PRESS RELEASE



DEBT

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NEOPOST SUCCESSFULLY COMPLETES A LARGELY OVERSUBSCRIBED SCHULDSCHEIN PRIVATE PLACEMENT

Paris, February 22, 2017

Neopost, a global leader in Digital Communications, Shipping and Mail Solutions, today announces that it has raised the equivalent of €215 million bullet (\$86.5 million and €135 million) through a *Schuldschein*, a German-law private placement loan.

This successful transaction, which was largely oversubscribed, repays existing lines and extends the maturity of the Group's debt.

Commenting on this, Jean-François Labadie, Chief Financial & Legal Officer for Neopost Group, said: "The success of this transaction and the particularly favorable conditions obtained demonstrate international investors' confidence in Neopost's transformation strategy and the quality of the Group's credit."

The funds are raised at a fixed rate (1/3) and a variable rate (2/3) and have the following maturities:

- 20% of the amount maturing in 3 years with a credit margin of 1,10% on euro denominated debt;
- 40% of the amount maturing in 5 years with a credit margin of 1,40% on euro denominated debt:
- 40% of the amount maturing in 6 years with a credit margin of 1,55% on euro denominated debt.

The Group notes that its net debt, which came out at €819 million on July 31, 2016, is allocated to financing its clients through its leasing and rental activities.

CALENDAR

Neopost will publish its fourth-quarter sales and its 2016 annual results on March 28, 2017, after the market close.

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ABOUT NEOPOST

NEOPOST is a global leader in Digital Communications, Shipping and Mail Solutions. Its mission is to guide and support organizations in how they send and receive communications and goods, helping them better connect with their business environment through hardware, software and services. Neopost supplies innovative user-friendly solutions for physical and digital communications management for large enterprises and SMEs, as well as shipping processes for supply-chain and e-commerce players. With a strong local presence in 31 countries and over 6,000 employees, Neopost works closely with a network of partners in order to market its solutions in more than 90 countries. In 2015, Neopost reported sales of €1.2 billion.

Neopost is listed in Compartment A of Euronext Paris and belongs notably to the SBF 120 index.

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