

# Eutelsat moves into new-generation in-flight connectivity services via KA-SAT

New Eutelsat Air Access service to be commercially available across Europe from mid-2013

Paris, 24 January 2013 - Eutelsat Communications (Euronext Paris: ETL) announces the launch of a new aeronautical mobile service called Eutelsat Air Access designed to accelerate the deployment by commercial airlines operating in Europe of in-flight connectivity for passengers. Delivering speeds of up to 100 Mbps per airliner, Eutelsat Air Access will be available from mid-2013.

The new service uses ViaSat SurfBeam® 2 technology, the most advanced and competitive system available for airborne connectivity using the Ka-band, and will be deployed on Eutelsat's KA-SAT high throughput satellite which delivers a total capacity of 90 Gbps. Leveraging the high transmission speeds and bandwidth of KA-SAT, Eutelsat Air Access will allow aeronautical service providers to offer passengers top-quality Internet access, videostreaming and GSM services via tablets, smartphones and laptops. Eutelsat also has the option to add further unique ViaSat networking features for management of high-speed service levels to passengers. The service will be launched across Europe and the Mediterranean Basin, with the objective to expand the service area using other Ka-band satellites.

Eutelsat is partnering on the deployment of Eutelsat Air Access with LiveTV, a leading provider of live in-flight entertainment and connectivity services for commercial airlines. LiveTV will provide, integrate and maintain on-board equipment and operate Wi-Fi internet access services and video streaming for passengers. As a pioneer in the expanding market for live in-flight entertainment and connectivity, LiveTV has already equipped more than 700 aircraft around the world. Aer Lingus is the first carrier to seize the opportunity of new-generation in-flight services. The Irish airline last month signed a letter of intent with LiveTV and plans to launch in-cabin Internet access for customers on its European network. The new service will be available on Aer Lingus shorthaul fleet, including Airbus A319/A320 and A321. The first flights with the service are planned in the second half of 2013.

Eutelsat's CEO, Michel de Rosen, commented on the launch of airborne services via KA-SAT: "We believe that in-flight connectivity is a strong growth market and are ready with the latest technology and strong partnerships to address this business. Over the next 10 years the number of aircraft offering in-cabin entertainment and connectivity services via passenger devices should grow by more than 50% a year in Europe and the Middle East, and more than 80% in Asia and the Pacific. Eutelsat has already gained experience in aeronautical mobile services using Ku band satellites. With Eutelsat Air Access we are moving into a new era to enable airlines to costeffectively bring in-cabin connectivity to their customers."

### About Eutelsat Communications (www.eutelsat.com)

Eutelsat Communications is the holding company of Eutelsat S.A. With capacity commercialised on 30 satellites delivering reach of Europe, the Middle East, Africa, Asia, significant parts of the Americas and the Asia-Pacific, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading satellite operators. As of 30 September 2012 Eutelsat's satellites were broadcasting more than 4,400 television channels to over 200 million cable and satellite homes in Europe, the Middle East and Africa. The Group's satellites also provide a wide range of services for TV contribution, corporate networks and fixed and mobile broadband markets. Headquartered in Paris, Eutelsat and its subsidiaries employ over 750 commercial, technical and operational professionals from 30 countries.

#### For further information

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