



PRESS RELEASE

REVENUES FOR THE FIRST NINE MONTHS OF 2013

Reims, Thursday November 7th, 2013 - 5:45 pm

The LANSON-BCC Group recorded **151.46 million euros** in consolidated revenues for the first nine months of 2012, up 1.3%.

Excluding the brokerage subsidiary CGV, whose activity is traditionally subject to fluctuations, the Group's consolidated revenues came to **147.98 million euros**, up 0.8%.

Revenues in million euros (excl. CGV)	2013	2012	Change (%)
First quarter	44.9	41.4	+ 8.4
Second quarter	46.5	49.5	- 6.1
Third quarter	56.6	55.9	+ 1.3
Total for 9 months	148	146.8	+ 0.8

Over the period, the global champagne wine market contracted by 2.3% (source: CIVC).

The LANSON-BCC Group recalls that the fourth quarter usually accounts for around 45% of Champagne wine shipments, which means that the level of consumption at the end of the year will be decisive. With the global economic situation calling for a cautious approach, the Group confirms that it will not be releasing any full-year forecasts for 2013.

2013 full-year revenues will be released on Thursday February 6th, 2014 (after close of trading).

<p>LANSON-BCC fully owns seven Champagne Houses</p> <ul style="list-style-type: none"> - Champagne Lanson (Reims), the prestigious international brand. - Champagne Chanoine Frères (Reims), wines intended primarily for the European mass retail market (Chanoine brand), including the Tsarine Cuvée range. - Champagne Boizel (Epernay), French mail-order market leader, with wines distributed in the traditional sector for international markets. - Maison Burtin (Epernay), a European mass retail supplier and owner of the Besserat de Bellefon brand, distributed through traditional networks (restaurants. wine stores). - Champagne De Venoge (Epernay), sold on selective retail markets, notably with its Louis XV grande cuvée. - Champagne Philipponnat (Mareuil sur Aÿ), which owns the prestigious Clos des Goisses, with wines also available on selective retail markets as well as in leading restaurants. - Champagne Alexandre Bonnet (Les Riceys), owner of a vast vineyard (wine sold in traditional sectors). 	<p>Euronext Compartment B ISIN: FR0004027068 Ticker: LAN Reuters: LAN.PA Bloomberg: LAN:FP www.lanson-bcc.com</p> <hr/> <p>LANSON-BCC Nicolas Roulleaux Dugage Tel: +33 3 26 78 50 00 investisseurs@lanson-bcc.com</p> <hr/> <p>CALYPTUS Cyril Combe Tel: +33 1 53 65 68 68 cyril.combe@calyptus.net</p>
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