## **PSB INDUSTRIES**

# Fiscal Year 2010 Sales and earnings up sharply

PSB Industries' Board of Directors approved the FY 2010 financial statements in a meeting chaired by Jean-Baptiste Bosson on February 28, 2011.

Consolidated data (000s euros)	FY 2009	FY 2010	Change
Sales	182,652	228,553	+25.1%
Operating profit	9,898	20,041	+102.5%
as % of sales	5.4%	8.8%	
Net income	4,824	11,166	+131.5%
Group share of net income	4,545	10,610	+133.4%
Cash flow from operating activities	21,258	27,060	+27.3%

### **SALES ACTIVITY**

PSB Industries' sales increased 25.1% in FY 2010 (23.3% on a constant currency basis) and more than half of the sales volume was generated in exports (Europe, United States, Mexico and Japan).

#### **EARNINGS AND BALANCE SHEET ITEMS**

Operating profit reached €20.0 million, or 8.8% of sales, returning to its pre-crisis levels. Capital expenditures amounted to €17.6 million over the period while the cash flow from operating activities reduced net debt from €81.0 to €71.8 million.

#### **O**UTLOOK

After the sharp increase in sales in 2010, which benefited from the end of worldwide destocking trends, growth in FY 2011 should return to a level closer to 5% with a return on sales target in line with that of FY 2010.

#### DIVIDEND

After two years of decreased dividends in the context of an economic crisis, the Board of Directors will recommend to the Shareholders' Meeting on May 26, 2011 to pay a dividend of €1.45 per share. An interim dividend of €0.65 per share was already paid out on January 28, 2011.

First quarter 2011 sales will be published on April 12, 2011.