



Press release

Paris, November 7th, 2012

ACTIVITY AT THE END OF SEPTEMBER 2012: + 12.8 % ORGANIC GROWTH OBJECTIVE REVISED UPWARDS FOR 2012

In Euro Millions	Sept 2011	Sept 2012	Var.
Turnover	784.5	884.6	+ 12.8%
<i>France</i>	528.2	560.3	+ 6.1%
<i>International</i>	256.3	324.3	+ 26.5%
Headcount	14,400	15,750	+ 10.0%

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- At the close of the third quarter, year-to-date activity increased significantly. On a like-for-like basis, excluding exchange rates effect, growth stood at 9% (6.1% in France, 14.9% abroad).
- For the third quarter, activity remained satisfactory (rising 12.7% compared to 2011). On a like-for-like basis, excluding exchange rates effect, activity was up 9.3% (4,9% in France; 18% abroad).
- The activity rate stood at 92%, this quarter, in slight decline compared to the third quarter of 2011 (92.7%).
- To support its growth, Alten continued recruiting. The Group has 15,750 employees, including 13,950 engineers.

ACQUISITIONS IN Q3

Alten acquired :

- In China, a company in the business of embedded systems (50 engineers – consolidated as from July 1st, 2012);
- In Germany, an engineering business (40 engineers – consolidated as from October 1st, 2012).

Technology Consulting and Engineering

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OUTLOOK

In the fourth quarter, growth should remain in line with 2012 trends. Alten therefore reviews its organic growth objective that should at least be equal to 8%.

Next event: Publication of the fourth quarter turnover (Q4) and yearly sales on January 28th, 2013.

As the European Leader in Technology Consulting and Engineering, ALTEN carries out design and research projects for the technical and IT divisions of major clients in industry, telecoms and services. ALTEN's stock is listed on 'Compartiment B' of the Euronext Paris stock exchange (ISIN FR0000071946). It is part of the SBF 120, the IT CAC 50 and MIDCAP 100 indexes and is eligible for the SRD.

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