

PR/46/12

## **Sky-Stream selects two Eutelsat satellites to support increasing demands from Maritime and Energy sectors**

**Paris 26 July 2012** – Dubai-based Sky-Stream has selected capacity on two satellites operated by Eutelsat Communications (Euronext Paris: ETL) to respond to connectivity demands from customers engaged in the marine and oil & gas sectors. Sky-Stream has contracted for a total of 70 MHz of bandwidth which will be progressively deployed on two Eutelsat satellites: EUTELSAT 3C and EUTELSAT 10A. Their combined footprint provides coverage across Europe and the Mediterranean Basin, the Middle East and Africa.

Sky-Stream will use the new capacity to offer GSM backhaul, Internet access and on-Demand video services to its maritime and oil & gas customers.

Using an Automatic Beam Switching feature, Sky-Stream will use EUTELSAT 3C to extend its current Middle East Ku band coverage to the Mediterranean for the luxury yacht market.

The broad C-band beam of EUTELSAT 10A will further anchor Sky-Stream as a solid player servicing both maritime and energy (off and on shore) sectors in the Middle East, across the African continent and in Atlantic waters. EUTELSAT 10A's broad C-band footprint stretches SkyStream's existing C band coverage to almost two thirds of the globe, from Australia and East Asia across to the coast of the Americas.

*"This is a strategic partnership for us," said Riyadh Al Adely, Managing Director of Sky-Stream. "Adding the extensive reach of EUTELSAT 10A to our existing C band footprint equips us to support multinational operations across continents and to expand our service over the Atlantic. And EUTELSAT 3C is a great fit to our current resources for the luxury yacht market where we see tremendous potential for growth."*

Jean-François Leprince-Ringuet, Eutelsat's Commercial Director, added: *"We are delighted to initiate this new relationship with Sky-Stream which has forged its reputation as an industry reference for complex network solutions serving clients who are often*

*operating in remote terrain and needing the highest quality of service. We look forward to supporting the continuing expansion of their business.”*

#### **About Sky-Stream**

Sky-Stream is part of the Atlas Group International based in UAE. Established in 2004, headquartered in Dubai, with local offices and presence in Afghanistan, Iraq, Yemen and Libya. Sky-Stream quickly garnered a reputation as a reliable provider of satellite Internet access and secures satellite communication solutions with customers primarily based in the marine, military and energy sectors. Its state-of-the-art 24x7 Network Operation Center (NOC) and hubs are complemented by a highly qualified and experienced team of engineers, project managers and customer service personnel. Sky-Stream VSAT solutions can be defined packages or customized to meet precise requirements. They can be easily integrated in existing networks, are highly secure, work seamlessly in the most remote regions and can be rapidly deployed. In short, they provide everything customers need for the success of their business-critical operations. [www.sky-stream.com](http://www.sky-stream.com)

Shahin.Jhetam	Tel: +971 4 391 3377	<a href="mailto:shahin.jhetam@sky-stream.com">shahin.jhetam@sky-stream.com</a>
TammamKhattab	Tel: +971 4 391 3377	<a href="mailto:tammam.khattab@sky-stream.com">tammam.khattab@sky-stream.com</a>
Mara Pre	Tel: +971 4 391 3377	<a href="mailto:mara.pre@sky-stream.com">mara.pre@sky-stream.com</a>

#### **About Eutelsat [www.eutelsat.com](http://www.eutelsat.com)**

With capacity commercialised on 28 satellites that provide coverage across Europe, as well as the Middle East, Africa and significant parts of Asia and the Americas, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's three leading satellite operators. As of 31 March 2012 Eutelsat's satellites were broadcasting more than 4,250 television channels to over 200 million cable and satellite homes in Europe, the Middle East and Africa. The Group's satellites also serve a wide range of fixed and mobile telecommunications services, TV contribution markets, corporate networks, and broadband markets for Internet Service Providers and for transport, maritime and in-flight markets. Eutelsat's broadband subsidiary, Skylogic, markets and operates high speed Internet services through teleports in France and Italy that serve consumers, enterprises, local communities, government agencies and aid organisations in Europe, Africa, Asia and the Americas. Headquartered in Paris, Eutelsat and its subsidiaries employ just over 750 commercial, technical and operational professionals. This culturally diverse staff comprises employees from 30 countries.

#### **■ Press**

Vanessa O'Connor	Tel: + 33 1 53 98 37 91	<a href="mailto:voconnor@eutelsat.fr">voconnor@eutelsat.fr</a>
Frédérique Gautier	Tel: + 33 1 53 98 37 91	<a href="mailto:fgautier@eutelsat.fr">fgautier@eutelsat.fr</a>
Marie-Sophie Ecuier	Tel: + 33 1 53 98 37 91	<a href="mailto:mecuer@eutelsat.fr">mecuer@eutelsat.fr</a>

#### **■ Investors and analysts**

Lisa Finas	Tel: +33 1 53 98 35 30	<a href="mailto:investors@eutelsat-communications.com">investors@eutelsat-communications.com</a>
Leonard Wapler	Tel : +33 1 53 98 31 07	<a href="mailto:investors@eutelsat-communications.com">investors@eutelsat-communications.com</a>