

## Revenue up 11% during third quarter 2008 Revenue for first 3 quarters 2008: €9.6 Bn (+ 12.9%)

## Consolidated revenue for first 9 months 2008

| In millions of euros    |       |                         |       |                         |       |  |  |  |
|-------------------------|-------|-------------------------|-------|-------------------------|-------|--|--|--|
| 1 <sup>st</sup> quarter |       | 2 <sup>nd</sup> quarter |       | 3 <sup>rd</sup> quarter |       |  |  |  |
| 2008                    | 2007  | 2008                    | 2007  | 2008                    | 2007  |  |  |  |
| 2,189                   | 1,908 | 3,442                   | 3,017 | 3,983                   | 3,591 |  |  |  |

|               | TOTAL<br>9 mos. 2008 | TOTAL<br>9 mos. 2007 | % 08/07<br>9 mos. | % 08/07<br>With identical<br>exchange rates<br>and scope of<br>business |
|---------------|----------------------|----------------------|-------------------|---|
| France        | 5,564                | 5,063                | 9.9%              | 7.5%  |
| International | 4,050                | 3,453                | 17.3%             | 15.5%   |
| TOTAL         | 9,614                | 8,516                | 12.9%             | 10.7%   |

Revenue recorded during the third quarter 2008 amounted to nearly 4 billion euros, up 11% compared to third quarter 2007 figures. The increase stretches throughout the Group's network: France (6%), North America (7%), Europe (27%) and the rest of the world (26%). In addition, every line of business in the Group is posting revenue on the rise (Roads 12%, Civil engineering, pipes and mains 7%, Waterproofing 20%, Safety and signing 19%), exception made for the railway activity with a roughly 9% decrease.

At the end of September 2008, consolidated revenue totaled 9.6 billion euros, up 12.9% compared to figures from September 2007. With identical exchange rates and scope of business, revenue has increased 10.7%.

Work-on-hand at the end of September amounted to 6.6 billion euros, and remained at a high level despite the 5% drop compared to the record work-on-hand at the end of September 2007.

According to currently available data, the Group is maintaining its revenue target at 12.6 billion euros for the end of December 2008.