



Saft delivers high-power Li-ion battery system to ECO-H Technologies, Inc. for Hybrid Power Management System

Paris, February 19, 2014 — Saft, the world's leading designer and manufacturer of advanced technology batteries for industry, has been awarded a contract from ECO-H Technologies, Inc. for the delivery of the first Intensium® Flex Li-ion battery system to power and store energy for the ECO-H System. This initial contract will lead to other potential system deliveries upon success.

The ECO-H System is a patent-pending Hybrid Power Management System for the oil and gas industry developed by ECO-H Technologies and distributed by Tesco Corporation. Through its ability to provide power and store energy using Saft Li-ion batteries, the system allows for immediate on-demand power and the levelling of power usage peaks for rigs. Additionally, the system is equipped with a power management control system to regulate gensets and optimize efficiency. The ECO-H System offers both financial and environmental benefits to the oil and gas sector through the reduction of fuel consumption, fuel emissions and operating expenses.

The contract allows Saft to be an integral part of a first-to-market hybrid genset and battery system. ECO-H's global distributor will purchase 10 systems for installation within the first year of validation at a rate of one system per month.

The pilot system was built around Saft's high-power Li-ion systems and expertise, using its Intensium® Flex Li-ion battery with a nominal capacity of 696Vdc at 500 kW for 525 kWh of energy. The battery design also allows for peak shaving and load levelling, creating a more efficient system that requires one less generator and decreases daily fuel costs, the rig's carbon footprint and provides the opportunity for operators to earn government carbon credits.

Li-ion technology was selected for the application due to its high cycling capabilities and long life cycle not offered by traditional chemistries. The advanced battery system provides a lightweight, high-energy density that eases onsite placement of the product and reduces transportation costs.

Saft delivered the battery in December 2013 and will continue working with distributors on systems opportunities in the coming years.

"We are pleased to be selected as a partner by ECO-H Technologies to participate in enabling the application of their new system, and we anticipate this will generate future growth," said Thomas Alcide, President, Saft America, Inc. "This Saft-powered Hybrid Power Management System is an example of Li-ion technology's ability to open doors to new applications in the oil and gas industry and offer efficient solutions for greater rig productivity."



About Saft

Saft (Euronext: Saft) is a world leading designer and manufacturer of advanced technology batteries for industry. The Group is the world's leading manufacturer of nickel batteries and primary lithium batteries for the industrial infrastructure and processes, transportation, civil and military electronics' markets. Saft is the world leader in space and defence batteries with its Li-ion technologies which are also deployed in the energy storage, transportation and telecommunication network markets. More than 3,800 employees in 18 countries, 14 manufacturing sites and an extensive sales network all contribute to accelerating the Group's growth for the future.

Saft batteries. Designed for industry

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