

FINANCIAL PRESS RELEASE

Paris, France, October 29, 2018

Revenue for Q2 2018/2019: +10%

SaaS contracts Q2 2018/2019: +63%

Generix Group, Industrial, Logistics and Retail Ecosystems provider with leading Collaborative Software Solutions, issued today its revenues for the second quarter of its 2018/2019 fiscal year.

Q2 Revenue 2018/2019: €18.9 million (up 10%)

Unaudited (K€)	Quarter ended September 30		Change	6 months ended September 30		Change
	2018	2017		2018	2017	
SaaS	6 642	5 883	13%	13 390	11 452	17%
Maintenance	4 761	4 864	-2%	9 454	9 438	0%
Licenses	1 206	1 096	10%	2 212	2 528	-13%
Software revenues	12 609	11 843	6%	25 056	23 418	7%
Consulting Services	6 269	5 386	16%	12 246	10 905	12%
Revenues	18 878	17 229	10%	37 302	34 323	9%

With €18.9 million in revenue, the group recorded 10% organic growth over the past quarter driven mainly by growth in its strategic SaaS business.

Group revenue for the half-year was €37.3 million, corresponding to 9% organic growth.

New SaaS contracts Q2 2018/2019: €1.3 million (up 63%)

Unaudited (K€)	Quarter ended September 30		Var. Q2 2018 vs Q2 2017	6 months ended September 30		Var. 2018 vs 2017
	2018	2017		2018	2017	
New SaaS contract signing (ACV*)	1 311	802	63%	2 481	1 534	62%

*New contracts expressed in ACV (Annual Contract Value), which emphasizes the average annual complementary revenue to be generated after implementing the contracts in question.

The Group registered a total of €1.3 million over the last quarter in new contracts, expressed in Annual Contract Value, up 63% compared to the same quarter of the previous fiscal year. This dynamic confirms the 60% growth already observed over the previous quarter.

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The quarter's noteworthy contracts include signing on the "Generix Supply Chain HUB" platform:

- One of the world leaders in multichannel distribution for the energy world in Spain, and the global luxury leader in France. Both of them chose Supply Chain Execution solutions;
- The logistics player for the National Railway Group in Germany, which chose the BtoB Integration solutions to manage its flows with all its partners.

Profitability

The growth dynamic observed over the past half-year allows the Group to also anticipate an increase in its EBTIDA.

** Monthly recurring revenue after taking into account contracts that are signed but which have not started yet and cancellations that have not yet taken effect.*

Supplemental and non-IFRS Financial Information

Supplemental non-IFRS information (above-mentioned as EBITDA) presented in this press release is subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's supplemental non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies.

Next financial press release: November 27, 2018 after the market closes

Results of the first half of the fiscal year 2018/2019

About Generix Group

Generix Group is a Collaborative Supply Chain expert present in 60 countries, thanks to its subsidiaries and network of partners. More than 5,000 companies around the world use its SaaS solutions. The group's 550 employees provide daily support for such customers as Carrefour, Danone, FM Logistic, McKesson, Bic, Essilor, Bic and Ferrero in the digital transformation of their Supply Chain.

Its collaborative platform, **Generix Supply Chain Hub**, helps companies to keep the promises they make to their customers. It combines the capabilities to execute physical flows, digitalize information flows, manage collaborative processes and connect companies to all their partners, in real time.

Generix Supply Chain Hub is aimed at all players in the Supply Chain: manufacturers, third- and fourth-party logistics providers (3PL/4PL) and retailers.

Founded in France in 1990, the company is listed on the Eurolist market of Euronext Paris, compartment C (ISIN: FR0010501692). To learn more: www.generixgroup.com

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