



Sèvres, August 7, 2012

### **Yasuhiko Yokoi and Takashi Hattori join CFAO's Supervisory Board**

Further to the acquisition by Toyota Tsusho Corporation of 29.8% of the share capital of CFAO, CFAO announces today the appointment of Yasuhiko Yokoi and Takashi Hattori as member of the Supervisory Board.

**Yasuhiko Yokoi** succeeds François-Henri Pinault who resigned from office. His appointment by the Supervisory Board will be submitted for the approval of CFAO shareholders at their next General Meeting.

Mr. Yokoi's first term in office will last for the remainder of his predecessor's term of office, that is, until the General Meeting of shareholders called in 2013 to approve the financial statements for the year ending December 31, 2012.

Born in 1954, Yasuhiko Yokoi graduated from Nagoya University on March 1977. He began his career in sales & marketing for the Japanese domestic market in Toyota Motor Corporation ("TMC"). During his career at TMC, he was in charge of sales & marketing for the Asia & Oceania regions from 1987 to 1996, including as a Representative of Toyota Motor Corporation Australia from 1991 to 1993. Leaving his services for the Asia & Oceania region, he became a Representative of Toyota Motor Marketing Europe from 1997 to 2000. After returning to Japan, he was appointed as General Manager at Lexus Japan Sales & Marketing Division where he has achieved a successful launch of Lexus brand in Japan. In 2006, he was further appointed as Managing Officer at TMC. After his resignation from TMC, he joined Toyota Tsusho Corporation as Senior Managing Director in 2009 and was further appointed as Chief Division Officer of TTC Automotive Division in 2010 where he has developed and successfully concluded numerous projects notably in emerging markets. In June 2012, he was promoted to Executive Vice President of TTC, managing and supervising overseas business strategies and operations. With his vast career, Mr. Yokoi has significant expertise and experiences of global automotive businesses.

**Takashi Hattori** succeeds Jean-François Palus who resigned from office. His appointment by the Supervisory Board will be submitted for the approval of CFAO shareholders at their next General Meeting.

Mr. Hattori's first term in office will last for the remainder of his predecessor's term of office, that is, until the General Meeting of shareholders called in 2016 to approve the financial statements for the year ending December 31, 2015.

Born in 1955, Takashi Hattori graduated from Nagoya Institute of Technology in March 1978. He began his career with Toyota Tsusho Corporation ("TTC") right after his graduation. Since then, he has been involved in the automotive businesses of TTC. During his career at TTC, he worked as Representative of Nairobi Office from 1984 to 1988, and as Chief Representative of Abidjan Office from 1993 and 1997. He steadily increased his presence in TTC's African automotive business and became the President of Toyota Tsusho Africa Pty. Ltd., in 2000 responsible for entire TTC's local operations of South East Africa, including automotive operations in that area. Leaving the presidency of Toyota Tsusho Africa Pty. Ltd. in 2006, Mr. Hattori was appointed as Executive Officer of TTC Automotive Division responsible for Africa, Middle-East, and some additional regions. He was further appointed as Managing Director and Chief Division Officer of TTC Automotive Division in June 2012. As

naturally meant by his career, Mr. Hattori has superb expertise and experience of automotive businesses in the African continent.

The Supervisory Board is chaired by Alain Viry and also comprises Mrs. Nathalie Delapalme, Mrs. Sylvie Rucar, Mr. Pierre Guénant and Mr. Jean-Charles Pauze. These last four members are considered to be independent members according to the criteria of the AFEP-MEDEF Corporate Governance Code (French applicable corporate governance code). Mr. Yokoi and Mr. Hattori are not considered as independent members of the Board.

### **About CFAO**

CFAO is the foremost specialized retail brand in its main business areas – vehicle and pharmaceuticals distribution – in Africa and the French overseas territories. In Africa, CFAO also distributes equipment, produces and distributes consumer goods and is a provider of a number of technology-related services. CFAO is present in 34 countries, 31 of which are in Africa and seven in the French overseas territories, and had a headcount of 10,100 at end-2011.

In 2011, CFAO generated consolidated revenue of €3,124 million and recorded recurring operating income of €256.3 million.

CFAO is listed on NYSE Euronext in Paris and is included in the SBF120 and CAC Mid 60 indices.

Find CFAO on Bloomberg: CFAO:FP and Reuters: CFAO.PA

To find out more, go to [www.cfaogroup.com](http://www.cfaogroup.com)

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