

MAY 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 5.9%, traffic increased by 6.1% (measured in revenue passenger-kilometer) and load factor improved by 1.6pt**

Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 3.3%	+ 5.8%	86.2%	+ 2.1
North America	+ 6.5%	+ 8.5%	88.4%	+ 1.6
Latin America	- 1.6%	+ 3.6%	87.8%	+ 4.5
Asia	+ 0.8%	+ 6.7%	88.7%	+ 4.9
Africa / Middle East	+ 3.3%	+ 4.3%	78.3%	+ 0.8
Caribbean / Indian Ocean	+ 7.0%	+ 1.7%	83.9%	- 4.4
Short and Medium-haul	+ 4.4%	+ 4.7%	81.4%	+ 0.2
Total	+ 3.5%	+ 5.6%	85.2%	+ 1.7

- ▶ 7.2 million passengers, +4.8%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to May 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 9.5%	+ 10.4%	90.0%	+ 0.7

- ▶ 1.5 million passengers, +11.2%
- ▶ Strong increase in capacity and traffic driven by new routes

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 4.1%	+ 6.1%	85.7%	+ 1.6

- ▶ 8.8 million passengers, +5.9%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.6%	+ 3.8%	58.8%	+ 1.3

- ▶ Trend in unit revenue per available ton kilometer (RATK) ex-currency improving compared to previous months

Agenda

10th July: June 2017 traffic
 28th July: First Half 2017 results
 8th August: July 2017 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,249	6,916	4.8%	32,808	31,632	3.7%
Revenue pax-kilometers (m RPK)	20,767	19,673	5.6%	97,838	93,931	4.2%
Available seat-kilometers (m ASK)	24,385	23,558	3.5%	114,149	111,180	2.7%
Load factor (%)	85.2%	83.5%	1.7	85.7%	84.5%	1.2
Long-haul						
Passengers carried ('000s)	2,194	2,080	5.5%	10,578	10,196	3.7%
Revenue pax-kilometers (m RPK)	16,517	15,612	5.8%	79,531	76,389	4.1%
Available seat-kilometers (m ASK)	19,166	18,562	3.3%	91,365	89,102	2.5%
Load factor (%)	86.2%	84.1%	2.1	87.0%	85.7%	1.3
North America						
Passengers carried ('000s)	716	660	8.4%	2,956	2,814	5.1%
Revenue pax-kilometers (m RPK)	5,129	4,727	8.5%	21,157	20,097	5.3%
Available seat-kilometers (m ASK)	5,802	5,445	6.5%	24,323	23,233	4.7%
Load factor (%)	88.4%	86.8%	1.6	87.0%	86.5%	0.5
Latin America						
Passengers carried ('000s)	254	245	3.5%	1,257	1,256	0.1%
Revenue pax-kilometers (m RPK)	2,456	2,370	3.6%	12,024	12,029	(0.0%)
Available seat-kilometers (m ASK)	2,797	2,844	(1.6%)	13,500	13,825	(2.4%)
Load factor (%)	87.8%	83.3%	4.5	89.1%	87.0%	2.1
Asia / Pacific						
Passengers carried ('000s)	512	481	6.6%	2,508	2,387	5.1%
Revenue pax-kilometers (m RPK)	4,509	4,226	6.7%	21,983	20,735	6.0%
Available seat-kilometers (m ASK)	5,085	5,042	0.8%	24,619	24,133	2.0%
Load factor (%)	88.7%	83.8%	4.9	89.3%	85.9%	3.4
Africa / Middle East						
Passengers carried ('000s)	443	432	2.6%	2,245	2,192	2.5%
Revenue pax-kilometers (m RPK)	2,460	2,358	4.3%	12,622	12,221	3.3%
Available seat-kilometers (m ASK)	3,143	3,043	3.3%	15,616	15,129	3.2%
Load factor (%)	78.3%	77.5%	0.8	80.8%	80.8%	0.1
Caribbean / Indian Ocean						
Passengers carried ('000s)	269	263	2.5%	1,611	1,548	4.1%
Revenue pax-kilometers (m RPK)	1,963	1,931	1.7%	11,745	11,307	3.9%
Available seat-kilometers (m ASK)	2,340	2,187	7.0%	13,307	12,783	4.1%
Load factor (%)	83.9%	88.3%	(4.4)	88.3%	88.5%	(0.2)
Short and Medium-haul						
Passengers carried ('000s)	5,055	4,835	4.5%	22,230	21,436	3.7%
Revenue pax-kilometers (m RPK)	4,250	4,060	4.7%	18,307	17,543	4.4%
Available seat-kilometers (m ASK)	5,219	4,996	4.4%	22,784	22,078	3.2%
Load factor (%)	81.4%	81.3%	0.2	80.3%	79.5%	0.9

* Air France, KLM and HOP!

Transavia activity

Transavia	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	1,549	1,392	11.2%	5,331	4,328	23.2%
Revenue pax-kilometers (m RPK)	2,630	2,382	10.4%	9,026	7,430	21.5%
Available seat-kilometers (m ASK)	2,923	2,669	9.5%	10,193	8,446	20.7%
Load factor (%)	90.0%	89.3%	0.7	88.6%	88.0%	0.6

Total group passenger activity**

Total group**	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	8,798	8,308	5.9%	38,139	35,960	6.1%
Revenue pax-kilometers (m RPK)	23,397	22,055	6.1%	106,865	101,361	5.4%
Available seat-kilometers (m ASK)	27,307	26,227	4.1%	124,342	119,626	3.9%
Load factor (%)	85.7%	84.1%	1.6	85.9%	84.7%	1.2

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	725	698	3.8%	3,488	3,441	1.4%
Available tonne-km (m ATK)	1,231	1,212	1.6%	5,804	5,810	(0.1%)
Load factor (%)	58.8%	57.6%	1.3	60.1%	59.2%	0.9

Air France and HOP! activity

Total Passenger network activity	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,348	4,290	1.4%	20,083	19,872	1.1%
Revenue pax-kilometers (m RPK)	11,832	11,549	2.5%	56,795	55,876	1.6%
Available seat-kilometers (m ASK)	14,158	13,974	1.3%	67,215	66,832	0.6%
Load factor (%)	83.6%	82.6%	0.9	84.5%	83.6%	0.9
Long-haul						
Passengers carried ('000s)	1,272	1,233	3.1%	6,221	6,137	1.4%
Revenue pax-kilometers (m RPK)	9,298	9,037	2.9%	45,652	44,936	1.6%
Available seat-kilometers (m ASK)	10,951	10,829	1.1%	52,958	52,732	0.4%
Load factor (%)	84.9%	83.5%	1.5	86.2%	85.2%	1.0
Short and Medium-haul						
Passengers carried ('000s)	3,076	3,056	0.6%	13,862	13,735	0.9%
Revenue pax-kilometers (m RPK)	2,534	2,512	0.9%	11,144	10,940	1.9%
Available seat-kilometers (m ASK)	3,207	3,146	2.0%	14,257	14,100	1.1%
Load factor (%)	79.0%	79.9%	(0.9)	78.2%	77.6%	0.6

Cargo activity	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	313	292	7.2%	1,511	1,438	5.1%
Available tonne-km (m ATK)	590	576	2.4%	2,780	2,768	0.5%
Load factor (%)	53.1%	50.7%	2.3	54.3%	52.0%	2.4

KLM activity

Total Passenger network activity	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	2,902	2,626	10.5%	12,725	11,760	8.2%
Revenue pax-kilometers (m RPK)	8,935	8,123	10.0%	41,043	38,055	7.9%
Available seat-kilometers (m ASK)	10,227	9,584	6.7%	46,935	44,348	5.8%
Load factor (%)	87.4%	84.8%	2.6	87.4%	85.8%	1.6
Long-haul						
Passengers carried ('000s)	922	847	8.8%	4,357	4,059	7.3%
Revenue pax-kilometers (m RPK)	7,219	6,575	9.8%	33,879	31,452	7.7%
Available seat-kilometers (m ASK)	8,215	7,733	6.2%	38,407	36,370	5.6%
Load factor (%)	87.9%	85.0%	2.8	88.2%	86.5%	1.7
Short and Medium-haul						
Passengers carried ('000s)	1,980	1,779	11.3%	8,368	7,701	8.7%
Revenue pax-kilometers (m RPK)	1,716	1,548	10.8%	7,164	6,603	8.5%
Available seat-kilometers (m ASK)	2,011	1,851	8.7%	8,527	7,977	6.9%
Load factor (%)	85.3%	83.7%	1.7	84.0%	82.8%	1.2

Cargo activity	May			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	411	406	1.3%	1,977	2,003	(1.3%)
Available tonne-km (m ATK)	641	637	0.8%	3,023	3,043	(0.6%)
Load factor (%)	64.1%	63.8%	0.4	65.4%	65.8%	(0.4)