

Press Release

New members of the Supervisory Board and the Executive Committee

Sèvres, 3 April 2013,

Supervisory Board

CFAO announces today the appointment of **Mr Kiyoshi Yamakawa** as member of the Supervisory Board.

Born in 1960, **Kiyoshi Yamakawa** graduated from Keio University in March 1982. He began his career with Toyota Tsusho Corporation ("TTC") right after his graduation. Since then, he has been involved in the Metal businesses of TTC. During his career at TTC, he worked also at Toyota Tsusho America from 1997 to 2003. He steadily increased his presence in TTC's Metal business and became the General Manager of Steel Raw Materials Department in Japan. In 2009, he became the branch manager of Toyota Tsusho Europe Czech, and in 2010, he was further appointed as Executive Vice President of Toyota Tsusho Europe SA, responsible for various automotive related supply chain management in Europe. Mr. Yamakawa was then appointed as Executive Officer of TTC. He is based in Brussels, Belgium.

The Supervisory Board also comprises Mr Jean-Charles Pauze, Chairman, Mr. Pierre Guénant, Vice - Chairman, Mrs. Nathalie Delapalme, Mrs. Sylvie Rucar, (these four members being considered to be independent members according to the criteria of the AFEP-MEDEF Corporate Governance Code), Mr. Yasuhiko Yokoi and Mr. Takashi Hattori.

Executive Committee

CFAO announces today the appointment of **Mr Yasushi SHIOZAKI** as Vice President Alliance Office - Corporate and **Mr Toshimitsu Imai** as Vice President Alliance Office -Business. Both are members of the executive committee of CFAO.

Born in 1957, **Yasushi Shiozaki** graduated from the Nagoya University in March 1980 (Bachelor in Economy). He began his career with Toyota Tsusho Corporation (TTC) right after his graduation. Since then, he has been involved in Accounting,

Financing and Decision-making and Support of Investment / M&A. During his career at TTC, he worked as Project General Manager of Corporate Planning Dept from 2002 to 2006 and Project General Manager of Affiliate Planning & Administration Dept. from 2006 to 2008. He was then appointed as General Manager of Affiliate Planning & Administration Dept. until 2009 before becoming General Manager of Accounting Dept until he joined CFAO.

Born in 1965, **Toshimitsu Imai** graduated from the Waseda University in March 1988 (BCom Marketing). He also holds USCPA. He began his career with Toyota Tsusho Corp (TTC) right after his graduation. Since then, he has been involved in Automotive Business of TTC. During his career at TTC, he worked as Chief Representative of TTC at Antananarivo, Madagascar from 1990-1995, General Manager of Toyota Tsusho Africa at Johannesburg South Africa from 2000-2005. Until he joined CFAO, he was General Manager of TTC Automotive Division Planning Dept in Japan.

About CFAO

CFAO is the foremost specialized retail brand in its main business areas – vehicle and pharmaceuticals distribution – in Africa and the French overseas territories. It is a leading player in these regions in the import and distribution of vehicles and pharmaceutical products, and related logistical services, and certain manufacturing operations and technological services. CFAO is present in 34 countries, 31 of which are in Africa and seven in the French overseas territories, and had a headcount of 11,400 at end-2012.

In 2012, CFAO generated consolidated revenue of €3,585 million and recorded recurring operating income of €290.3 million.

CFAO is now a 97.8%-owned subsidiary of TTC (Japan).

CFAO is listed on NYSE Euronext in Paris. Find CFAO on Bloomberg: CFAO:FP and Reuters: CFAO.PA

To find out more, go to www.cfaogroup.com

Press Relations

Laurence Tovi Vice President Communications +33 1 46 23 58 80

Investor and Analyst Relations

Sébastien Desarbres Vice President Financial Communications and Investor Relations +33 1 46 23 56 51