



Press release:

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BUSINESS ON THE FIRST QUARTER 2012: +17. 2%

A STRATEGIC ACQUISITION IN SWEDEN

In €m	2011	2012	Var. %
Turnover	261.5	306.6	+ 17.2%
* France	179.9	197.6	+ 9.8 %
* International	81.6	109.0	+ 33.6 %
Workforce	13 100	15 330	+ 17%

A SATISFACTORY INCREASE OF ACTIVITY ON THE FIRST QUARTER

- Activity of the first quarter 2012 grew by 17.2% (9.8% in France and 33.6% abroad)
On a like-for-like basis and change rate, activity increases by 12.3% (9.8% in France and 18.1% abroad)
- The Aeronautics sector, as well as Auto (excluding France on the first quarter of 2012), Energy and Railway were the most dynamics.
- Out of France, Germany, Sweden and Italy recorded the highest growth.
- The activity rate of more than 92% remains satisfactory.

EXTERNAL GROWTH

- At the beginning of last February, Alten finalized the acquisition of the Telecommunications subsidiaries of Enea Consulting, based in Sweden (Turnover: 260MSEK, 250 consultants).
This company is consolidated with effect from January 1st 2012.

OUTLOOK FOR 2012

In spite of an uncertain economic environment, Alten has continued to grow on the first quarter of 2012.

In this context, and on a like-for like basis, Alten revised upward its goal of organic growth at about 7% in comparison to 2011.

Alten will also keep on with its strategy of external growth, mainly abroad.

*As the European Leader in Technology Consulting and Engineering, ALLEN carries out design and research projects for the technical and IT divisions of major clients in industry, telecoms and services.
ALLEN's stock is listed on 'Compartment B' of the Euronext Paris stock exchange (ISIN FR0000071946). It is part of the SBF 120, the IT CAC 50 and MIDCAP 100 indexes and is eligible for the SRD.*

Technology Consulting and Engineering

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