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NordNet, subsidiary of France Télécom-Orange, picks Eutelsat's Tooway™ service for its Triple Play satellite offer

Broadband speeds up to 10 Mbps

Paris, 30 January 2012 - Eutelsat Communications (Euronext Paris: ETL) announces that its Skylogic affiliate has signed a distribution agreement with [NordNet](#), a subsidiary of France-Télécom-Orange, which enables France's leading alternative broadband supplier to add new impetus to its range of satellite Internet services.

Using Skylogic's [Tooway™](#) satellite broadband service, NordNet today launched Triple Play services in France delivering 10 Mbps download speeds for consumers and businesses.

NordNet's choice of Tooway™ underscores its ambition to leverage the highest-performing satellite services to respond to demand for broadband from consumers and businesses unserved or underserved by ADSL. It enables NordNet to benefit immediately from the superior performance and functionalities of Tooway™ that is provided in France and across Europe by Eutelsat's powerful [KA-SAT](#) satellite.

NordNet is commercialising Tooway™ under the brand Gamme Turbo-10. For a monthly subscription of €34.90 users can enjoy Triple Play services (Internet, telephony, TV) with the highest broadband speeds available. Gamme Turbo-10 comprises the NordNetBox Tentation pack with two DECT phones and one hour of calls towards fixed lines in France. User equipment includes an LNB for receiving satellite TV channels.

"The clear objective set by NordNet is to enable all homes in metropolitan France to benefit from a quality broadband connection, irrespective of their location," said François Piet, CEO of NordNet. *"This commitment drives our position today in France as the reference for delivering high-speed Internet to users not eligible for ADSL. Our new agreement with Eutelsat equips us to boost broadband options so that we can respond to consumers and businesses with the most demanding broadband requirements."*

Michel de Rosen, Eutelsat CEO, added: *"The choice of Tooway™ by NordNet, one of Europe's most go-ahead and successful providers of alternative broadband solutions, is solid new evidence of the performance of our broadband platform on KA-SAT. It underscores the take-up of Tooway™ by operators of reference in Europe who are seeking to bring users faster speeds and a richer Internet experience."*

About Tooway™ and KA-SAT

Tooway™ uses a 77cm satellite dish and a modem connected to the PC, giving customers always-on Internet access with no need for a landline. The service can also deliver IP telephony and, using a Ku-band/Ka-band double feed, can be combined with satellite television reception from neighbouring broadcast satellites. Tooway™ is delivered via Eutelsat's innovative KA-SAT satellite which entered into commercial service in May 2011. With its total capacity of more than 70 Gbps, KA-SAT has ushered in a new era of competitively-priced, satellite services for homes and businesses across Europe and the Mediterranean Basin. The satellite forms the cornerstone of an infrastructure which includes eight main satellite gateways connected to the Internet by a fibre backbone ring.

www.nordnet.com

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About Eutelsat Communications

Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is the holding company of Eutelsat S.A.. With capacity commercialised on 29 satellites that provide coverage over the entire European continent, as well as the Middle East, Africa, India and significant parts of Asia and the Americas, Eutelsat is one of the world's three leading satellite operators in terms of revenues. As of 30 September 2011, Eutelsat's satellites were broadcasting more than 3,950 television channels. More than 1,100 channels are broadcast via its HOT BIRD™ video neighbourhood at 13 degrees East alone which serves over 120 million cable and satellite homes in Europe, the Middle East and North Africa. The Group's satellites also serve a wide range of fixed and mobile telecommunications services, TV contribution markets, corporate networks, and broadband markets for Internet Service Providers and for transport, maritime and in-flight markets. Eutelsat's broadband subsidiary, Skylogic, markets and operates access to high speed internet services through teleports in France and Italy that serve enterprises, local communities, government agencies and aid organisations in Europe, Africa, Asia and the Americas. Headquartered in Paris, Eutelsat and its subsidiaries employ just over 700 commercial, technical and operational professionals from 30 countries. www.eutelsat.com; www.tooway.com

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