

# VINCI AIRPORTS ENLARGES ITS NETWORK IN THE UNITED STATES, THE UNITED KINGDOM, COSTA RICA AND SWEDEN



Acquisition of the portfolio of  
**Airports Worldwide**

## **3** airports **under concession:**

Orlando (Florida, USA),  
San José (Costa Rica),  
Liberia (Costa Rica)

## **2** freehold

airports:  
Stockholm (Sweden),  
Belfast (Northern  
Ireland)



## **4** full **management contracts**

in the USA:  
2 en California,  
2 en Georgia

## **3** partial **management contracts:**

Atlantic City (New Jersey),  
Raleigh Durham  
(North Carolina),  
Atlanta (Georgia)

## Objectives

**Entry point  
in the USA,  
the world's  
largest**  
air transport market



**Boost the global  
network** which now includes  
**45 airports** and  
more than **182 millions**  
**of passengers** per year

Rueil Malmaison, 24 April 2018

## VINCI Airports enlarges its network of airports in the United States, the United Kingdom, Costa Rica and Sweden

- Signature of an agreement to acquire the portfolio of Airports Worldwide, comprising two freehold property airports, three airports under concession and four under full management contracts as well as three partial management contracts in American airports<sup>1</sup>
- A strategic move into the USA, the world's largest air transport market, that also bolsters our presence in Europe and Central America
- A worldwide network expanded to 45 airports welcoming more than 182 million passengers per year<sup>2</sup>

VINCI Airports, a VINCI Concessions subsidiary, is acquiring nine new airports (two freehold property, three concession, four management contracts) and three partial management contracts in American airports following acquisition of the airport portfolio held by Airports Worldwide<sup>1</sup>.

The operation boosts VINCI Airports' global network, which now includes 45 airports in 11 countries and on three continents. It also increases the number of passengers welcomed in its airports by 25.6 million to more than 182 million per year.

The portfolio acquired by VINCI Airports consists of:

- Two freeholds property: VINCI Airports is acquiring a 100% stake in **Belfast International Airport** in Northern Ireland, which welcomed 5.8 million passengers in 2017, and a 90.1% stake in **Skavsta Airport** near Stockholm, Sweden, which welcomed 2.1 million passengers in 2017.
- Three airports under concession: VINCI Airports is acquiring a 100% stake in **Orlando-Sanford International Airport** (Florida, USA), which welcomed 2.9 million passengers in 2017, under a concession contract covering operation of the current terminal and car park with a residual term of 21 years; together with co-control stakes in Costa Rica's two major airports, i.e. a 48.75% stake in **Juan Santamaria International Airport** in San José and a 45% stake in **Daniel Oduber Quiros International Airport** in Liberia, which served 4.8 million and 1.1 million passengers in 2017 respectively, under concession contracts with residual terms of eight and 13 years.
- Four full management contracts covering **Hollywood Burbank Airport**, which welcomed 4.7 million passengers in 2017, and **Ontario International Airport**, which welcomed 4.2 million passengers in 2017, in California; and **Macon Downtown Airport** and **Middle Georgia Regional Airport** in Georgia<sup>3</sup>.
- Three partial management contracts covering US airports: **Atlantic City International Airport** in New Jersey, **Raleigh Durham International Airport** in North Carolina, and part of the international terminal at the **airport in Atlanta, Georgia**, the world's largest airport in terms of traffic.

<sup>1</sup> Agreement subject to the approval of the relevant authorities and the partners.

<sup>2</sup> In comparison with 156,6 million passengers welcomed in 2017, including traffic of fully consolidated companies and 100% of equity accounted companies held on January 1, 2017 on a full-year basis, plus Salvador airport, which VINCI Airports has been managing since January 2, 2018, but excluding Kobe (Japan) and Belgrade (Serbia) airports.

<sup>3</sup> Macon Downtown Airport is a business airport; Middle Georgia Regional Airport welcomes some 2,000 passengers per year.

This acquisition allows VINCI Airports to make a strategic move into the USA, giving it an entry point into the world's largest air transport market

It also strengthens VINCI Airports' presence in Europe, where the group already operates 12 airports in France and 10 in Portugal, plus the Nikola-Tesla airport in Belgrade, Serbia, for which VINCI Airports signed a concession contract on 22 March this year. Lastly, the acquisition of the two main airports in Costa Rica, an increasingly popular tourist destination, strengthens VINCI Airports' positions in South and Central America, where it manages the airports in Santiago, Chile and Salvador, Brazil, together with six airports in the Dominican Republic including the airport in Santo Domingo.

**About VINCI Airports**

VINCI Airports, a top 5 global player in the international airport sector, manages the development and operation of 36 airports located in France, Portugal (including the Lisbon hub), Cambodia, Japan, Chile, Dominican Republic and Brazil. Served by around 250 airlines, VINCI Airports' network handled 157 million passengers in 2017. Through its expertise as a comprehensive integrator and the professionalism of its 12,000 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimise the management and performance of existing airport infrastructure, facility extensions and new-build construction projects. In 2017, its consolidated revenue amounted to €1.4 billion.

[www.vinci-airports.com](http://www.vinci-airports.com)

**About VINCI**

VINCI is a global player in concessions and construction, employing more than 190,000 people in some 100 countries. We design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all. Because we believe in all-round performance, above and beyond economic and financial results, we are committed to operating in an environmentally and socially responsible manner. And because our projects are in the public interest, we consider that reaching out to all our stakeholders and engaging in dialogue with them is essential in the conduct of our business activities. VINCI's goal is to create long-term value in this way for its clients, shareholders, employees and partners, and for society as a whole.

[www.vinci.com](http://www.vinci.com)