



## Manitou to evaluate a financing opportunity

Ancenis, March 19<sup>th</sup> 2012 - As a way to strengthen its financing, Manitou is considering the possibility to join the "MICADO France 2018" project for an envelope of €25-30 million over a 6 years period of time.

"MICADO France 2018" is a joint initiative of Accola, Investeam, MiddleNext and Portzamparc Gestion giving the opportunity to approx. 20 French listed companies to issue bonds, purchased by a dedicated Fund, whose shares will be underwritten by professional investors.

Among other elements, Manitou's interest for this project will depend on its final characteristics that are not yet defined. Nevertheless, the point of this communication is to comply with inside information regulation.

As of December 31, 2011, Manitou had a net debt of €86 million representing 21% of its equity. The Group syndicated credit facility will be maturing in September 2013.

*Manitou, THE Material-Handling Reference, is headquartered in Ancenis (West of France). Manitou designs, assembles and distributes material-handling solutions for agriculture, construction and industry markets. Manitou reported in 2011 revenue of €1,131 million, of which two thirds outside France. Business is conducted under the Manitou, Gehl, Mustang, Loc and Edge trademarks, through 1,400 independent dealers in more than 120 countries. As of December 31, 2011, Manitou employed approximately 3,000 people of which 40% outside France.*

### Forthcoming events

May 2, 2012 (post closing): Q1'12 Revenue

June 7, 2012: Annual Shareholders' Meeting

Corporate information is available at: [www.manitou-group.com](http://www.manitou-group.com)  
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