

## Manitou BF announces the launch of a bond issue of €12'500'000.

**Ancenis, December 18, 2013** - Manitou will issue a bond of €12'500'000 on December 20, 2013.

The bonds carry a nominal value of €100.000 each. The issue offers a 6 year maturity (December 20, 2019) and a 5.35% coupon bond. The request to be listed on Alternext of the NYSE Euronext stock market in Paris is recorded under ISIN FR0011665553.

The detailed presentation is available on <u>www.manitou-group.com</u> as well as through the Alternext websites.

This issue is subscribed by the Micado France 2019 contractual funds and other qualified investors.

The entire net proceeds from this bond issue will be dedicated to the advance reimbursement of two general purpose loans granted to the company by its banking partners. This bond issue will therefore allow Manitou BF to consolidate its debt without intermediation. This opportunity is done in conjunction with a prior November 2012 bond issue of a  $\notin$ 7m.

The bookrunner behind this transaction is Portzamparc Société de Bourse, as leader and bookkeeper and Banque Palatine, as associated leader, both advised by CMS Bureau Francis Lefebvre.

Presentation available on www.manitou-group.com/Relations investisseurs/Emissions obligataires and NYSE Aternext web sites

Manitou, the Material-Handling Reference, is headquartered in Ancenis (in the Loire-Atlantic region of France). The group designs, manufactures and distributes materialhandling solutions for the construction, agricultural and industrial sectors. Manitou realized sales in 2012 of €1,265 million (nearly three fourths of which internationally) under the brand names Manitou®, Gehl®, Mustang®, Loc® and Edge®, through 1,400 independent dealers in over 120 countries. At December 31, 2012, Manitou had over 3,300 employees, of which 40% were based outside of France.

## Next meeting January 30, 2014 (after market closing): Q4 2013 sales

Company information is available at: <a href="http://www.manitou-group.com">www.manitou-group.com</a> Shareholder information: <a href="http://www.manitou-group.com">communication.financiere@manitou-group.com</a>

Listing:

ISIN code: FR0000038606 • MNO: MTU • Reuters symbol: MANP.PA • Bloomberg Code: MTU.FP Indices: CAC Industrial Engineering, CAC Industrials, CAC Mid & Small, CAC Small, NEXT 150