

## EDF strives to double its turnover by 2025 for energy services aimed at businesses and local authorities

EDF has set itself the goal of doubling its turnover for energy services by 2025, then to achieve a turnover of 11 billion Euros by 2030. To establish its position in this field, EDF is launching *EDF Solutions Energétiques*, a new banner that highlights its expertise and the skills boasted by its subsidiaries, by boosting the profile of each of its brands.



The EDF Group already has solid experience in energy solutions, generating a turnover of 4.4 billion in 2016. Today, EDF's ambition is to consolidate the development of the activities of the Group and its subsidiaries in countries where it already has a presence, and to launch targeted takeover bids or buy shares in specialist companies.

The EDF Group boasts excellent expertise in the field of energy solutions, thanks to specialist subsidiaries like Dalkia, Tiru, Citelum, Sodetrel, and NetSeenergy. Low carbon heating systems, smart lighting, waste recovery, electric transport: these innovative areas complement each other and respond to the challenges faced by different regions and businesses.

All of these services guarantee energy savings and the establishment of low-carbon solutions. They help businesses boost their competitiveness and tackle the challenges associated with performance. Local authorities appreciate them for their appeal and the way they help reduce their carbon footprint.

The new brand, *EDF Solutions Energétiques*, supports this ambition. It reinforces the brands of each of the Group's subsidiaries and reminds people of their ability to support their clients in the challenges raised by energy transition and economic efficiency.

For Henri Lafontaine, the EDF Group's Senior Executive Vice President for Customers, Services, and Regional Action: *"Energy services are a key part of our Cap 2030 strategy. Our goal is to double our turnover by 2025, at least a quarter of which will be generated internationally, and to achieve a turnover of 11 billion Euros by 2030. The new brand, EDF Solutions Energétiques, epitomises EDF's ambition when it comes to energy solutions as well as the Group's ability to offer a comprehensive range of competitive products and innovative, customised services to our clients."*

A key player in energy transition, the EDF Group is an integrated electricity company, active in all areas of the business: generation, transmission, distribution, energy supply and trading, energy services. A global leader in low-carbon energies, the Group has developed a diversified generation mix based on nuclear power, hydropower, new renewable energies and thermal energy. The Group is involved in supplying energy and services to approximately 37.1 million customers, of which 26.2 million in France. The Group generated consolidated sales of €71 billion in 2016. EDF is listed on the Paris Stock Exchange.