



Le Plessis, March 9, 2009

## Results for fiscal year 2008

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# 2008, a year of investments

The CS Board meeting, held on March 6, 2009 and chaired by Mr. Yazid Sabeg, approved the Company consolidated financial statements for fiscal year 2008.

#### **2008 Annual Results**

€ Million	2007	H1 2008	H2 2008	2008
Revenues	225.4	114.7	107.0	221.7
Operating margin % of revenues	13.6	-1.2	-3.3	-4.5
	6.1%	-1.1%	-3.1%	-2.0%
Operating income	13.1	-1.3	-4.6	-5.9
	5.8%	-1.1%	-4.3%	<i>-2.7%</i>
Pre-tax income from continuing operations % of revenues	9.8	-3.0	-4.8	-7.8
	<i>4.4%</i>	-2.6%	-4.5%	<i>-3.5%</i>
Net income, CS Group share	49.9	-2.2	-5.4	-7.6

CS consolidated revenues totaled €221.7 million in 2008, a slight 1.3% decrease at constant perimeter and exchange rates compared to 2007.

In 2008, total order intakes for the Group reached €212 million, leading to a 0.95 book-to-bill ratio and a steady 16-month backlog.

In France, the Group revenues reached  $\in$ 168.6 million. Abroad, revenues which included exports from French companies reached  $\in$ 53.1 million, 24% of total revenues. The export share of French companies increased by 12.4%, confirming the Group's initial success in its international expansion.

The Group's performances have been affected by considerable pre-sales efforts abroad (marketing & sales expenses at 9.7% of revenues vs 7.8% in 2007) consistent with the elaboration of a demonstrator necessary to obtain important markets. If the first expected contract had been signed at the financial statement settlement date, 2008 operating margin would have been positive.

Since June 2008, a Programmes Unit has been put together to support and assist projects' operations. This has resulted in a more efficient anticipation of project risks, specifically in the Transportation business activity, already affected during the first semester 2008 by cost overruns due to delays in a US project. Excluding this, all activities of the Group are profitable. CS Group operating margin for 2008 was  $\in$ -4.5 million, representing -2.0% of revenues compared with  $\in$ 13.6 million (6% of revenues) for 2007.





"Other operating expenses and income" reached €-1.4 million vs €-0.5 million in 2007: restructuring costs stood at €1.3 million vs €0.9 million in 2007. Operating income was €-5.9 million vs €13.1 million for 2007.

After taking into account net interest charges of €-1.9 million (€-3.3 million in 2007) and the impact of deferred taxes, attributable profit generated by continuing operations decreased from €12.2 million in 2007 to €-7.8 million for 2008. Attributable net profit is €-7.6 million compared with €49,9 million the previous year. In 2007, there was a net capital gain of €37.8 million due to the sale of part of the Group's activities.

Cash flows from operations ( $\in$ -5.3 million), a favorable variation in working capital requirement ( $\in$ +2.9 million in 2008,  $\in$ +19.3 million during the second semester) and a  $\in$ 3.3 million net cash outflow on financing activities led to a negative Free Cash-Flow of  $\in$ 6.0 million ( $\in$ +12,7 million in H2 2008).

Working capital requirements was €-3.2 million, -1.4% of revenues. Net cash was €46.8 million at December 31, 2008 compared to € 36.8 million at June 30, 2008 (€57 million at end-2007), excluding financial debts of more and less than a year (€17.1 million). Thus the gearing ratio reached -36% compared to -22% at June 30, 2008 and -42% at December 31, 2007.

On December 31, 2008, consolidated stockholders equity were €83.5 million, 38% of revenues.

### Information by geographic sectors

€ Million	2007	H1 2008	H2 2008	2008	Variation 08/07			
French companies								
Revenues	202.0	108.1	95.0	203.1	+0.5%			
Operating Margin % of Revenues	13.0 6.4%	2.1 2.0%	-2.2 <i>-2.3%</i>	-0.1 -0.1%	NA			
Foreign subsidiaries								
Revenues	23.3	6.5	12.0	18.6	-20.2%			
Operating Margin % of Revenues	0.6 2.8%	-3.4 <i>NA</i>	-1.0 -8.3%	-4.4 -23.8%	NA			

#### 2009 Outlook

In 2009, CS benefits from strong added-value offers targeting public sector entities or private companies still hardly affected by the economic recession and from an order book which allows generating revenues of at least €200 million in 2009. Thanks to its positioning, to its financial structure and to its on-going action plan dedicated to costs savings and project management strengthening, the Group aims to stabilize its revenues and to return to positive operating profitability.

CS is a major player in the design, integration and operation of mission critical systems. CS is listed on the Euronext Paris stock market - Compartment C - and is part of the CAC Small 90, CAC Mid&Small 190 and SBF 250 (Shares: Euroclear 7896 / ISIN FR 0007317813).

For more information: www.c-s.fr

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