(0.4)	82.0%	81.3%	0.7
Caribbean / Indian Ocean						
Passengers carried ('000s)	342	314	8.8%	3,634	3,438	5.7%
Revenue pax-kilometers (m RPK)	2,500	2,288	9.3%	26,566	25,066	6.0%
Available seat-kilometers (m ASK)	2,851	2,687	6.1%	30,423	28,548	6.6%
Load factor (%)	87.7%	85.2%	2.5	87.3%	87.8%	(0.5)
Short and Medium-haul						
Passengers carried ('000s)	4,289	4,084	5.0%	54,412	53,440	1.8%
Revenue pax-kilometers (m RPK)	3,471	3,275	6.0%	44,971	44,057	2.1%
Available seat-kilometers (m ASK)	4,338	4,232	2.5%	55,494	55,024	0.9%
Load factor (%)	80.0%	77.4%	2.6	81.0%	80.1%	1.0

* Air France KLM, and HOP!

Transavia activity

Transavia	December			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	779	567	37.4%	13,279	10,820	22.7%
Revenue pax-kilometers (m RPK)	1,338	1,021	31.0%	22,898	20,250	13.1%
Available seat-kilometers (m ASK)	1,594	1,228	29.8%	25,762	22,536	14.3%
Load factor (%)	83.9%	83.1%	0.8	88.9%	89.9%	(1.0)

Total group passenger activity**

Total group**	December			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	7,225	6,717	7.6%	93,442	89,836	4.0%
Revenue pax-kilometers (m RPK)	20,925	19,587	6.8%	261,081	255,966	2.0%
Available seat-kilometers (m ASK)	24,501	23,638	3.6%	304,569	299,432	1.7%
Load factor (%)	85.4%	82.9%	2.5	85.7%	85.5%	0.2

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	December			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	737	749	(1.6%)	8,441	9,007	(6.3%)
Available tonne-km (m ATK)	1,149	1,199	(4.2%)	14,228	14,912	(4.6%)
Load factor (%)	64.1%	62.5%	1.7	59.3%	60.4%	(1.1)

Air France and HOP! activity

Total Passenger network activity	December			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	4,033	3,921	2.8%	49,764	50,455	(1.4%)
Revenue pax-kilometers (m RPK)	11,592	11,143	4.0%	140,447	142,487	(1.4%)
Available seat-kilometers (m ASK)	13,656	13,652	0.0%	166,742	169,046	(1.4%)
Load factor (%)	84.9%	81.6%	3.3	84.2%	84.3%	(0.1)
Long-haul						
Passengers carried ('000s)	1,283	1,244	3.1%	15,383	15,590	(1.3%)
Revenue pax-kilometers (m RPK)	9,419	9,055	4.0%	112,695	114,327	(1.4%)
Available seat-kilometers (m ASK)	10,887	10,884	0.0%	131,676	133,365	(1.3%)
Load factor (%)	86.5%	83.2%	3.3	85.6%	85.7%	(0.1)
Short and Medium-haul						
Passengers carried ('000s)	2,750	2,677	2.7%	34,381	34,865	(1.4%)
Revenue pax-kilometers (m RPK)	2,173	2,089	4.1%	27,752	28,160	(1.5%)
Available seat-kilometers (m ASK)	2,770	2,768	0.1%	35,066	35,681	(1.7%)
Load factor (%)	78.5%	75.5%	3.0	79.1%	78.9%	0.2

Cargo activity	December			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	332	308	7.8%	3,569	3,578	(0.2%)
Available tonne-km (m ATK)	561	566	(1.0%)	6,835	6,853	(0.3%)
Load factor (%)	59.2%	54.3%	4.8	52.2%	52.2%	0.0

KLM activity

Total Passenger network activity	December			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	2,414	2,229	8.3%	30,399	28,562	6.4%
Revenue pax-kilometers (m RPK)	7,994	7,422	7.7%	97,736	93,228	4.8%
Available seat-kilometers (m ASK)	9,250	8,758	5.6%	112,065	107,851	3.9%
Load factor (%)	86.4%	84.7%	1.7	87.2%	86.4%	0.8
Long-haul						
Passengers carried ('000s)	874	822	6.4%	10,368	9,987	3.8%
Revenue pax-kilometers (m RPK)	6,697	6,236	7.4%	80,517	77,331	4.1%
Available seat-kilometers (m ASK)	7,682	7,294	5.3%	91,637	88,508	3.5%
Load factor (%)	87.2%	85.5%	1.7	87.9%	87.4%	0.5
Short and Medium-haul						
Passengers carried ('000s)	1,539	1,407	9.4%	20,030	18,575	7.8%
Revenue pax-kilometers (m RPK)	1,298	1,187	9.3%	17,219	15,897	8.3%
Available seat-kilometers (m ASK)	1,568	1,464	7.1%	20,428	19,343	5.6%
Load factor (%)	82.7%	81.1%	1.7	84.3%	82.2%	2.1
Cargo activity						
Revenue tonne-km (m RTK)	405	441	(8.2%)	4,872	5,429	(10.3%)
Available tonne-km (m ATK)	588	633	(7.0%)	7,393	8,059	(8.3%)
Load factor (%)	68.9%	69.7%	(0.9)	65.9%	67.4%	(1.5)