

# interparfums

## 2008 third-quarter sales up 12%

### BURBERRY

Christian Lacroix

LANVIN  
PARIS

NICKEL

Paul Smith

QUIKSILVER

ROXY

S.T. Dupont  
PARIS

Van Cleef & Arpels

### Sales highlights

Inter Parfums had sales of €72.8 million in the 2008 third quarter, up 11.9% at current exchange rates and 17.6% at constant exchange rates over the prior year's third quarter. This gain reflected contributions from *Féerie* of Van Cleef & Arpels and *Jeanne Lanvin* fragrance line launches and good performances by the portfolio's historic brands.

For the first nine months sales totalled €201.1 million, advancing 14.7% at current exchange rates and 21.3% at constant exchange rates over the same period last year. Burberry fragrances achieved good results with sales of €127.9 million, up more than 13% at current exchange rates mainly driven by the successful worldwide launch of the new women's line *Burberry The Beat*.

### Outlook

For the near term, despite considerable uncertainty in the economic environment, the company maintains its target for 2008 full-year sales of €260 million.

For the medium term, the company continues to remain confident with its strategy based on a proven business model, a high quality portfolio of premium brands, a particularly solid balance sheet and exploring new opportunities for external growth.

### Corporate governance

The appointment of Mrs. Chantal Roos as a new independent director will be proposed at the next Board of Directors' meeting to be held in November and subject to approval at the next General Meeting.

Mrs. Chantal Roos was Vice President for International Marketing and subsequently Executive Vice President with Yves Saint Laurent Parfums and President of Beauté Prestige International, a subsidiary of the Shiseido group she created in 1990 to launch the Issey Miyake and Jean-Paul Gaultier fragrances.

She joined the Gucci group in 2000 as President of the Yves Saint Laurent Beauté division, becoming subsequently in 2007, Strategic Adviser to the Chairman and Chief Executive Officer. In 2008, she launched her own company specialized in the creation and development of fragrance and cosmetic brands.

Paris, 23 October 2008

### Upcoming events

- Actionaria trade show, Paris  
November 21 & 22, 2008
- Publication of 2008 forecasts and 2009 targets  
24 November, 2008 (after the close of trading)

### Shareholder information

Tel.: +33 1 53 77 00 99

### Investor relations - Inter Parfums SA

Philippe Santi, tel.: +33 1 53 77 00 00

psanti@inter-parfums.fr

### Media relations - RLPV Conseil

Cyril Levy-Pey, tel.: +33 1 42 70 31 29

inter-parfums@rlpv.com

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