



**Manitou announces the execution of a
220,000,000€ credit facility with a 5 year maturity**

Ancenis, France June 27, 2013 - Manitou today finalized a 220,000,000 € unsecured credit facility with a 5 year maturity. This funding replaces the pre-existing 2008 facility. The new credit is structured as follows:

- €30,000,000 term loan amortized over 5 years,
- €50,000,000 5 year bullet term loan,
- €30,000,000 multi-currency facility available during the first 2 years and amortized over the next 3 years,
- €110,000,000 multi-currency revolving credit facility.

The financing has been implemented with an international banking pool composed of:

- **Société Générale** - Mandated Lead Arranger, Bookrunner, Co-Coordinator & Agent,
- **Natixis** - Mandated Lead Arranger, Bookrunner & Co-Coordinator,
- **Banque Populaire Atlantique** - Mandated Lead Arranger, Bookrunner & Co-Coordinator,
- **CIC Ouest** - Mandated Lead Arranger & Bookrunner,
- **HSBC** - Mandated Lead Arranger & Bookrunner,
- **Arkéa** - Arranger & Bookrunner.

Dominique Bamas, President & CEO has declared: *“The renewal of this credit facility extends the maturity of the Manitou Group debt for another 5 years. This important milestone was achieved with the assistance of our banking partners to structure a more flexible and stable financing tool which can support both our business growth and the cyclical nature inherent in our industry.”*

Manitou has been assisted by Banque Lazard as financial advisor and Nabarro & Hinge as lawyer. The banks have been advised by Herbert Smith Freehills Paris LLP.

Manitou, the Material-Handling Reference, is headquartered in Ancenis (in the Loire-Atlantic region of France). The group designs, manufactures and distributes material-handling solutions for the construction, agricultural and industrial sectors. Manitou realized sales of €1,265 million (nearly three fourths of which internationally) under the brand names Manitou®, Gehl®, Mustang®, Loc® and Edge®, through 1,400 independent dealers in over 120 countries. At December 31, 2012, Manitou had over 3,300 employees, of which, 40% were based outside of France.

Forthcoming events

June 28, 2013: Shareholders' meeting

August 28, 2013 (after market closing): Q2'13 Revenue

Corporate information is available at: www.manitou-group.com
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