



Press Release

Paris, October 30, 2013

## BUSINESS AT THE END OF SEPTEMBER 2013: + 2.6 %

In Euros millions	Sept 2012	Sept 2013	Var.
<b>Turnover</b>	<b>884.6</b>	<b>907.4</b>	<b>+2.6 %</b>
<i>France</i>	560.3	561.5	+0.2 %
<i>International</i>	324.3	345.9	+6.7 %
<b>Headcount</b>	<b>15,750</b>	<b>15,950</b>	<b>+1.3%</b>

### BUSINESS AT THE END OF SEPTEMBER 2013: +2.6%

- At the end of the third quarter, year-to-date business was stable in France and raised by 6.7% abroad.  
On a like-for-like basis, business increased by 1.6% (0.1% in France; 4.1% abroad).
- In the third quarter, business grew by 2.7%.  
On a like-for-like basis, growth amounted to 1.4% (1% in France; 2.17% abroad).
- After an economic contraction during the first half of 2013, business stabilized in the third quarter. The activity ratio increased significantly in the third quarter and amounted to 92.7% (versus 92% in 2012 Q3).
- Aeraunotics and Energy sectors were the most dynamics.
- Alten's workforce numbered 15.950 at the end of September 2013 (including 14.050 engineers).

### ACQUISITIONS AT THE END OF SEPTEMBER 2013

- Alten acquired in early July 2013 :
  - A technology consulting company in Belgium,  
(2012 Turnover : €13 million - 115 engineers)
  - A company specializing in Life Sciences in Belgium and France,  
(2012 Turnover: €3.2 million - 30 consultants).

**Technology Consulting and Engineering (TCE)**

For more information: [www.alten.fr](http://www.alten.fr) / Contact: Matthieu Roquet Montégon 06 16 92 80 65

## 2013 OUTLOOK

Since mid-September 2013, the growth curve inverted and the business started to grow again.

The economic recovery is noticeable in all business sectors.

Given the slight decline in business since January until now, 2013 growth will depend, in particular, on net hirings in the last quarter.

Organic growth is likely to be around 0.50% this year.

**Next event:** Publication of the fourth quarter turnover (Q4) and annual turnover on January 31, 2014

*As a European Leader in Technology Consulting and Engineering (TCE), ALTEN carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.*

*ALTEN's stock is listed in compartment B of the Euronext Paris market (ISIN FR0000071946); it is part of the SBF 120, the IT CAC 50 index and MIDCAP 100, and is eligible for the Deferred Settlement Service (SRD).*

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