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## **Eutelsat and SBS Net Connect Montenegro's Police HQ and Border Controls with OneAccess' Game Changing Satellite Router Solution**

### **First-of-a-kind satellite VPN enables ultra-fast, encrypted data transfer between Montenegro's police HQ and border control stations**

**30 September 2013** - Eutelsat Communications (Euronext Paris: ETL) and Satellite Broadband Service Network Montenegro (SBS Net) today announced the completion of an ultra-fast, secure satellite network connecting Montenegro's police headquarters with the country's six border control stations. The implementation is the first live VPN to use OneAccess' game-changing satellite router, which delivers high speed, enterprise-class VPN services via Eutelsat's next-generation KA-SAT satellite.

The new network delivers transmission speeds of up to 20Mbps download and 6Mbps upload and will enable the Police of Montenegro to benefit from the most advanced uses of an ultra-fast broadband VPN, including the rapid implementation of integrated backup and traffic offload solutions in highly secure environments.

"The ability to exchange information quickly and securely between Montenegro's Police HQ and its six border control stations will enhance its operations considerably," said Ljiljana Vukovic, Manager of SBS Net. "This project provides the Police of Montenegro the means to control the country's borders via a highly secure network. The results of extensive testing demonstrated that the OneAccess solution significantly improved the network's user experience and bandwidth capability, while maintaining an absolutely secure environment. We are confident that the benefits of this one-box solution will be recognized by other business clients."

In March, Eutelsat and OneAccess introduced an innovative satellite router solution using next generation KA-SAT capabilities to deliver DSL-like satellite VPN services at DSL-like prices to the enterprise market. The solution enables the delivery of a variety of traffic acceleration, IP routing and IP-VPN secure transport services and has been specifically designed to meet the needs of organisations that require centralised control over geographically dispersed offices, like Montenegro's police HQ and border control stations.

Bertrand Meis, CEO at OneAccess, commented: "Enterprise satellite broadband was once considered by the market to be a costly connectivity solution, principally suitable for hard to reach locations. Our partnership with Eutelsat has given us the opportunity to challenge this perception and open a new sales category for satellite broadband, enabling communication service providers of all kinds to offer compelling next generation satellite services to the business marketplace. This is the first satellite offering to satisfy both the encryption and network optimisation demands required to bring competitive and reliable business-grade satellite connectivity to market. The power of KA-SAT has enabled us to provide innovative and cost-effective products designed to meet the challenging demands not only of distributed companies but also of vital public institutions, such as the Police of Montenegro."

Jean-François Fenech, General Manager of Eutelsat Broadband, said: “Montenegro Police’s decision to choose a KA-SAT delivered service for vital communications further underlines the capability and reliability of next generation satellite technology. Our KA-SAT services are leading the market for satellite broadband, while our partnerships with OneAccess and SBS Net enable us to deliver this capability to businesses and other large organisations.”

OneAccess designs, develops and markets innovative platforms for the profitable delivery of CPE-based managed network services for communication service providers (CSPs) across the globe. In June 2013, the Eutelsat and OneAccess partnership received the Business Service Innovation Award at the 2013 Global Telecoms Business Innovation Awards for radically transforming the landscape for satellite-based enterprise communications across Europe, North Africa and the Middle East.

#### **About OneAccess**

OneAccess designs, develops and markets innovative platforms for the profitable delivery of CPE-based managed network services for communication service providers (CSPs). Its multi-service access routers and Carrier Ethernet devices are designed to ensure service continuity and a high quality of experience for managed broadband and wireless data and voice services targeted at enterprise customers. OneAccess service-delivery platforms align with the current and future deployment and operating models of service providers by optimizing the delivery of managed Cloud services and migration to SDN architectures. OneAccess CPE platforms are used by more than 150 communication service providers internationally, including some of the world’s largest telecommunications companies. With a global presence that includes North America, Europe and Asia, OneAccess, a private company, was incorporated in 2001. For more information, visit <http://www.oneaccess-net.com>.

#### **About Satellite Broadband Service Network Montenegro**

Satellite Broadband Service Network Montenegro was established in 2010. With its headquarters in Podgorica, this recently created company was established with the aim of developing and offering Internet access services via satellite for the first time in Montenegro. To enable the introduction of these pioneering services, SBS Net Montenegro chose as its partner, Eutelsat Broadband, the leading European provider of broadband satellite communication services for businesses, public administrations and end users.

SBS Net Montenegro addresses all market segments - households, businesses and public institutions – with a varied and scalable offer ensuring affordable and reliable packages to address the different traffic needs of its target market.

Alongside numerous individual customers, SBS Net Montenegro also provides services to large public institutions such as the Police of Montenegro and the Ministry of Education, where Internet access via satellite has been provided to over 60 primary schools in rural areas. For more information please visit us at [www.sbsnetmontenegro.com](http://www.sbsnetmontenegro.com)

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#### **About Eutelsat Communications ([www.eutelsat.com](http://www.eutelsat.com))**

With capacity commercialised on 31 satellites delivering reach of Europe, the Middle East, Africa, Asia, significant parts of the Americas and the Asia-Pacific, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world’s leading satellite operators. As of 30 June 2013, Eutelsat’s satellites were broadcasting more than 4,600 television channels to over 200 million cable and satellite homes in Europe, the Middle East and Africa. The Group’s satellites also provide a wide range of services for TV contribution, corporate networks and fixed and mobile broadband markets. Headquartered in Paris, Eutelsat and its subsidiaries employ over 780 commercial, technical and operational professionals from 30 countries. [www.eutelsat.com](http://www.eutelsat.com)

## For further information

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