

# Saft opens new subsidiary in Moscow to support growing demand for high-tech industrial batteries in Russia and CIS countries

New subsidiary in Moscow follows facility openings in Brazil, China and India to provide enhanced representation for Saft in the world's high-growth economies

Paris, October 24, 2013 – Saft, the world's leading designer and manufacturer of advanced technology batteries for industry, has opened a new Moscow subsidiary, OOO Saft , to provide enhanced sales, product delivery and technical support for customers in Russia and the CIS, particularly in the fast-growing transportation, energy storage, infrastructure and telecom sectors.

"Saft is building a solid reputation in this region, thanks to the high performance, reliability, safety and sustainability of our products in railway, aviation, oil & gas and space applications," says David Masgrangeas, General Manager of OOO Saft in Moscow. "Opening this new Saft subsidiary in Moscow provides a base for our continued development and an active presence alongside our strategic customers.

"Saft's advanced battery technology is well suited to meeting the particular challenges of our customers here," Masgrangeas continues, "as it provides the required high performance, long life and optimized total cost of ownership, with low maintenance, even in extreme temperatures that can fall as low as minus 50°C. As a leading battery systems and equipment supplier, we believe that our development and localization strategy in Russia provides exciting opportunities to support new projects and investment programs."

OOO Saft's Moscow sales and support office will provide facilities for customers to discuss localized innovation and engineering projects and obtain after-sales service support. These are likely to be expanded in a later phase with production facilities for state-of-the-art, nickel-based, rechargeable battery systems.

Initially, OOO Saft will focus on rail applications, including locomotives, metros, trams, passenger coaches and regional trains. Saft is already well established in this market, with major contracts including the supply of specialized rail batteries to support emergency backup applications on board the Siemens Desiro RUS 'Lastochka' regional electric trains that will transport spectators and athletes to and from the Sochi Olympic Winter Games in 2014.

OOO Saft will also support existing customers in telecom, aerospace (aircraft and satellites), and oil and gas (drilling, geophysical prospecting, pipeline inspection and offshore platforms).

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# **About Saft**

Saft (Euronext: Saft) is a world leader in the design and manufacture of advanced technology batteries for industry. The Group is the world's leading manufacturer of nickel batteries and primary lithium batteries for the industrial infrastructure and processes, transportation, civil and military electronics' markets. Saft is the world leader in space and defence batteries with its Li-ion technologies which are also being deployed in the energy storage, transportation and telecommunication markets. Saft's 3,800 employees present in 18 countries, its 15 manufacturing sites and extensive sales network all contribute to accelerating the Group's growth for the future.

For more information, visit Saft at www.saftbatteries.com

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