

### Third quarter 2012 revenue

<b>Third quarter of 2012</b>
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**Traffic**

<i>(in millions of kilometres travelled)</i>	Total network		
	Q3 2011	Q3 2012	% change
<b>Light vehicles</b>	5,694	5,657	-0.6%
<b>Heavy goods vehicles</b>	792	760	-4.1%
<b>Total</b>	6,486	6,417	-1.1%

Overall traffic measured by the number of kilometres travelled decreased by 1.1% year-on-year in the third quarter of 2012.

The 0.6% decrease in light vehicle traffic masks contrasting performances, with a pronounced downturn in July but solid increases in August and September.

Heavy goods vehicle traffic continues to be impacted by the deterioration in the economic environment and declined by 4.1% compared with the third quarter of 2011.

## Consolidated revenue

(in millions of euro)	Q3 2011	Q3 2012	% change
<b>Toll revenues</b>	562.2	567.4	+0.9%
<b>Revenue from retail facilities, telecommunications and other</b>	16.9	18.2	+7.8%
<b>Revenue excluding Construction</b>	579.1	585.6	+1.1%
<b>Construction revenue (IFRIC 12)*</b>	32.8	45.8	ns.

**Excluding Construction**, APRR's consolidated revenue totalled €585.6 million in the third quarter of 2012, an increase of 1.1% from €579.1 million in the third quarter of 2011.

### 9 months to 30 September 2012

## Traffic

(in millions of kilometres travelled)	Total network		
	9 months to 30 Sep 2011	9 months to 30 Sep 2012	% change
<b>Light vehicles</b>	14,163	14,031	-0.9%
<b>Heavy goods vehicles</b>	2,486	2,390	-3.9%
<b>Total</b>	16,649	16,420	-1.4%

Light vehicle traffic, which was affected notably by the unfavourable weather conditions, declined by 0.9% compared with the first nine months of 2011, with contrasting performances from one month to the next.

Heavy goods vehicle traffic has been adversely impacted by the economic downturn since the last quarter of 2011 and declined by 3.9% compared with the first nine months of 2011.

## Consolidated revenue

(in millions of euro)	9 months to 30 Sep 2011	9 months to 30 Sep 2012	% change
<b>Toll revenues</b>	<b>1,508.1</b>	<b>1,518.4</b>	<b>+0.7%</b>
<b>Revenue from retail facilities, telecommunications and other</b>	<b>44.5</b>	<b>50.4</b>	<b>+13.2%</b>
<b>Revenue excluding Construction</b>	<b>1,552.6</b>	<b>1,568.8</b>	<b>+1.0%</b>
<b>Construction revenue (IFRIC 12)*</b>	<b>98.6</b>	<b>112.0</b>	<b>ns.</b>

**Excluding Construction**, APRR's consolidated revenue totalled €1,568.8 million in the first nine months of 2012, an increase of 1.0% from €1,552.6 million in the first nine months of 2011.

This increase was due to **toll revenues**, which account for 96.8% of total revenue and increased by 0.7%, thanks to the tariff increase, and to **other revenue** (retail facilities, telecommunications and other), which increased by 13.2%.

## Toll station automation

The Group sold some 191,000 light vehicle electronic toll badges in the first nine months of 2012.

The number of active electronic toll badges managed by APRR Group totalled 1,202,000 at 30 September 2012, an increase of 16.5% compared with 30 September 2011.

Electronic toll collection accounted for 48.4% of all transactions in the first nine months of 2012 compared with 46.1% in the first nine months of 2011.

Automated transactions accounted for 88.9% of total transactions in the first nine months of 2012 compared with 83.9% in the first nine months of 2011.

At 30 September 2012, 132 toll plazas out of a total of 150 operated across the network had been totally or partially automated.

(\*) *Reminder: the application of IFRIC 12 from 1 January 2009 requires the recognition of revenue generated by construction activities, which corresponds to infrastructure construction services performed by the concession operator for the account of the concession grantor, this work being entrusted to third parties and recognised using the percentage of completion method.*

## APRR Group

Europe's fourth-largest motorway company, APRR Group, a subsidiary of Eiffage, operates 2,264 km of the 2,282 km of privately-managed motorway network available under concession from the State.

The Group's motorway network is a major communications axis in Europe. In 2011, the network recorded more than 21 billion kilometres travelled and the Group posted consolidated revenue of €2,022 million (excluding construction) and net profit of €395 million, with approximately 4,000 employees.

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