



Press release

Paris, 9 November 2011

ACTIVITY AT THE END OF SEPTEMBER OF 2011

- **16.9% increase in activity**
- **Organic growth objective for 2011 confirmed**

| (€ millions) | Sept 2010 | Sept 2011 | Var. |
|-------------------------------|--------------|--------------|---------------|
| Revenues | 670.8 | 784.5 | +16.9% |
| <i>of which France</i> | 464.4 | 528.2 | +13.7% |
| <i>of which International</i> | 206.4 | 256.3 | +24.2% |
| Headcount | 12,100 | 14,400 | +19.0% |

ACTIVITY AT THE END OF SEPTEMBER 2011:+16.9%

- At the close of the third quarter, year-to-date activity is up significantly. Excluding exchange rate variations, like-for-like growth stands at 15.3% (13.7% in France and 18.8% internationally).
- For the third quarter, despite one working day less in 2011, activity remains satisfactory. It is up 15.3% in comparison to 2010 (13.1% like-for-like, excluding exchange rate variations).
- The activity rate stood at 92.7%, similar to that of 2010.
- Demand remained dynamic with the exception of the banking sector, which has seen a slowdown in call for tenders.
- To support its growth, Alten continued recruiting. The Group has 14,400 employees, including 12,750 engineers.

OUTLOOK FOR 2011:

Growth in the fourth quarter should remain in line with 2011 trends. Alten therefore confirms its organic growth objective that should at least be equal to 13%.

As the European Leader in Technology Consulting and Engineering, ALLEN carries out design and research projects for the technical and IT divisions of major clients in industry, telecoms and services. ALLEN's stock is listed on 'Compartment B' of the Euronext Paris stock exchange (ISIN FR0000071946). It is part of the SBF 120, the IT CAC 50 and MIDCAP 100 indexes and is eligible for the SRD.

Technology Consulting and Engineering

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