

Rueil Malmaison, 12 October 2017

## VINCI Airports – Q3 2017 traffic

### Continued traffic growth trend: up 12.2% in the third quarter

- **Record traffic during the summer season in most of the network airports**
- **New key routes launched, including Lisbon/Beijing and Phnom-Penh/Dubai**
- **Nantes Atlantique exceeds the 5 million passengers' milestone over 12 rolling months**

In the third quarter of 2017, traffic across platforms managed by VINCI Airports increased 12.2%\* compared to Q3 2016, with a total of 42.3 million passengers handled in the network airports.

**In Portugal**, the country's airports reported their best ever summer season by a wide margin, with 16.6 million passengers between July and September, up 14.7% on 2016. This growth notably reflects the good performance of Portugal's national airline TAP, which stepped up its expansion by opening new routes to Africa and the United Kingdom, and the recovery of traffic with Brazil. The low-cost carriers also turned in a good season, with high load factors as the country remains a sought-after destination for European tourists. Lisbon Airport, an optimum European connecting gateway between China and Latin America, confirmed its position as a regional hub with the launch, at the end of July, of direct flights between Beijing and Lisbon three times a week, operated by Beijing Capital Airlines. Traffic at the airport rose 16%.

**In Cambodia**, the strong traffic growth in the country's 3 airports ( up 31%) reflects excellent performance by airlines based in the country, as well as the arrival of new carriers and the opening of major new routes, including the launch by Emirates in early July of daily flights between Dubai and Phnom Penh. Q3 traffic at Phnom Penh International rose 32.8% over the previous year to more than a million passengers.

**In France**, traffic increased substantially in the third quarter at the facilities managed by VINCI Airports (up 9.9%). At Nantes Atlantique, traffic grew 15.4%, setting a record for third quarter and for the first time exceeding 5 million passengers over 12 rolling months. This performance was driven by the very good load factors of the Nantes-based Volotea, EasyJet and Transavia airlines and the launch of new international routes by British Airways and Lufthansa.

Activity was buoyant at Lyon-Saint Exupéry Airport, where traffic rose 7.5% on the back of good performance by all airlines, particularly HOP! Air France and EasyJet, and an upturn in international traffic beyond Europe, including with Turkey and North Africa.

\* 100% contribution. Variations on a pro forma basis, including Kansai Airports, Aerodrom and Lyon-Saint Exupéry on a full year basis in 2016 and excluding Salvador Airport in Brazil, which VINCI Airports will operate starting from early 2018.

**In Chile**, where growth had been driven since the start of the year by international traffic, the launch of service by low-cost carrier JetSmart at the Santiago airport gave a new boost to domestic traffic (total traffic up 12.6%). International traffic continued to expand with the opening of numerous routes to Latin America, Europe and the United States and the recovery of traffic with Brazil.

**In Japan**, the Kansai airports recorded Q3 growth of 8.5% on the previous year, setting a record for the three-month period. Growth was driven by the expansion of both low-cost and traditional airlines, particularly at Osaka Itami. International traffic with South Korea and Hong Kong continued to boost growth at Kansai International Airport (KIX), which also benefited from recovery in traffic with Europe.

**In the Dominican Republic**, adverse weather conditions combined with the crisis in Venezuela moderated Q3 traffic volume, which stabilised. Traffic nevertheless remained strong at the tourist airports of Puerto Plata (up 11.3%) and Samana (+6.3%), more particularly reflecting service to and from the United States.

This very good performance confirms trends observed at the beginning of the year. Between January and September, VINCI Airports network platforms served more than 112 million passengers, an increase of 12.6% over the previous year. Over 12 rolling months, VINCI Airports network platforms served 145 million passengers, up 12.4%.

### VINCI Airports passenger traffic at 30 September 2017

In thousands of passengers	Q3 2017	Change Q3 2017/2016	Cumul 2017 9 months	Change 9 months 2017/2016	Cumul 12 months y-o-y	Change 12 months y-o-y
<b>VINCI Airports *</b>	<b>42,296</b>	<b>+12.2%</b>	<b>112,395</b>	<b>+12.6%</b>	<b>144,997</b>	<b>+12.4%</b>
Of which:						
Portugal (ANA)	16,568	+14.7%	40,097	+17.7%	50,501	+18.2%
Japan (Kansai Airports)	11,614	+8.5%	32,379	+7.9%	42,528	+7.2%
France	5,333	+9.9%	14,043	+9.1%	17,825	+9.7%
Chile (Nuevo Pudahuel)	5,436	+12.6%	15,659	+10.9%	20,735	+11.1%
Cambodia (Cambodia Airports)	2,099	+31.0%	6,302	+25.7%	8,311	+22.9%
Dominican Republic (Aerodom)	1,245	0.0%	3,915	+4.7%	5,097	+4.4%

\* 100% contribution. Variations on a pro forma basis, including Kansai Airports, Aerodom and Lyon-Saint Exupéry on a full year basis in 2016 and excluding Salvador Airport in Brazil, which VINCI Airports will operate starting from early 2018.

**About VINCI Airports**

VINCI Airports, a top 5 global player in the international airport sector, manages the development and operations of 35 airports located in France, Portugal (including the hub of Lisbon), Cambodia, Japan, Dominican Republic, Chile and Brazil. Served by around 250 airlines, VINCI Airports' network handled 132 million passengers in 2016. Through its expertise as a comprehensive integrator and the professionalism of its 11,000 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize the management and performance of existing airport infrastructure, facility extensions and new construction. In 2016, its consolidated revenue amounted to €1.05 bn. More comprehensive information is available on [www.vinci-airports.com](http://www.vinci-airports.com)

**À propos de VINCI**

VINCI is a global player in concessions and construction, employing more than 183,000 people in some 100 countries. We design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all. Because we believe in all-round performance, above and beyond economic and financial results, we are committed to operating in an environmentally and socially responsible manner. And because our projects are in the public interest, we consider that reaching out to all our stakeholders and engaging in dialogue with them is essential in the conduct of our business activities.

VINCI's goal is to create long-term value for its customers, shareholders, employees, and partners and for society at large. [www.vinci.com](http://www.vinci.com)

## Appendix - Passenger and commercial movements at 30 September 2017

### I. Passenger traffic by airport

In thousands of passengers	VINCI Airports share (%)	Q3 2017	Change Q3 17/Q3 16	Cumul. 2017 9 months	Change 9 months 2017/2016	Cumul 12 months y-o-y	Change 12 months y-o-y
<b>Portugal (ANA)</b>							
Lisbon	100	8,013	+16.0%	20,151	+19.7%	25,769	+19.8%
Porto	100	3,210	+13.5%	8,228	+16.5%	10,544	+17.7%
Faro	100	3,519	+14.1%	7,279	+16.3%	8,651	+17.3%
Madeira	100	1,013	+4.8%	2,634	+8.7%	3,339	+10.4%
Azores	100	813	+23.1%	1,805	+20.4%	2,197	+18.9%
<b>TOTAL</b>		<b>16,568</b>	<b>+14.7%</b>	<b>40,097</b>	<b>+17.7%</b>	<b>50,501</b>	<b>+18.2%</b>
<b>Japan (Kansai Airports)</b>							
Kansai	40	7,486	+11.6%	20,808	+9.5%	27,042	+8.6%
Itami	40	4,128	+3.2%	11,571	+5.1%	15,485	+4.8%
<b>TOTAL</b>		<b>11,614</b>	<b>+8.5%</b>	<b>32,379</b>	<b>+7.9%</b>	<b>42,528</b>	<b>+7.2%</b>
<b>France</b>							
Lyon-Saint Exupéry	31	2,989	+7.5%	7,872	+7.9%	10,142	+9.1%
Nantes Atlantique	85	1,739	+15.4%	4,235	+13.7%	5,291	+13.2%
Saint-Nazaire Montoir	85	4	-17.3%	17	-3.8%	23	-0.6%
Rennes Bretagne	49	226	+7.4%	562	+14.0%	710	+15.2%
Dinard Bretagne	49	48	+14.5%	100	+8.9%	119	+3.4%
Grenoble Alpes Isère	100	12	+2.887%	304	+13.9%	344	+13.1%
Chambéry Savoie MonBlanc	100	1	+19.4%	165	-15.1%	183	-16.3%
Toulon Hyères	100	175	+4.5%	399	+0.4%	502	-0.4%
Clermont Ferrand Auvergne	100	102	-0.6%	296	-2.0%	396	+0.8%
Poitiers Biard	100	38	+4.5%	94	+8.9%	117	+6.9%
<b>TOTAL</b>		<b>5,333</b>	<b>+9.9%</b>	<b>14,043</b>	<b>+9.1%</b>	<b>17,825</b>	<b>+9.7%</b>

	VINCI Airports share (%)	Q3 2017	Change Q3 17/Q3 16	Cumul. 2017 9 months	Change 9 months 2017/2016	Cumul 12 months y-o-y	Change 12 months y-o-y
<b>Chile (Nuevo Pudahuel)</b>							
Santiago	40	5 436	+12,6%	15 659	+10,9%	20 735	+11,1%
<b>TOTAL</b>		<b>5 436</b>	<b>+12,6%</b>	<b>15 659</b>	<b>+10,9%</b>	<b>20 735</b>	<b>+11,1%</b>
<b>Cambodia (Cambodia Airports)</b>							
Phnom Penh	70	1,071	+32.8%	3,049	+24.5%	3,988	+21.7%
Siem Reap	70	932	+24.4%	3,015	+21.8%	4,019	+19.3%
Sihanoukville	70	96	+105.5%	239	+162.0%	305	+165.9%
<b>TOTAL</b>		<b>2,099</b>	<b>+31.0%</b>	<b>6,302</b>	<b>+25.7%</b>	<b>8,311</b>	<b>+22.9%</b>
<b>Dominican Republic (Aerodom)</b>							
Santo Domingo	100	1,017	-2.1%	2,964	+2.8%	3,917	+2.4%
Puerto Plata	100	196	+11.3%	807	+12.9%	1,007	+14.2%
Samana	100	25	+6.3%	119	+0.4%	142	-2.0%
La Isabela	100	8	-1.4%	24	+12.1%	32	+6.8%
<b>TOTAL</b>		<b>1,245</b>	<b>0.0%</b>	<b>3,915</b>	<b>+4.7%</b>	<b>5,097</b>	<b>+4.4%</b>

## II. Commercial movements by airport

	VINCI Airports share (%)	Q3 2017	Change Q3 17/Q3 16	Cumul. 2017 9 months	Change 9 months 2017/2016	Cumul 12 months y-o-y	Change 12 months y-o-y
<b>Portugal (ANA)</b>							
Lisbon	100	57,079	+11.1%	149,484	+11.2%	193,699	+11.5%
Porto	100	24,328	+8.8%	64,740	+11.2%	83,891	+12.2%
Faro	100	22,290	+13.4%	47,566	+14.1%	57,190	+15.1%
Madeira	100	8,322	+0.8%	22,297	+5.6%	28,522	+7.2%
Azores	100	9,149	+19.0%	22,107	+17.6%	27,581	+15.9%
<b>TOTAL</b>		<b>121,168</b>	<b>+10.8%</b>	<b>306,213</b>	<b>+11.6%</b>	<b>390,908</b>	<b>+12.1%</b>
<b>Japan (Kansai Airports)</b>							
Kansai	40	35,417	-1.2%	103,876	-0.4%	138,726	-0.4%
Itami	40	47,894	+4.9%	137,598	+3.8%	182,140	+3.8%
<b>TOTAL</b>		<b>83,311</b>	<b>+2.2%</b>	<b>241,474</b>	<b>+1.9%</b>	<b>320,866</b>	<b>+1.9%</b>
<b>France</b>							
Lyon-Saint Exupéry	31	31,593	-0.2%	91,552	+1.4%	120,302	+2.5%
Nantes Atlantique	85	15,605	+6.5%	41,880	+7.6%	53,591	+7.3%
Saint-Nazaire Montoir	49	451	-1.5%	1,556	+1.2%	2,046	+2.6%
Rennes Bretagne	49	3,654	+4.0%	10,029	+8.2%	12,923	+9.0%
Dinard Bretagne	100	667	+8.6%	1,502	+11.7%	1,866	+7.9%
Grenoble Alpes Isère	100	289	+76.2%	3,531	+9.8%	4,266	+15.5%
Chambéry Savoie Mont Blanc	100	433	+22.7%	5,769	+8.7%	6,789	+7.2%
Toulon Hyères	100	4,311	+0.7%	8,620	+2.4%	10,167	+0.4%
Clermont Ferrand Auvergne	100	2,312	-5.3%	7,785	+7.4%	11,157	+17.1%
Poitiers Biard	100	628	-2.5%	2,096	+2.4%	2,731	+2.1%
<b>TOTAL</b>		<b>59,943</b>	<b>+2.0%</b>	<b>174,320</b>	<b>+4.0%</b>	<b>225,838</b>	<b>+4.9%</b>
<b>Chile (Nuevo Pudahuel)</b>							
Santiago	40	35,720	+11.9%	102,270	+9.6%	134,707	+8.3%
<b>TOTAL</b>		<b>35,720</b>	<b>+11.9%</b>	<b>102,270</b>	<b>+9.6%</b>	<b>134,707</b>	<b>+8.3%</b>

	VINCI Airports share (%)	Q3 2017	Change Q3 17/Q3 16	Cumul. 2017 9 months	Change 9 months 2017/2016	Cumul 12 months y-o-y	Change 12 months y-o-y
<b>Cambodia</b>							
<b>(Cambodia Airports)</b>							
Phnom Penh	70	10,613	+32.7%	29,467	+20.3%	38,414	+17.2%
Siem Reap	70	10,129	+18.2%	31,600	+16.8%	42,238	+13.5%
Sihanoukville	70	1,672	+126.6%	3,840	+150.7%	4,935	+147.4%
<b>TOTAL</b>		<b>22,414</b>	<b>+29.5%</b>	<b>64,907</b>	<b>+22.3%</b>	<b>85,587</b>	<b>+18.9%</b>
<b>Dominican Republic</b>							
<b>(Aerodom)</b>							
Saint-Domingue	100	8,424	-4.0%	25,846	+2.1%	34,530	+2.3%
Puerto Plata	100	1,496	+7.3%	5,716	+8.3%	7,282	+9.5%
Samana	100	189	-10.0%	1,005	-17.8%	1,201	-20.6%
La Isabela	100	1,891	+9.1%	6,016	+12.2%	7,932	+9.0%
<b>TOTAL</b>		<b>12,000</b>	<b>-0.9%</b>	<b>38,583</b>	<b>+3.8%</b>	<b>50,945</b>	<b>+3.6%</b>