

UltiSat selects Eutelsat for NGO communications

Paris, 31 October 2013 – UltiSat, a global provider of turnkey communication solutions, has signed a multi-year contract with Eutelsat Communications (NYSE Euronext Paris: ETL) for capacity on the satellite EUTELSAT 5 West A. Taking advantage of the satellite's C-band coverage of Africa, it will be used to provide nongovernmental organisations (NGOs) with managed satellite network solutions.

Leveraging its teleport in Denmark and secure network operations centre in Maryland, UltiSat will provide data and voice services between remote sites and its customers' headquarters and data centres. Service can also be scaled up to support on-demand videoconferencing and other surge services as required.

"Few organisations find themselves in more remote or hostile environments than nongovernmental organisations. Their missions often require a presence in places devoid of terrestrial and even wireless infrastructure, making satellites a core component of their relief effort", said Moe Abutaleb, President and CEO of UltiSat. *"The features and power of EUTELSAT 5 West A, combined with our range of applications will enable our NGO customers to achieve their diverse missions and frequently unpredictable and dynamic requirements."*

Jean-François Leprince-Ringuet, Eutelsat's Chief Commercial Officer added: *"UltiSat places a premium on excellent customer care and high-quality. We are delighted that EUTELSAT 5 West A has met their stringent requirements and will be serving this critical profile of satellite user."*

About UltiSat

Headquartered in Gaithersburg, MD, USA, UltiSat delivers a wide range of communication solutions ranging from light handheld satellite phones and portable mobile services to highly customized managed network services for mission-critical applications. With customer networks that vary from a few sites to hundreds of locations, UltiSat's technical expertise and technology-agnostic philosophy ensure that each customer gets exactly the right solution for its specific needs. UltiSat customers include government agencies, government contractors, NGOs, public and private enterprises and end-users in a number of market segments. For more information, visit www.ultisat.com.

About Eutelsat Communications

With capacity commercialised on 31 satellites delivering reach of Europe, the Middle East, Africa, Asia, significant parts of the Americas and the Asia-Pacific, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading satellite operators. As of 30 September 2013, Eutelsat's satellites were broadcasting more than 4,700 television channels to over 200 million cable and satellite homes in Europe,

the Middle East and Africa. The Group's satellites also provide a wide range of services for TV contribution, corporate networks and fixed and mobile broadband markets. Headquartered in Paris, Eutelsat and its subsidiaries employ over 780 commercial, technical and operational professionals from 30 countries.
www.eutelsat.com

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