

# Second quarter of 2010 revenues

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## Traffic

(in millions of kilometres travelled)	Total network			
	Q2 2009	Q2 2010	% change	
Light vehicles	4,384	4,548	+3.7%	
Heavy goods vehicles	754	820	+8.8%	
Total	5,138	5,368	+4.5%	

Traffic measured by the number of kilometres travelled increased by 4.5% year-on-year in the second quarter of 2010.

Light vehicle traffic held up well and, in April, benefited from the disruptions to air and rail travel.

The recovery in heavy goods vehicle traffic, initially observed during the second half of the first quarter, picked up pace during the second quarter.

#### Consolidated revenue

(in millions of euro)	Q2 2009	Q2 2010	% change
Toll revenues	450.3	477.2	+6.0%
Revenue from retail facilities, telecommunications and other	14.4	14.4	-0.3%
Revenue excluding Construction	464.7	491.5	+5.8%
Construction revenue (IFRIC 12) (*)	78.1	80.3	+2.8%

**Excluding Construction**, consolidated revenue totaled €491.5 million in the second quarter of 2010, an increase of 5.8% from €464.7 million in the second quarter of 2009.

First half of 2010	

### **Traffic**

(in millions of kilometres travelled)	Total network			
	H1 2009	H1 2010	% change	
Light vehicles	8,195	8,412	+2.6%	
Heavy goods vehicles	1,518	1,606	+5.8%	
Total	9,712	10,018	+3.1%	

Light vehicle traffic, which was affected in the first quarter by a series of snow storms, benefited in the second quarter from the disruption to air and rail travel in April.

In the first six months of 2010, light vehicle traffic increased by 2.6% year-on-year.

Heavy goods vehicle traffic is benefiting from the improved economic environment, an upturn that was confirmed in the first half when traffic increased by 5.8% year-on-year.

Nonetheless, HGV traffic still trailed by 12% compared with levels in the first half of 2008.

#### Consolidated revenue

(in millions of euro)	H1 2009	H1 2010	% change
Toll revenues	859.4	904.5	+5.2%
Revenue from retail facilities, telecommunications and other	26.8	26.6	-0.5%
Revenue excluding Construction	886.2	931.1	+5.1%
Construction revenue (IFRIC 12) (*)	127.6	127.0	-0.5%

**Excluding Construction**, consolidated revenue totaled €931.1 million in the first half of 2010, an increase of 5.1% from €886.2 million in the first half of 2009.

## **Toll station automation**

Some 88,500 electronic toll badges were sold in the first half of 2010, an increase of 22% compared with the first half of 2009.

The number of active electronic toll badges managed by APRR and AREA increased by 22% compared with the same period in 2009, with nearly 800,000 badges in circulation.

Electronic toll collection accounted for 45.5% of all transactions in the first half of 2010 compared with 43.4% in the first half of 2009.

Automated transactions accounted for 77.0% of total transactions in the first half of 2010 compared with 72.8% in the first half of 2009.

At 30 June 2010, 120 toll plazas out of a total of 145 operated across the network had been totally or partially automated.

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(\*) Reminder: the application of IFRIC 12, with effect from 1 January 2009, requires the revenue from Construction, i.e. from infrastructure construction services performed by concession operators on behalf of the concession owner and entrusted to third parties, to be recognised using the percentage-of-completion method.

#### Autoroutes Paris-Rhin-Rhône

Europe's fourth-largest motorway company, APRR Group, a subsidiary of Eiffage, operates 2,234 km of the 2,279 km of privately-managed motorway network available under concession from the State.

The Group's motorway network is a major communications axis in Europe. In 2009, the network recorded more than 20 billion kilometres travelled and the Group posted consolidated revenues of € 1,860 million, excluding construction, and net profit of €349 million, with almost 4,000 employees.

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