



PRESS RELEASE

2013 REVENUES: 286.76 MILLION EUROS

Reims, Thursday February 6th, 2014 - 5:45 pm

The LANSON-BCC Group recorded **286.76 million euros** in consolidated revenues for 2013, up +4.4%.

Excluding the brokerage subsidiary CGV, whose activity is traditionally subject to fluctuations, the Group's consolidated revenues came to **280.55 million euros** (+4.2%).

Revenues in € million (excl. CGV)	2013	2012	Change (%)
9 months	147.98	146.80	+ 0.8
Fourth quarter	132.57	122.53	+ 8.2
Year to December 31st	280.55	269.33	+ 4.2

Consolidated revenues for the fourth quarter of 2013 represented 47.2% of the full-year figure, reflecting the seasonal trend for Champagne sales.

With the global Champagne wine market contracting 1.5% in 2013 (303.9 million bottles shipped, source: CIVC), the LANSON-BCC Group has seen its volumes increase by 2.5%, despite strong competition on all its markets.

2013 earnings will be released after close of trading on Thursday March 27th, 2014.

<p>LANSON-BCC fully owns seven Champagne Houses</p> <ul style="list-style-type: none"> - Champagne Lanson (Reims), the prestigious international brand. - Champagne Chanoine Frères (Reims), wines intended primarily for the European mass retail market (Chanoine brand), notably with the Tsarine Cuvée range. - Champagne Boizel (Epernay), French mail-order market leader, with wines distributed in the traditional sector for international markets. - Maison Burtin (Epernay), a European mass retail supplier and owner of the Besserat de Bellefon brand, distributed through traditional networks (restaurants, wine stores). - Champagne De Venoge (Epernay), sold on selective retail markets, notably with its Louis XV grande cuvée. - Champagne Philipponnat (Mareuil sur Aÿ), which owns the prestigious Clos des Goisses, with wines also available on selective retail markets as well as in leading restaurants. - Champagne Alexandre Bonnet (Les Riceys), owner of a vast vineyard (wine sold in traditional sectors). 	<p>Euronext Compartment B ISIN: FR0004027068 Ticker: LAN Reuters: LAN.PA Bloomberg: LAN:FP www.lanson-bcc.com</p> <hr/> <p>LANSON-BCC Nicolas Roulleaux Dugage Tel: +33 3 26 78 50 00 investisseurs@lanson-bcc.com</p> <p>CALYPTUS Cyril Combe Tel: +33 1 53 65 68 68 cyril.combe@calyptus.net</p>
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