

## **P**RESS RELEASE

# 2011 third-quarter revenue

## Villepinte, 26 October 2011

## **Consolidated Group revenue (IFRS)**

In thousands of euros	2011	2010	Change
First quarter	95,053	86,684	+9.7%
Second quarter	98,559	92,220	+6.9%
Third quarter	87,138	82,797	+5.2%
Total	280,750	261,701	+7.3%

### Consolidated revenue by region

In thousands of euros	2011	2010	Change
European subsidiaries	198,215	190,610	+4.0%
Other markets	82,535	71,090	+16.1%
Total	280,750	261,701	+7.3%

#### 2011 third-quarter sales highlights and full-year outlook

In the third quarter, Dotarem registered continued growth (+12.6% in value) with consistent performances across Europe and further gains in other markets. Over the same period, Xenetix experienced an acceleration with sales growth of 7.7%, particularly from momentum outside of Europe (+12.6%).

Year-to-date for the nine-month period ended 30 September, sales grew 7.3% driven by Dotarem (+15.3%), Lipiodol (+55.0%) and Xenetix (+3.7%). Asia, Latin America and North America accounted for 60% of total growth.

Since the beginning of the year, no production incidents were experienced adversely affecting activity. For year end, the trend of the first nine months is expected to be confirmed.

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