

# VINCI ENERGIES SECURES THE RENEWAL OF ITS FACILITIES MANAGEMENT CONTRACT COVERING **THALES** SITES IN FRANCE



Renewal through  
the specialist brand

**VINCI  
Facilities**



**€330m**  
contract



**5-year**  
contract



Management of  
**59 sites**  
nationwide

**Managing**  
building and offices with  
**innovative digital  
maintenance  
solutions -  
Hypervision**

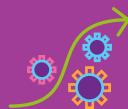
**Network of  
90 Hospitality  
Managers**  
(technical and services skills)



## Objective

**Improve  
the performance  
of Thales's sites**

Reducing energy consumption  
by 20% in tertiary sector spaces



**Offer  
increasingly  
personalised  
services  
to users**



Rueil Malmaison, 01 March 2018

## **Renewal of VINCI Energies' facilities management contract covering all Thales sites in France**

- **A comprehensive facilities management contract covering Thales offices and buildings in France**
- **Renewed confidence for five years**
- **Contract value: €330 million**

VINCI Energies, through its specialist brand VINCI Facilities, has secured the renewal of its facilities management contract covering Thales sites in France. With an annual flat-rate amount of €66 million, this contract is worth a total of €330 million over five years, the contract concerns the management of Thales's 59 sites nationwide.

Under the terms of the new contract, VINCI Facilities has committed to managing the sites with the aim of achieving an overall improvement in the performance of Thales's buildings and offices. It has committed to reducing energy consumption by 20% in tertiary sector spaces, i.e. almost 8% of the total consumption of all the sites covered by the contract.

### **Innovative digital solutions and tailored services**

VINCI Facilities' teams use responsive and optimised digital maintenance solutions such as "hypervision". This solution, developed in house, runs all the buildings and adjusts services as required in real time. With this single interface, all building data can be aggregated and the power of big data is brought into play for the benefit of facilities management – energies monitoring, building information modelling (BIM), technical building management, spare parts inventory and assessments management, Internet of Things (IoT), users satisfaction levels –.

In parallel, a network of 90 hospitality managers will offer increasingly personalised services to Thales users and visitors, including technical and services skills.

### **A long-term facilities management partnership between VINCI Facilities and Thales**

Over recent years, VINCI Facilities and Thales have been carrying out a joint-innovation policy in the field of facilities management in a digital laboratory. This approach has resulted in several trials being run in such areas as services innovation, building information modelling (BIM) and the implementation of the Internet of Things (IoT).

“We are delighted that Thales has renewed its confidence in us and we are convinced that this collaboration will set facilities management on a new path. The innovation dynamic that we have created with Thales over several years is enabling us to develop new digital solutions in the field of facilities management,” says Hervé Adam, executive vice-president of VINCI Energies.

**About VINCI Energies**

In a world undergoing constant change, VINCI Energies focuses on connections, performance, energy efficiency and data to fast-track the rollout of new technologies and support two major changes: the digital transformation and the energy transition. With their strong regional roots and agile organisational structure, VINCI Energies’ business units boost the reliability, safety and efficiency of energy, transport and communication infrastructure, factories and buildings.

2017: €10.8 billion revenue // 69,400 employees // 1,600 business units // 53 countries

[www.vinci-energies.com](http://www.vinci-energies.com)

**About VINCI**

VINCI is a global player in concessions and contracting, employing close to 195,000 people in some 100 countries. We design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all. Because we believe in all-round performance, above and beyond economic and financial results, we are committed to operating in an environmentally and socially responsible manner. And because our projects are in the public interest, we consider that reaching out to all our stakeholders and engaging in dialogue with them is essential in the conduct of our business activities. VINCI’s goal is to create long-term value for its customers, shareholders, employees, and partners and for society at large.

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