



Press Release

Paris, 6th March 2012

## **ANNUAL RESULTS 2011 ADDITIONAL INFORMATION**

During the presentation of annual results, on February the 29<sup>th</sup>, answering questions on the activity and margins for the current year, Alten gave the following information:

- Alten group expects an organic growth of at least 5% in 2012, corresponding at least to the embedded growth of 2011;
- Thanks to productivity gains and to a faster international development where margins are higher, Alten group hopes to maintain an operational margin of at least 2 figures, in spite of pressure on prices. The Alten group has nevertheless confirmed that an operational margin ranging from 9.5% to 10.3% seems to be a fair assumption, based on preliminary forecast of this year start, and taking into consideration information known as of today.

The Alten group mentioned that it will sharpen its forecast of the organic growth over the first half of the year with the publication of first quarter turn over in May, as well as its forecast of the operational margin with the publication of the first half year turn over, at the end of July 2012.

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### **Technology Consulting and Engineering (TCE)**

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