



**A E D I A N**

## Third-quarter 2009-2010 revenues

(Euro millions)	2010-2011	2009-2010	Change
Q3 revenues (January-March 10)	10.6	10.6	=
Total 9-month revenues	30.0	29.7	+1%

Aedian is an IT consultancy and services company focused on the financial industry and the public sector

410 employees

[www.aedian.com](http://www.aedian.com)



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**AGENDA**  
FY2010/2011 revenues  
27 July 2011

**In the third quarter of fiscal 2010/2011 (January-March 2011) Aedian's revenues came to € 10.6 m, the same level as in the year-earlier period. In the first nine months of the year, revenues showed organic growth of 1% to € 30 m.**

### ◆ Trading

For Aedian, the highlights of the January-March 2011 quarter were the following:

- an improving market environment, which helped consulting services;
- a rise in the inter-contract downtime, driven by the economic recovery (7.5%, +1 point compared to the same quarter of the previous year);
- a positive trend in the average rate invoiced for services, in line with the heightened expectations of customers regarding the expertise and innovation capabilities of their suppliers.

### ◆ Cooptation of a new Director

On 2 May, Aedian's Board of Directors co-opted Karina SEBTI. It will submit this co-optation for shareholder approval at the Annual General Meeting of 25 November 2011. Mrs SEBTI brings to Aedian her invaluable experience in the fields of Human resources and Recruitment, of which she has been a specialist for more than 15 years. She is currently Associate Director of Robert Walters, and was previously Managing Director of SMG, a company focused on the recruitment of senior management for companies in the financial sector. Karina SEBTI is also in charge of expanding Robert Walters's operations in Africa.

### ◆ The Aedian share enters the NYSE Euronext indices

On 21 March, the NYSE Euronext Paris indices were reorganised to identify the most liquid stocks in their category. In the process, Aedian was selected to feature in the *CAC Small* and *CAC Mid & Small* indices.