

CIMENTS FRANÇAIS
Tour Ariane
5 Place de la Pyramide – Quartier Villon
92800 PUTEAUX
RCS NANTERRE B 599 800 885 00478
Share capital of: **€145,435,288**
consisting of 36,358,822 shares at €4 each

QUARTERLY FINANCIAL INFORMATION AS OF MARCH 31, 2010

FINANCIAL HIGHLIGHTS

- **CONSOLIDATED REVENUES:** 930.2 million euros (-9.4%)
- **RECURRING EBITDA:** 140.1 million euros (-26.3%)
- **EBIT:** 54.8 million euros (-44.1%)
- **NET CONSOLIDATED GROUP PROFIT:** 28.1 million euros (-48.3%)
- **SHARE OF PROFIT ATTRIBUTABLE TO EQUITY OWNERS OF THE PARENT:** -1.1 million euros (25.7 million at Q1 2009)
- **NET FINANCIAL DEBT IMPROVED BY ABOUT 60 MILLION EUROS**
- **WORKING CAPITAL REQUIREMENT DOWN 94 MILLION EUROS**

SIGNIFICANT EVENTS FOR THE QUARTER

The first quarter is typically affected by the seasonal nature of business activity and as such is not very representative of full-year trends.

At the beginning of March 2010, Ciments Français made a repurchase offer to all holders of its 2002 and 2006 US Private Placement Notes at a price of \$1,065 per \$1,000 face value of the Notes. The offer closed on April 14, 2010 with the repurchase of all the Notes (\$300 million) issued on 2006 (maturing in 2018 and 2021) and \$183.5 million out of \$200 million of the Notes issued in 2002 (maturing in 2012 and 2014). The amounts tendered have been classified into the accounts as of March 31, 2010.

Besides, Ciments Français and the holders of the Notes have entered into a clarifying amendment to the Note purchase agreements that expressly permits the Company to borrow funds from Italcementi or its affiliates.

The transaction was re-financed via Italcementi loans, which will extend by another year the average duration of the debt. The more favorable interest rates of the loans will offset the cost of early repurchase of the US private placements.

OUTLOOK

The uncertainty related to the international economic development remains very high. Signs of a moderate recovery in industrialized countries at the end of the quarter, together with the continuing upward business trend in most of the emerging countries seem to indicate that market conditions will remain difficult yet better than at the beginning of the year. Despite the positive contribution deriving from efforts to improve productivity and contain costs, operating results for the rest of the year should reflect those difficult market conditions.

CONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2010

At a meeting on May 5, 2010 chaired by Yves René Nanot, the Board of Directors of Ciments Français (Italcementi Group), examined and approved the unaudited consolidated accounts as of March 31, 2010.

Ciments Français Group					
Income statement (M€)	Q1 2010	%	Q1 2009	%	% change
Revenues	930.2	100%	1 026.4	100%	-9.4%
Other revenues	3.9		4.3		
Change in inventories	(1.9)		(7.2)		
Internal work capitalized	4.3		4.1		
Goods and utilities expense	(388.6)		(405.6)		
Service expense	(217.6)		(232.3)		
Employee expense	(156.1)		(161.1)		
Other operating income (expense)	(34.0)		(38.6)		
Recurring EBITDA	140.1	15.1%	190.1	18.5%	-26.3%
Other income (expense)	0.5		(4.5)		
EBITDA	140.6	15.1%	185.6	18.1%	-24.2%
Amortization and depreciation	(85.8)		(87.4)		
Impairment	-		-		
EBIT	54.8	5.9%	98.2	9.6%	-44.1%
Finance income	11.0		6.3		
Finance costs	(36.5)		(25.8)		
Gains (losses) on exchange rates and changes in fair value of derivatives	3.4		(2.4)		
Finance income (costs)	(22.1)		(21.9)		
Share of results of associates	2.3		1.2		
Profit before tax	35.0	3.8%	77.5	7.6%	-54.8%
Tax	(6.9)		(23.2)		
Net consolidated Group profit	28.1	3.0%	54.3	5.3%	-48.3%
Share attributable to equity holders of parent	(1.1)		25.7		
Share attributable to non-controlling interests (minority interests)	29.2		28.6		

Financial position (M€)	31 March 2010	31 December 2009	31 March 2009
Net financial debt	1,503.0	1,562.3	1,716.9
Total equity	4,109.2	3,896.5	3,837.3

Against a difficult economic background, the first quarter of 2010 was characterized by very bad weather conditions in Western Europe and North America.

In Q1, Group **sales volumes** declined in cement and clinker at 10.3 million tonnes (-4.8%), in aggregates at 8.1 million tonnes (-11.0%) and in ready mix concrete at 2.4 million m³ (-7.2% and -4.2% on a historical basis). Cement and clinker volumes were down in all the industrialized countries. In emerging countries, while volumes dropped in Bulgaria and China, they remained stable in Egypt and increased in Morocco, Turkey and India. They improved in the trading activity.

Lower sales volumes and a globally unfavorable trend in prices weighed on Q1 consolidated **revenues**, which were down 9.4% on Q1 2009 at 930.2 million euros, after recognition of a negative exchange effect (-1.3%) and a positive consolidation scope effect (+0.2%). On a comparable basis, revenues dropped by 8.3%; the decrease was particularly marked in the industrialized countries.

The impact of market conditions on results related to slumping volumes in some countries (France/Belgium, Spain, Bulgaria and China) or declining prices (particularly in India and Bulgaria). These effects were mitigated in part by the positive contribution from the continuing efforts made by the Group towards productivity and fixed cost-containment. **Recurring EBITDA** totaled 140.1 million euros (-26.3%) with **EBIT** down 44.1% at 54.8 million euros.

After recognition of 22.1 million euros in net interest expense (as against 21.9 million euros in 2009), including the cost for early repurchase of US private placements (net cost of 16.6 million euros), **net consolidated Group profit** totaled 28.1 million euros (-48.3%) with the share attributable to equity owners of Group parent amounting to -1.1 million euros (compared with +25.7 million euros in Q1 2009).

Total Group **investments in industrial and financial fixed assets** over the first three months of 2010 totaled 74.8 million euros as against 133.4 million euros in Q1 2009. They mainly related to the completion work of the new plants in Morocco, India and North America, initiated over the last years.

As of 31 March 2010, **net financial debt** amounted to 1,503.0 million euros as against 1,562.3 million euros as of December 31, 2009. The decrease in indebtedness can be explained in part by a further decrease in working capital requirements.

At the beginning of March, Ciments Français made a repurchase offer to all holders of its 2002 and 2006 US Private Placement Notes. The offer closed on April 14, 2010 with the repurchase of 100% of the Notes issued in 2006 and 92% of the Notes issued in 2002.

The transaction was re-financed via Italcementi loans, which will extend by another year the average duration of the debt. The more favorable interest rates of the loans will offset the cost of early repurchase of the US private placements.

Total equity totaled 4,109.2 million euros as against 3,896.5 million at the end of December 2009 and the **debt to equity ratio** (net financial debt/total equity) was 36.6% as against 40.1% as of 31 December 2009.

BUSINESS TREND FOR Q1 2010

SALES VOLUMES BY BUSINESS SEGMENT AND BY GEOGRAPHIC AREA

Sales and internal transfers ⁽¹⁾	Cement & clinker (millions of tonnes)			Aggregates (millions of tonnes)			Ready mix concrete (millions of m ³)		
	2010	% change vs. 2009		2010	% change vs. 2009		2009	% change vs. 2008	
		A	B		A	B		A	B
Western Europe	2.2	-11.2	-11.2	7.4	-11.4	-11.4	1.3	-10.2	-11.6
North America	0.6	-11.8	-11.8	0.2	+104.4	+49.5	0.1	-15.0	-18.6
Emerging Europe, North Africa & Middle East	4.8	-2.7	-2.7	0.5	-10.3	-10.3	0.9	+6.0	+0.3
Asia	2.5	-2.1	-2.1	ns	-	-	0.2	+5.6	+0.2
Cement/clinker trading	1.2	+64.3	+64.3	-	-	-	ns	-	-
Eliminations	(1.0)			-	-	-	-	-	-
TOTAL	10.3	-4.8	-4.8	8.1	-10.7	-11.0	2.4	-4.2	-7.2

Western Europe: France, Belgium, Spain & Greece

North America: U.S.A., Canada & Puerto Rico

Emerging Europe, North Africa & Middle East: Egypt, Morocco, Bulgaria, Turkey & Kuwait

Asia: Thailand, India, Kazakhstan & China

(1) Amounts given relate to fully consolidated companies and companies consolidated using the proportionate consolidation method up to Group share.

A: at historic consolidation scope

B: at comparable consolidation scope

ns: not significant

ECONOMIC TREND FOR Q1 2010

BREAKDOWN BY BUSINESS SEGMENT

Revenues by activity (M€)	Q1 2010	Q1 2009	% changes vs. 2009	% changes vs. 2009*
Cement & clinker	651.2	717.2	-9.2 %	-7.3 %
Aggregates / RMC	234.8	259.9	-9.7 %	-10.6 %
Others	44.2	49.3	-10.2 %	-10.6 %
TOTAL	930.2	1 026.4	-9.4 %	-8.3 %

* At comparable consolidation scope and exchange rates

SEGMENT INFORMATION REPORTING

The IFRS 8 standard « Operating Segments » replaced IAS 14 as of 1 January 2009. « Management approach » has been introduced to identify the segments.

This standard requires a presentation of the report on the segment information in the « Document de Référence », based on internal reporting regularly reviewed by the chief operating decision maker of the Group, to evaluate the performance of each reportable segment and allocate corresponding resources.

The segments identified by Ciments Français in 2009 in accordance with IFRS 8 were similar to the primary business segments defined according to IAS 14.

The information required by IFRS 8 had been introduced in the financial statements since June 30, 2009, without any change to the segments. However, in view of activities in new countries, the practical limit to the number of sectors reported separately has been reached (IFRS 8 § 19).

Accordingly, segment information, which had become too detailed, was organized more synthetic presentation in 2010 (see page 5).

BREAKDOWN BY GEOGRAPHIC AREA

Western Europe

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009
France/Belgium	325.9	359.7	42.5	53.8	42.6	53.4	19.3	29.0
Spain	44.3	56.7	8.8	7.3	9.0	7.3	5.3	1.2
Other segment*	17.3	19.2	3.9	3.1	3.9	3.1	2.8	2.0
Intra-zone eliminations	(4.4)	(3.5)	-	-	-	-	-	-
TOTAL	383.2	432.0	55.2	64.2	55.5	63.8	27.4	32.2

* Greece

North America

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009
TOTAL	61.6	74.5	(17.2)	(9.2)	(17.2)	(9.5)	(33.8)	(21.1)

Emerging Europe, North Africa & Middle East

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009
Egypt	213.7	218.1	61.8	74.4	61.8	74.4	44.1	53.8
Morocco	80.8	80.4	31.0	30.4	31.0	30.4	26.4	25.8
Other segments*	46.6	60.2	(0.8)	5.1	(0.4)	5.1	(7.1)	(1.9)
TOTAL	341.1	358.7	92.0	109.8	92.4	109.8	63.4	77.7

* Bulgaria, Turkey, Kuwait & Libya

Asia

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009
Thailand	41.6	43.4	6.0	7.3	5.7	3.4	0.8	(2.2)
India	39.5	49.4	8.0	20.3	8.0	20.4	4.4	17.0
Other segments*	14.0	15.1	0.4	(0.9)	0.4	(0.9)	(1.9)	(2.9)
TOTAL	95.0	107.9	14.4	26.7	14.1	22.9	3.3	11.9

* China & Kazakhstan

Trading and Others

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009
TOTAL	64.7	49.1	3.0	2.6	3.0	2.6	2.4	2.0

Group Total

(M€)	Revenues		Recurring EBITDA		EBITDA		EBIT	
	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009	Q1 2010	Q1 2009
Others & eliminations*	(15.3)	4.0	(7.3)	(4.0)	(7.3)	(4.0)	(7.9)	(4.5)
TOTAL	930.2	1 026.4	140.1	190.1	140.6	185.6	54.8	98.2

* Others: Fuel trading, headquarters & holding companies