



**PRESS RELEASE**

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**9-MONTH SALES: €68 MILLION**

**Puteaux – 16<sup>th</sup> February 2009:** NET2S (ISIN: FR0000075921), a consulting group specialised in the implementation of innovative solutions focusing on information and communication technology, today announces its consolidated sales for the third quarter and the first nine months of its financial year.

• **Sales and core operating profit for the 3<sup>rd</sup> quarter and the first 9 months**

<i>In millions of euros</i>	<b>Q3 2008/09</b>	<b>Q3 2007/08</b>	<b>9 months 2008/09</b>	<b>9 months 2007/08</b>
Sales	24.6	23.3	68	64.2
Core operating profit	0.8	0.5	2.4	2.0
As a % of sales	3.2%	2.1%	3.5%	3.1%

The Group's FY runs to 31<sup>st</sup> March

• **Reminder: change per quarter**

<i>In millions of euros</i>	<b>2008/09</b>			<b>2007/08</b>		
	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>
Sales	21.5	21.9	24.6	19.9	21	23.3
Core operating profit	0.6	1.0	0.8	0.9	0.6	0.5
As a % of sales	2.8%	4.6%	3.2%	4.5%	2.9%	2.1%

The Group's FY runs to 31<sup>st</sup> March

Over the first 9 months of the year, sales totalled 68 million euros, giving organic growth of 5.9% compared to the sales figure of 64.2 million euros recorded over the first 9 months of the previous financial year.

Core operating profit for the first 9 months of the year totalled 2.4 million euros, giving a core operating margin of 3.5% of consolidated sales.

The geographical breakdown in activity was as follows: 62.7% for France, 26.3% for Europe excluding France and 11% for the rest of the world, versus 60%, 26.2% and 13.8% respectively for the first 9 months of the previous year.

• **Key data at 31<sup>st</sup> December 2008**

- Group headcount: 859 employees
- Non-billable staff rate: 18.4% (versus 17.3% the previous year)
- Net cash position: -0.6 million euros

**About NET2S**

NET2S is a consulting group specialized in the implementation of innovating solutions focusing on information and communication technologies, and a leading provider on the security market. Established in Paris, London, New York, Zurich, Brussels, Madrid and Casablanca, NET2S had 859 employees (including 701 consultants and engineers) at 31st December 2008. The combination of technological solutions and cross-functional offers, with dedicated business lines, particularly in the finance and telecoms sectors, allows NET2S to offer its customers high value added.

NET2S is a BT group company.

For more information, visit [www.net2s.com](http://www.net2s.com)

Listed on Euronext Paris – Compartment C of NYSE Euronext,

ISIN: **FR0000075921**

Reuters: **NET2.LN**, Bloomberg: **NETS FP**, FTSE classification: **97 /972**

