



## Signature of a new distribution agreement in the US

***Spineway, specialist in surgical implants and instruments for treating disorders of the spinal column (spine), announces the signature of a distribution agreement with a new partner based in Dallas. This contract concerns the sale of all the Spineway lines authorized for distribution in the United States, i.e., Mont-Blanc, Mont-Blanc 3D+, Mont-Blanc MIS, Blue Mountain and Twin Peaks.***

This player specializing in bone substitutes is active throughout Texas. As the company wanted to centralize its spinal offerings with the same supplier, it was impressed by the range of Spineway's product lines and the Group's know-how. Spineway will therefore be able to distribute its products in Texas, one of the biggest states in the US in terms of revenue in the field of spinal implants.

This new distribution agreement complements the one signed last September, pursuant to which the first sales representing \$2M will be delivered in 2017.

***Spineway will pursue its active development in the United States and will continue to solidify new partnerships throughout the financial year.***

Find out all about Spineway at [www.spineway.com](http://www.spineway.com)

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Turnover 2016 – 19 January 2017

***SPINEWAY IS ELIGIBLE FOR THE PEA-PME (EQUITY SAVINGS PLAN FOR SMES)***

***Spineway designs, manufactures and markets innovative implants and surgical instruments for treating severe disorders of the spinal column.***

***Spineway has an international network of over 50 independent distributors and 90% of its turnover comes from exports.***

***Spineway, which is eligible for investment through FCPIs (French unit trusts specializing in innovation), received the OSEO Excellence award as well as the Deloitte Fast 50 award in 2011. Rhône Alpes INPI Patent Innovation Award (2013) –Talent INPI award (2015).***

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