



Press release
Paris, July 25th, 2013

2013 FIRST HALF BUSINESS

In Euros millions	S1 2012	%	S1 2013	%	Variation
Turnover	598.7		613.8		+2.5%
- France	382.9	64.0%	381.6	62.2%	- 0.3%
- International	215.8	36.0%	232.2	37.8%	+7.6%
Headcount	15 500		15 790		+1.8%

BUSINESS

- In the first half of 2013, business increased 2.5% (-0.3% in France; +7.6% abroad). On a like-for-like basis including exchange rate effect and despite 2 fewer working days compared to the first half of 2012, business increased 1.6% (-0.3% in France; +5% abroad).
On a same number of working days, organic growth would have amounted to 3.4%.
- In the second quarter, business grew by 3.30%. Organic growth was 2.4% (-0.3% in France; +7% abroad).
- The activity ratio, close to 92%, remained satisfactory.
- The Rail, Aeronautics and Energy sectors are the most dynamic.
- Outside of France, Germany and Italy, grew substantially.

EXTERNAL GROWTH

- In Belgium, Alten has acquired a company in technology consulting (2012 Turnover: 13M€; 110 consultants).

2013 OUTLOOK

- In the first half of 2013, business, in slight growth, reflects Alten's ability to expand its business in a shrinking market.
If the economic environment remains unchanged, organic growth should be close to 2% in 2013.
- Alten will also continue its policy of acquisitions, mainly abroad.

Next event: Publication of half year results on September 25th, 2013.

As a European Leader in Technology Consulting and Engineering (TCE), ALTEN carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.

ALTEN's stock is listed in compartment B of the Euronext Paris market (ISIN FR0000071946); it is part of the SBF 120, the IT CAC 50 index and MIDCAP 100, and is eligible for the Deferred Settlement Service (SRD).

Technology Consulting and Engineering (TCE)

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