

## JUNE 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 8.2%, traffic increased by 8.3% (measured in revenue passenger-kilometer) and load factor improved by 2.2pt**

### Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 4.6%</b>	<b>+ 7.6%</b>	<b>88.2%</b>	<b>+ 2.5</b>
North America	+ 7.0%	+ 10.7%	91.2%	+ 3.0
Latin America	- 0.7%	+ 3.7%	91.2%	+ 3.9
Asia	+ 2.8%	+ 6.7%	90.1%	+ 3.3
Africa / Middle East	+ 7.0%	+ 8.7%	80.5%	+ 1.2
Caribbean / Indian Ocean	+ 5.5%	+ 4.7%	83.0%	- 0.6
<b>Short and Medium-haul</b>	<b>+ 7.1%</b>	<b>+ 8.6%</b>	<b>84.3%</b>	<b>+ 1.2</b>
<b>Total</b>	<b>+ 5.1%</b>	<b>+ 7.8%</b>	<b>87.4%</b>	<b>+ 2.2</b>

- ▶ 7.5 million passengers, +7.6%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to June 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 11.1%</b>	<b>+ 12.9%</b>	<b>90.4%</b>	<b>+ 1.5</b>

- ▶ 1.5 million passengers, +11.4%

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 5.7%</b>	<b>+ 8.3%</b>	<b>87.7%</b>	<b>+ 2.2</b>

- ▶ 9.0 million passengers, +8.2%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 2.3%</b>	<b>+ 3.0%</b>	<b>57.6%</b>	<b>+ 0.4</b>

### Agenda

28<sup>th</sup> July: First Half 2017 results  
 8<sup>th</sup> August: July 2017 traffic  
 8<sup>th</sup> September: August 2017 traffic

### Investor relations

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### Press

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## STATISTICS

### Passenger network activity\*

Total Passenger network*	June			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,526	6,993	7.6%	40,333	38,625	4.4%
Revenue pax-kilometers (m RPK)	21,537	19,980	7.8%	119,375	113,911	4.8%
Available seat-kilometers (m ASK)	24,652	23,462	5.1%	138,802	134,642	3.1%
Load factor (%)	87.4%	85.2%	2.2	86.0%	84.6%	1.4
<b>Long-haul</b>						
Passengers carried ('000s)	2,294	2,129	7.8%	12,872	12,325	4.4%
Revenue pax-kilometers (m RPK)	17,198	15,985	7.6%	96,730	92,374	4.7%
Available seat-kilometers (m ASK)	19,503	18,654	4.6%	110,868	107,756	2.9%
Load factor (%)	88.2%	85.7%	2.5	87.2%	85.7%	1.5
<b>North America</b>						
Passengers carried ('000s)	791	711	11.2%	3,747	3,525	6.3%
Revenue pax-kilometers (m RPK)	5,624	5,079	10.7%	26,782	25,176	6.4%
Available seat-kilometers (m ASK)	6,170	5,764	7.0%	30,493	28,997	5.2%
Load factor (%)	91.2%	88.1%	3.0	87.8%	86.8%	1.0
<b>Latin America</b>						
Passengers carried ('000s)	266	258	3.5%	1,524	1,513	0.7%
Revenue pax-kilometers (m RPK)	2,576	2,484	3.7%	14,599	14,513	0.6%
Available seat-kilometers (m ASK)	2,824	2,845	(0.7%)	16,324	16,670	(2.1%)
Load factor (%)	91.2%	87.3%	3.9	89.4%	87.1%	2.4
<b>Asia / Pacific</b>						
Passengers carried ('000s)	519	486	6.8%	3,027	2,873	5.4%
Revenue pax-kilometers (m RPK)	4,554	4,268	6.7%	26,537	25,003	6.1%
Available seat-kilometers (m ASK)	5,057	4,918	2.8%	29,676	29,051	2.2%
Load factor (%)	90.1%	86.8%	3.3	89.4%	86.1%	3.4
<b>Africa / Middle East</b>						
Passengers carried ('000s)	460	428	7.5%	2,705	2,619	3.3%
Revenue pax-kilometers (m RPK)	2,543	2,340	8.7%	15,166	14,561	4.2%
Available seat-kilometers (m ASK)	3,161	2,954	7.0%	18,777	18,083	3.8%
Load factor (%)	80.5%	79.2%	1.2	80.8%	80.5%	0.2
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	259	247	4.9%	1,870	1,794	4.2%
Revenue pax-kilometers (m RPK)	1,900	1,815	4.7%	13,645	13,121	4.0%
Available seat-kilometers (m ASK)	2,291	2,173	5.5%	15,598	14,955	4.3%
Load factor (%)	83.0%	83.5%	(0.6)	87.5%	87.7%	(0.3)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	5,232	4,864	7.6%	27,462	26,300	4.4%
Revenue pax-kilometers (m RPK)	4,339	3,994	8.6%	22,646	21,537	5.1%
Available seat-kilometers (m ASK)	5,149	4,808	7.1%	27,934	26,886	3.9%
Load factor (%)	84.3%	83.1%	1.2	81.1%	80.1%	1.0

\* Air France, KLM and HOP!

### Transavia activity

Transavia	June			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	1,480	1,329	11.4%	6,812	5,657	20.4%
Revenue pax-kilometers (m RPK)	2,507	2,220	12.9%	11,534	9,650	19.5%
Available seat-kilometers (m ASK)	2,774	2,496	11.1%	12,966	10,943	18.5%
Load factor (%)	90.4%	88.9%	1.5	89.0%	88.2%	0.8

### Total group passenger activity\*\*

Total group**	June			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	9,006	8,321	8.2%	47,145	44,282	6.5%
Revenue pax-kilometers (m RPK)	24,045	22,200	8.3%	130,909	123,561	5.9%
Available seat-kilometers (m ASK)	27,426	25,959	5.7%	151,768	145,585	4.2%
Load factor (%)	87.7%	85.5%	2.2	86.3%	84.9%	1.4

\*\* Air France, KLM, HOP! and Transavia

### Cargo activity

Total Group	June			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	701	680	3.0%	4,188	4,121	1.6%
Available tonne-km (m ATK)	1,216	1,188	2.3%	7,019	6,998	0.3%
Load factor (%)	57.6%	57.3%	0.4	59.7%	58.9%	0.8

## Air France and HOP! activity

Total Passenger network activity	June			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,615	4,312	7.0%	24,698	24,184	2.1%
Revenue pax-kilometers (m RPK)	12,583	11,678	7.8%	69,379	67,554	2.7%
Available seat-kilometers (m ASK)	14,622	14,049	4.1%	81,837	80,881	1.2%
Load factor (%)	86.1%	83.1%	2.9	84.8%	83.5%	1.3
<b>Long-haul</b>						
Passengers carried ('000s)	1,367	1,265	8.1%	7,588	7,402	2.5%
Revenue pax-kilometers (m RPK)	9,963	9,251	7.7%	55,615	54,187	2.6%
Available seat-kilometers (m ASK)	11,432	11,062	3.3%	64,389	63,794	0.9%
Load factor (%)	87.2%	83.6%	3.5	86.4%	84.9%	1.4
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	3,248	3,046	6.6%	17,110	16,782	2.0%
Revenue pax-kilometers (m RPK)	2,621	2,427	8.0%	13,764	13,367	3.0%
Available seat-kilometers (m ASK)	3,191	2,987	6.8%	17,448	17,087	2.1%
Load factor (%)	82.1%	81.2%	0.9	78.9%	78.2%	0.7

Cargo activity	June			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	309	284	9.1%	1,821	1,722	5.7%
Available tonne-km (m ATK)	599	576	4.1%	3,379	3,343	1.1%
Load factor (%)	51.7%	49.3%	2.4	53.9%	51.5%	2.4

## KLM activity

Total Passenger network activity	June			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	2,911	2,681	8.6%	15,636	14,441	8.3%
Revenue pax-kilometers (m RPK)	8,954	8,302	7.8%	49,997	46,357	7.9%
Available seat-kilometers (m ASK)	10,030	9,414	6.5%	56,965	53,761	6.0%
Load factor (%)	89.3%	88.2%	1.1	87.8%	86.2%	1.5
<b>Long-haul</b>						
Passengers carried ('000s)	927	863	7.4%	5,284	4,923	7.3%
Revenue pax-kilometers (m RPK)	7,235	6,735	7.4%	41,115	38,187	7.7%
Available seat-kilometers (m ASK)	8,071	7,592	6.3%	46,479	43,962	5.7%
Load factor (%)	89.6%	88.7%	0.9	88.5%	86.9%	1.6
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,984	1,818	9.2%	10,352	9,518	8.8%
Revenue pax-kilometers (m RPK)	1,718	1,567	9.6%	8,882	8,170	8.7%
Available seat-kilometers (m ASK)	1,958	1,821	7.5%	10,486	9,799	7.0%
Load factor (%)	87.7%	86.1%	1.7	84.7%	83.4%	1.3
<b>Cargo activity</b>						
Revenue tonne-km (m RTK)	391	396	(1.3%)	2,368	2,399	(1.3%)
Available tonne-km (m ATK)	617	612	0.7%	3,640	3,655	(0.4%)
Load factor (%)	63.4%	64.7%	(1.3)	65.0%	65.6%	(0.6)