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## Financial information

# Schneider Electric strengthens its position in complete solutions for monitoring and performance optimization of buildings

**Rueil-Malmaison (France), December 9, 2010** - Schneider Electric announced today the acquisition of two French-based pioneers in software technologies for building management: **Vizelia**, a software provider of real time energy monitoring of buildings, and **D5X**, a specialist in solutions to optimize commercial space utilization.

Vizelia employs 12 people and is expected to generate revenues in excess of €4 million for the current year. The innovative software of Vizelia allows customers to obtain real time data monitoring of energy consumption, maintenance planning and property management for both new and existing buildings, in particular for education, public and commercial building segments.

With 27 employees, D5X offers comprehensive solutions in 3 main areas: real time tracking of movement and building occupancy, room control systems (including lighting, blinds and ventilation) and data network management. The company is expected to generate revenues in excess of €4 million for the current year.

With these acquisitions Schneider Electric complements its solution offers for fully integrated building management and further reinforces its value proposition for end users and property owners.

Chris Curtis, Executive Vice-President, Buildings business, commented: *"By acquiring Vizelia and D5X, Schneider Electric enhances its capability to offer complete solutions to improve buildings performance. We will also be able to leverage our market position in some targeted countries and propose these technologies to our customers outside of France."*

*"We continue to make innovative investments in France in order to offer unparalleled solutions to our customers. They clearly want to bring their installations under control", said Frédéric Abbal, France Country President, "from an energy monitoring point of view but also from a performance optimization point of view"*

These two acquisitions are expected to meet Schneider Electric's Return on Capital Employed criteria.

### About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in energy and infrastructure, industrial processes, building automation, and data centres/networks, as well as a broad presence in residential applications. Focused on making energy safe, reliable, and efficient, the company's 100,000 plus employees achieved sales of 15.8 billion euros in 2009, through an active commitment to help individuals and organizations "Make the most of their energy".

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