

Blagnac, France, November 07th 2018-5.40pm, Montreal, Canada

Turnover over the first 9 months as of September 30th 2018: +4.2% 3rd quarter: +9.6%

SOGECLAIR, the designer of innovative high added-value solutions and products for the aerospace and transport sectors, today reports its turnover over the first 9 months 2018, ending on September 30th 2018.

The activity, at constant exchange rate, over the first nine months of the year increased by 6.3%.

By division	Turnover 9 months 2018 (k€)	Turnover 9 months 2017 (k€)	Variation in % 2018-2017
Aerospace	97,003	95,008	+2.1%
Simulation	14,161	11,272	+25.6%
Vehicle	2,075	2,349	-11.7%
Total	113,239	108,630	+4.2%
International	62,145	59,530	+4.4%

On the 3rd quarter: +9.6%

- The **aerospace division** speeds up on Q3 with +4.8% supported by the increase of the engineering activities (development and serie) whereas the product activities are stable under the effect of the decline of the historical programs in commercial aviation and the good performance in business aviation.
- The **simulation division** jumped by 65.2% (+34.5% at constant perimeter) driven by a strong growth of the activity dedicated to automous vehicle (softwares and systems) and the SYDAC acquisition (Australia / India / UK).
- The vehicle division diminishes by 13% considering a significant base effect after the Q3 2017 rally which was increasing up by 237%.

By geographical area	Turnover on 9 months (k€)	Impact on the turnover	Evolution 2018-2017
France	51,094	45.1%	+4.1%
Europe	29,884	26.4%	-4.6%
America	28,303	25%	+23.7%
Rest of the world	3,958	3.5%	-25.9%

The activity noticeably starts again in France on Q3 (+15%). In Europe, it is Germany, after several years of decline, which pulls growth, it has increased considerably since the beginning of the year.

In America, the activity keeps on growing significantly with a sustain growth in the United States and the good performance of the activities in Canada.

By activity	Turnover on 9 months (k€)	Impact on the turnover	Evolution 2018-2017
Serie	50,763	44.8%	+9.5%
Products	39,794	35.1%	+6.9%
Development	22,682	20%	-9.5%

The position on the serie activities started 6 years ago bears fruits and counterbalances the decline of developments, which is especially noticeable in commercial aviation.

The products keep on progressing and give a medium-long term visibility.

Perspectives:

The acceleration of the space and aeronautic activity and the leap forward of the simulation strengthen SOGECLAIR in its growth perspective for 2018 and beyond, the Group is confident in its development perspectives.

Next announcement: Q4.2018 turnover on February 06th 2019, following closure of the Stock Market.