



ANNUAL RESULTS 2013



RETAIL | HOUSING | OFFICES AND HOTELS | CSR



RESTAURANT DES C

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INTRODUCTION



2013 ACHIEVEMENTS





2013 ACHIEVEMENTS SUMMARY



A STRATEGIC PARTNERSHIP

Long-term partnership with Allianz

€ 395 million in equity raised

Consolidated LTV reduced at 41.7% (vs 49.3% in 2012)

MOMENTUM FOR GROWTH IN ALL BUSINESSES



**Solid operational performance in France
Growth in the pipeline**



**New product launches
Strong upturn in volumes driven by sales to institutional investors**



Record year for new projects under development

A STRUCTURE IN LINE WITH AMBITIONS

Affirmation of the Group's development firepower

Reallocation of equity to higher-value-added activities

A durable structure to embody a new dimension



PARTNERSHIP WITH ALLIANZ

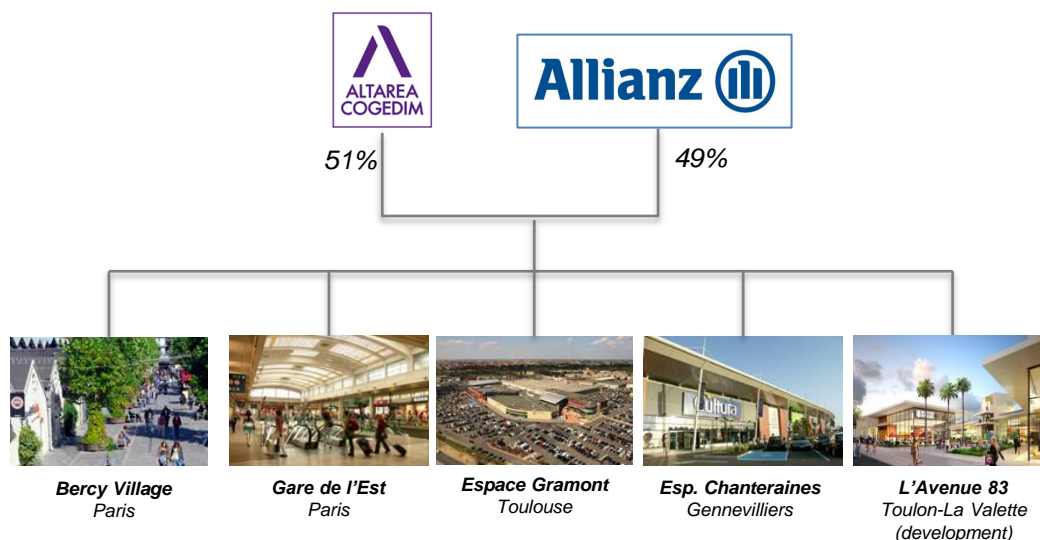
A STRATEGIC PARTNERSHIP



- Partnership over five "core" assets owned by the Group
- A partnership for each asset together with a framework agreement to allow Altarea Cogedim to maintain control of assets following the transaction⁽¹⁾

PORTFOLIO

MAIN TERMS & CONDITIONS



- Term: 10 years + renewable 5-year terms
- Portfolio value: €806 million⁽²⁾
- Allianz investment: €395 million
- Initial rate of return: > 4%
- Final rate of return: ~5.5%⁽³⁾
- Service contracts: 100% Altarea Cogedim Group

(1) Operational, financial and accounting control (IFRS 10 and 11).
(2) At 100% including cost price of development of Toulon-La Valette.
(3) Including development of Toulon-La Valette.

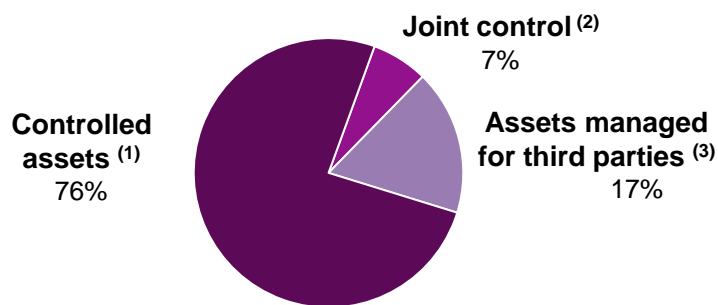


SHOPPING CENTERS PORTFOLIO



- Excellent operational performance of French assets (84% of the portfolio)
- A portfolio made up mainly of large assets (44 assets, average value of €75 million)
- International (16% of the portfolio): decline in rental values, particularly in Italy

VALUE OF PORTFOLIO ASSETS (in € millions)



TOTAL VALUE: €4 billion
o/w Group share: €2.3 billion

OPERATIONAL PERFORMANCE - FRANCE (controlled assets)

Tenant revenue ⁽⁴⁾	+0.7%
CNCC	-2.1%
Visitor numbers	+0.1%
CNCC	-1.7%
Like-for like change in net rental income France	+5.0%
Occupancy cost ratio ⁽⁵⁾	10.2%
Bad debt ⁽⁶⁾	1.5%
Financial vacancy rate ⁽⁷⁾	3.4%

(1) Assets in which Altarea holds shares and for which Altarea exercises operational control. Fully consolidated in the consolidated financial statements.

(2) Assets in which Altarea is not the majority shareholder, but for which Altarea exercises joint operational control. Consolidated using the equity method in the consolidated financial statements.

(3) Assets held entirely by third parties who entrusted Altarea with a management mandate for an initial period of three to five years, renewable.

(4) Revenue development for shopping center tenants in 2013, I-f-I at 100%.

(5) Calculated as rent and expenses charges to tenants (incl. taxes) over the past 12 months (including rent reductions), in proportion to sales over the same period (incl. taxes).

(6) Net amount of allocations to and reversals of provisions for bad debt plus any write-offs during the period as a percentage of total rent and expenses charged to tenants.

(7) Estimated rental value (ERV) of vacant lots as a percentage of total estimated rental value. Excluding property being redeveloped.



SHOPPING CENTERS PIPELINE



- New projects under development, for €430 million in investment
- The pipeline potentially represents 70% of the standing portfolio (rents) ⁽¹⁾
- Back to pre crisis levels in growth dynamic

NEXT-GENERATION PROJECTS



L'Avenue 83, Toulon-La Valette



Cap 3000, Nice



Le Qwartz, Villeneuve-la-G.



Ponte Parodi, Gênes

HIGH RETURN & STRICT COMMITMENT POLICY

Surface area GLA	5,005,218 ft² (465,000 m ²)
<i>o/w refurbishments/ extensions</i>	2,152,780 ft ² (200,000 m ²)
<i>o/w creations</i>	2,852,436 ft ² (265,000 m ²)
Net investments ⁽²⁾	€1.653 bil.
<i>o/w Group share</i>	€1.190 bil.
Provisional gross rental income	€153 mil.
Yield	9.3%

(1) Share of pipeline rents in proportion to share of rents of existing assets.

(2) Net budget including interest expenses and internal costs.



E-COMMERCE

IMPLEMENTING A DIGITAL & MULTICHANNEL OFFERING



- Redesign of the website and higher quality positioning
- Implementation of the multi-channel strategy

« THE MULTI-CHANNEL REIT » : WORK IN PROGRESS

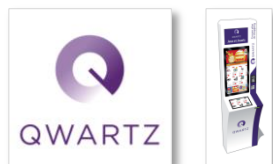
MARKET PLACE



"Le Repaire de Bacchus"



STORE TO WEB



E-commerce Campus

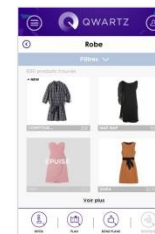


Travel retail

WEB TO STORE



1st in-store product search engine



OPERATIONAL INDICATORS

Visitor numbers ⁽¹⁾	188 million	+4.1%
Business volume	€429 million	+1%
o/w High-tech	€319 million	+1%
O/w Galerie	€110 million	+2%
Galerie Marchande Commissions	€9.6 million	+ 1%
Average rate % of retail sales	8.8%	stable
New merchants in 2013	340	
Retailers from shopping centers	60	

(1) Total number of connections to the site in 2013 (source: Xiti)



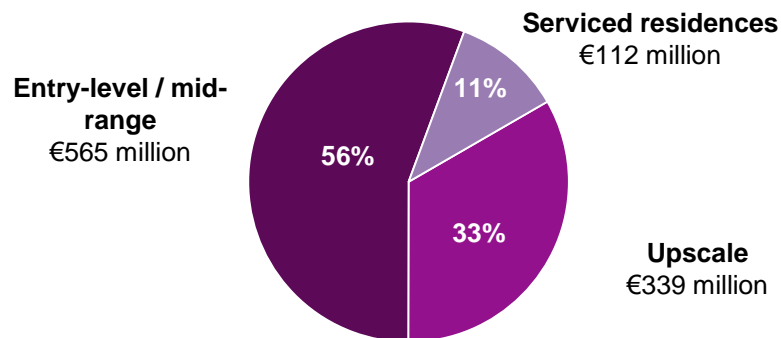
RESIDENTIAL

STRONG GROWTH IN VOLUMES



- Reservations driven by sales to institutional investors and change in product mix
- A bang in line offer with demand (entry-level / mid-range, serviced residences, new neighborhoods)
- Decline in operating results: base effect and maintain in absorption rate

RESERVATIONS: €1.016 billion (+18%)



OPERATIONAL KPI

Reservations (in value terms)	€1.016 billion	+18%
<i>o/w sales to institutional investors</i>	€366 million	+70%
Reservations (no. of units)	3,732	+17%
Revenue	€883 m	-3%
Operating income	€62.3 million	-38%
% of revenue	7.1%	
Backlog⁽¹⁾	€1.331 billion	-6%
	17 months (18 months)	
Offering and portfolio⁽²⁾	€4.430 billion	+9%
Number of units	16,580	+22%

(1) The backlog comprises revenues excluding tax from notarized sales to be recognized on a percentage-of-completion basis and individual and block reservations to be notarized.

(2) Properties for sale include units available for sale (expressed as revenue incl. tax), and the future offering is made up of programs at the development stage (through sales commitments, almost exclusively unilateral in nature) that have yet to be launched (expressed as revenue incl. tax)

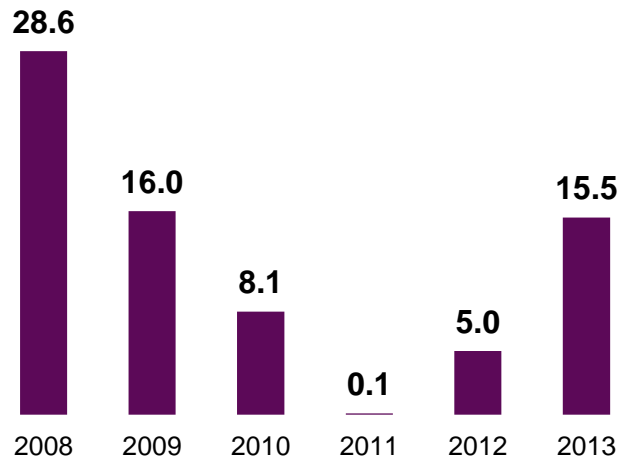


OFFICES BACK TO GROWTH

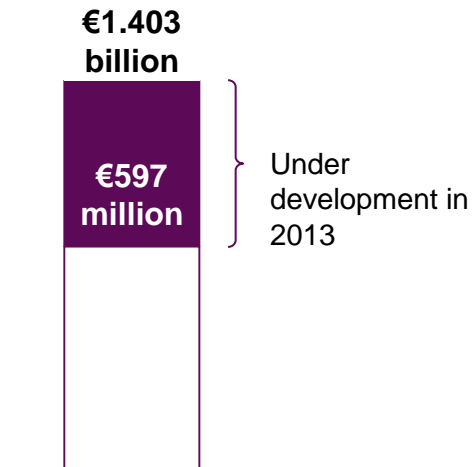


- Enlargement of the portfolio of projects under development (110,000 m² + for €597 million⁽¹⁾)
- A recovery leveraged by AltaFund (≈ half of new projects)
- Contribution to operating income up significantly

OFFICES OPERATING INCOME (in € millions)



PORTFOLIO OF PROJECTS UNDER DEVELOPMENT (amounts⁽¹⁾)



(1) Off-plan or under property development contracts: Amount signed. Delegated project management: capitalized fees. AltaFund investment: cost price.



SUSTAINABLE DEVELOPMENT AND CSR

A RESPONSIBLE COMPANY



- Sustainable development: a key issue for the Group
- A major player in job creation

MARKED PERFORMANCE



- No. 1 French developer ⁽¹⁾ & 3rd among French property companies
- In the top three for the past 3 years

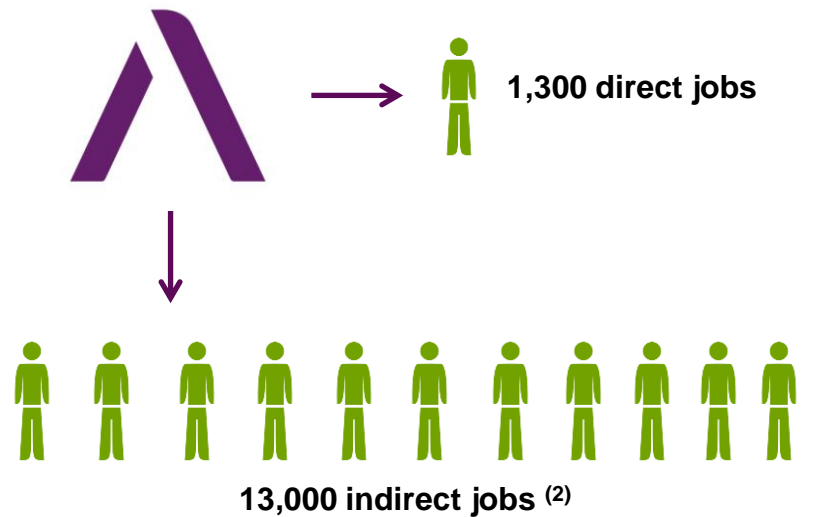


- 90%: level of transparency
- B for performance
- No. 1 French retail REIT



- Score of 77%
- No. 1 French developer & no. 9 worldwide (out of 276)

MORE THAN 14,000 DIRECT AND INDIRECTS JOBS



Indicator verified by Ernst & Young

(1) Tie.
 (2) Jobs supported in France.

FINANCE





RESULTS



A STRENGTHENED BALANCE SHEET

Growth in equity	€1.833 billion	+35%
Reduction of LTV ratio	41.7%	-762 bps
Robust liquidity	€338 million	

RESULTS IN LINE WITH OBJECTIVES

Operating cash flow	€218.6 million	-3%
FFO (Group share)	€142.2 million	-5%
EPRA NNAV	€1.4912 billion	+5%

INDICATORS PER SHARE

FFO (Group share) /share	€12.7/share	-11%
EPRA NNAV/share	€128.7/share	-2%



A STRENGTHENED BALANCE SHEET

IMPACT OF PARTNERSHIPS

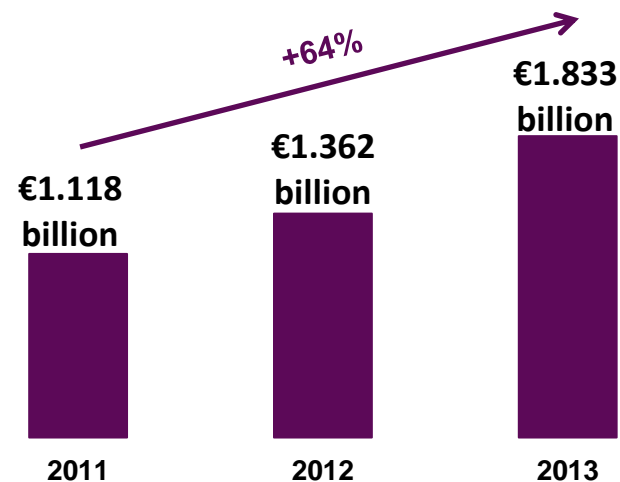


- Growth in consolidated equity: +64% in two years
 - €125 million in script dividends
 - €609 million in equity raised from third parties (minority interests)

MAIN TRANSACTIONS

In € millions	2012	2013	TOTAL
Subordinated perpetual notes (TSDI) taken up by APG	109		109
Full consolidation of Cap 3000	159		159
Partnership with Allianz		324	324
Acquisition of 15% of Bercy Village		17	17
Script dividend ⁽¹⁾	69	56	125
TOTAL	337	397	734

2011-2013 CONSOLIDATED EQUITY ⁽²⁾



(1) Creation of 1.4 million shares in 2012 and 2013.

(2) €1.833 billion in 2013, o/w €1,151million Group share and €682 million minority share.



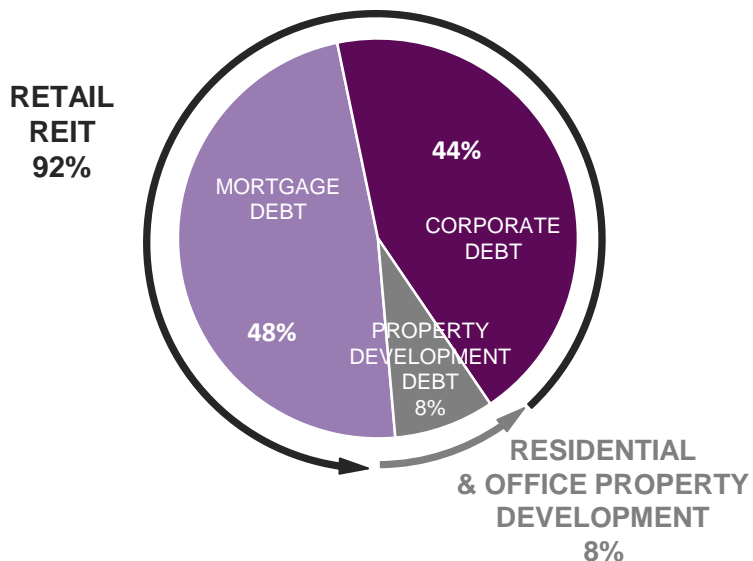
FINANCING AND LIQUIDITY

VERY SOLID RATIOS

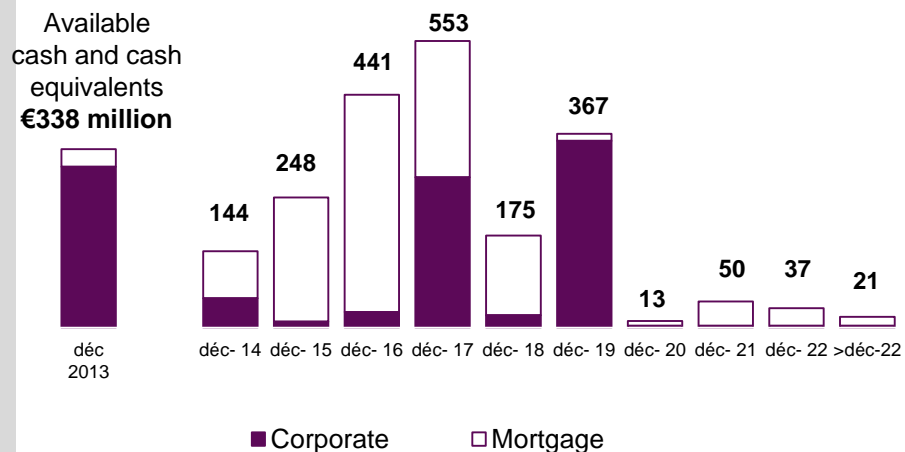


- LTV: 41.7%
- ICR: 4.5x
- Term: 4.1 years

NET DEBT: €1.837 billion (-16%)



DEBT MATURITY SCHEDULE (excluding property development, in € millions)





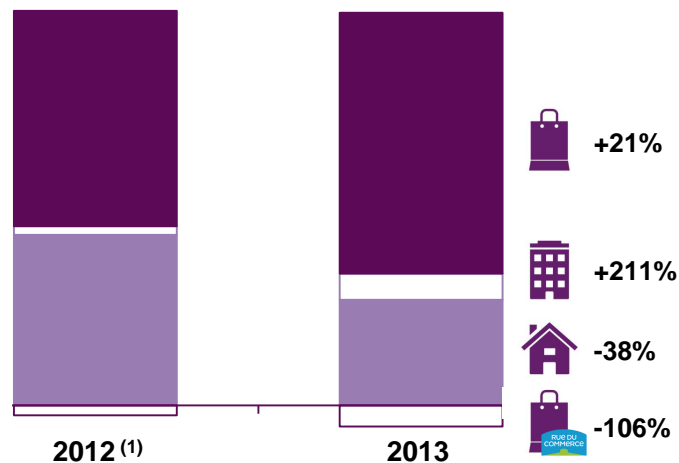
OPERATING CASH FLOW STABILITY



- Decline in contributions from Residential and E-commerce segments
- Offset by sound performances in brick-and-mortar Retail and Office property

OPERATING CASH FLOW

€224.3 mil. → €218.6 mil. -3%



CHANGE IN CONTRIBUTION BY BUSINESS



++

- Full consolidation of Cap 3000
- Disposals
- Like-for-like growth in rents



-

- Base effect
- Delayed impact of lower reservations in 2012
- Will of maintain the absorption rate



+

- Delivery of projects under development in 2011-2012



-

- Investments (Marketplace, IT, marketing and multi-channel)

(1) Initial application of IFRS consolidation standards 10, 11 and 12 as of December 31, 2013 => 2012 data has been restated to facilitate comparison. Please refer to Business Review.

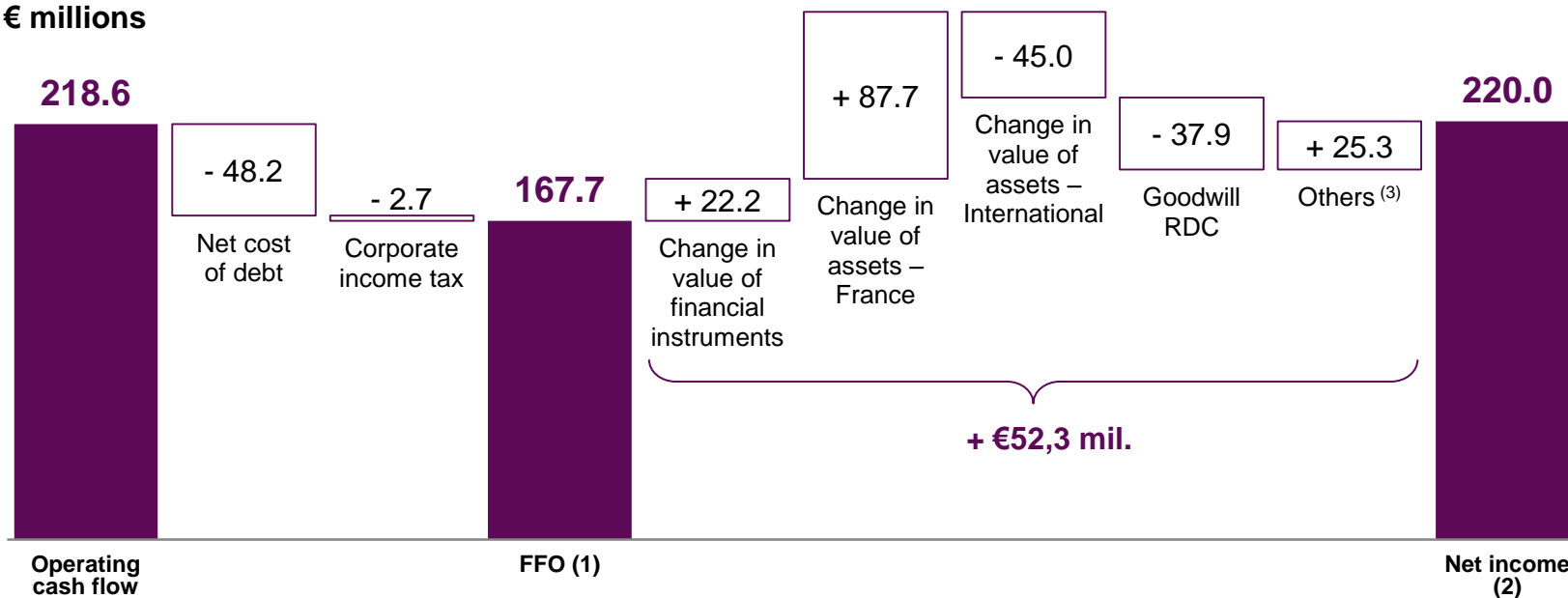


FROM OPERATING CASH FLOW TO NET INCOME



- Consolidated FFO €167.7 million (+6%)
- FFO (Group share) €142.2 million (-5%) ⇒ €12.7/share (-11%)
- Net consolidated income €220.0 million
- Net income (Group share) €146.2 million ⇒ €13.0/share (+146%)

In € millions



(1) Group share and other. FFO (Group share): €142.2 million (-5%).

(2) Group share and other. Net Profit (Group Share): €146.2 million (+162%).

(3) Asset disposal, deferred taxes and estimated expenses.



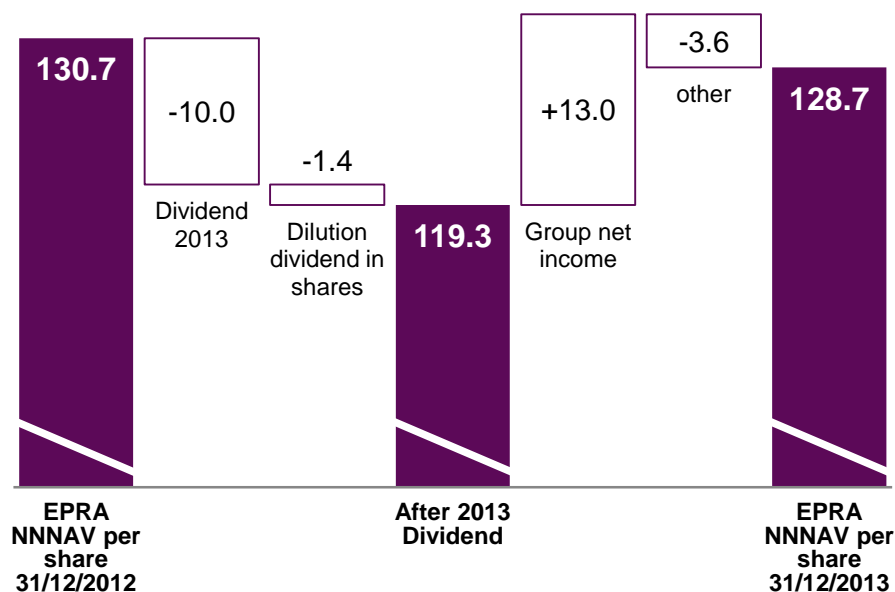
EPRA NNNAV (1)

€128.7 PER SHARE (-1.6%)



- EPRA NNNAV up 4.6% to €1.491 billion
- On a per-share basis, a 1.6% decline to €128.7/share (dilutive effect of the 2012 dividend payout in shares)

In €/share



• Dividend impact:

- 2013 distribution
- Script dividend (536,364 new shares)

• Net Profit (Group share):

- €146.2 million
- €13/share

(1) EPRA NNNAV (liquidation NAV): Market value of equity from the perspective of liquidation // EPRA NAV: €134.9 (-9.2%) // Going concern NAV: €134.2 (-3.1%).
Diluted number of shares, recognizing all shares subscribed in the payment of dividends in shares and the capital increase associated with Bercy Village (681,634 shares).



DIVIDEND



- **€10 dividend per share for FY 2013**
proposed at the General Meeting of May 7, 2014

- **€10.0 dividend, o/w**
 - €0.35/share as repayment of share premiums
 - €2.58/share as distribution of tax-exempt income (SIIC)
 - €7.07/share as distribution of taxable income
- An **option to reinvest the dividend in shares** will be proposed on the basis of payment in shares representing 90% of the average stock price over the 20 trading days preceding the General Meeting.

STRATEGY & OUTLOOK





OPERATIONAL MODEL

A UNIQUE PLATFORM



- Multi-expertise team
- Comprehensive ability to design innovative and profitable projects
- Adaptability, creativity, efficient structure and strong motivation driven by entrepreneurial spirit

DEVELOPMENT PROJECTS UNDERWAY MANAGED BY THE GROUP TEAMS (Figures at 100%)

	Surface areas	Market value
Retail ⁽¹⁾	5,005,218 ft² 465,000 m ²	€2.6 billion
Residential ⁽²⁾	10,258,000 ft² 953,000 m ²	€4.4 billion
Offices ⁽³⁾	4,919,000 ft² 457,000 m ²	€1.4 billion
Total	20,204,000 ft² 1,877,000 m ²	€8.4 billion

MULTI-EXPERTISE TEAM

- 1,300 employees
- Development firepower
- Marketing, Sales
- Development of new products - R&D and design
- Digital expertise
- Financial / legal engineering
- Achievements, markets

(1) Pipeline of programs under development (i.e., excluding identified projects currently under review), GLA, value: rents capitalized at 6%.

(2) Properties for sale + portfolio assets (i.e., excluding programs under construction).

(3) Off-plan / property development contracts: Share of amounts signed, delegated project management: Share of capitalized fees.



FINANCIAL MODEL

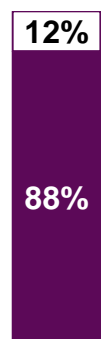
RISK AND PROFITABILITY MANAGEMENT



- A fundamentally "Retail REIT" risk profile
- Significant contribution from other businesses for limited allocation of equity
- Major investment partners at the center of the model

OPTIMIZATION OF RISK AND PROFITABILITY

Allocated capital



Contribution to operating income



■ Retail

MAJOR INVESTMENT PARTNERS

 **CRÉDIT AGRICOLE ASSURANCES**

— Le bon sens a de l'avenir —

GRUPE



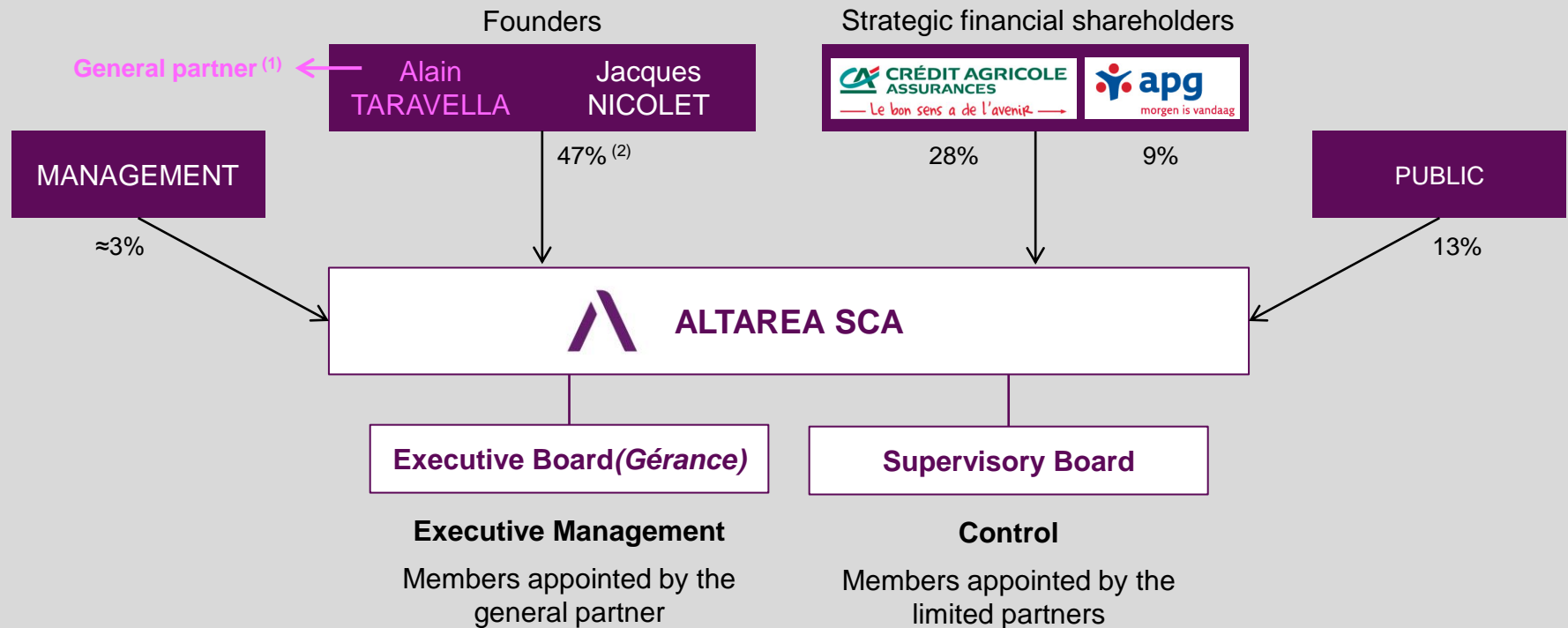


STRUCTURE EVOLUTION

CONSOLIDATION AND DURABILITY



- Supervisory Board: appointment of a new President
- Executive Board: enlargement
- Foncière des Régions exits and is replaced by Crédit Agricole Assurances



(1) Through the company Altafi2
(2) 44% Alain Taravella, 3% Jacques Nicolet



L'AVENUE 83 – TOULON LA VALETTE

A CONTROLLED-RISK INVESTMENT



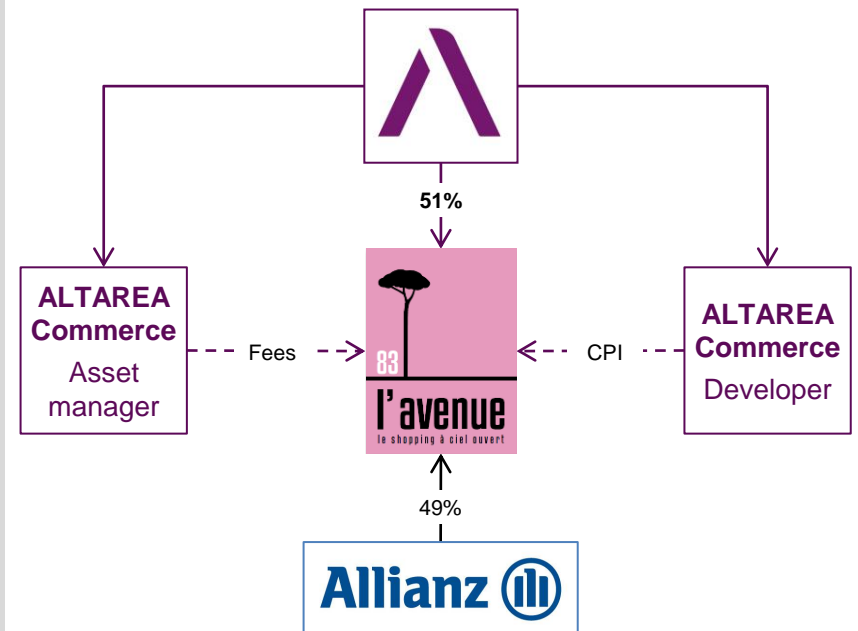
- The Group acts as: once developer, investor, guarantor and asset manager.
- The Group sources the project (land management, authorizations, design).
- For Allianz: a secured investment in terms of investment (property development contract with group warranty) and return (partial rent guarantee at opening).

THE PRODUCT



- 549,000-ft² (51,000-m²) shopping & entertainment center
- 16-screen Gaumont Pathé multiplex
- 2 specialized department stores + 14 MS stores + 60 shops
- 20 restaurants, 32,000 ft² (3,000 m²) of outdoor dining space
- Part of an urban mixed-use project (housing, offices, hotel)

THE STRUCTURE





BLOCK HOUSING SALES

A MIXED-USE PRODUCT FOR ENHANCED RETURN



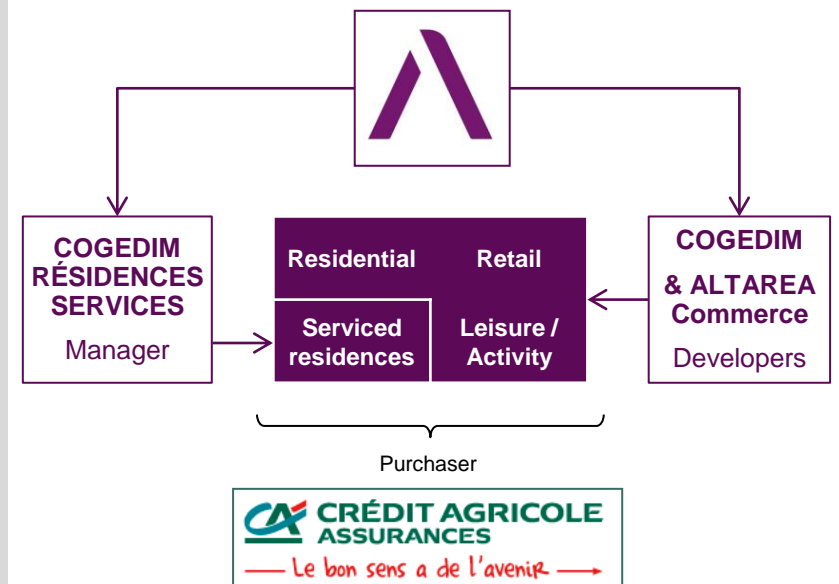
- The Group acts as developer and manager of residential and retail property.
- For Crédit Agricole Assurances, the mixed-use nature of the product offers an attractive overall return.
- The program contributes to the development of a "New Neighborhood," which will ultimately be a source of value creation for the investor.

MASSY PLACE DU GRAND OUEST



- 325 homes, incl. 85 Cogedim Club ® units
 - 75,500 ft² (7,000 m²) of retail space
 - 161,500 ft² (15,000 m²) of Activity/Leisure areas
- Part of a COGEDIM program featuring a total of 900 homes

THE STRUCTURE





COGEDIM CLUB®: A COMBINED DEVELOPER-MANAGER-INVESTOR APPROACH



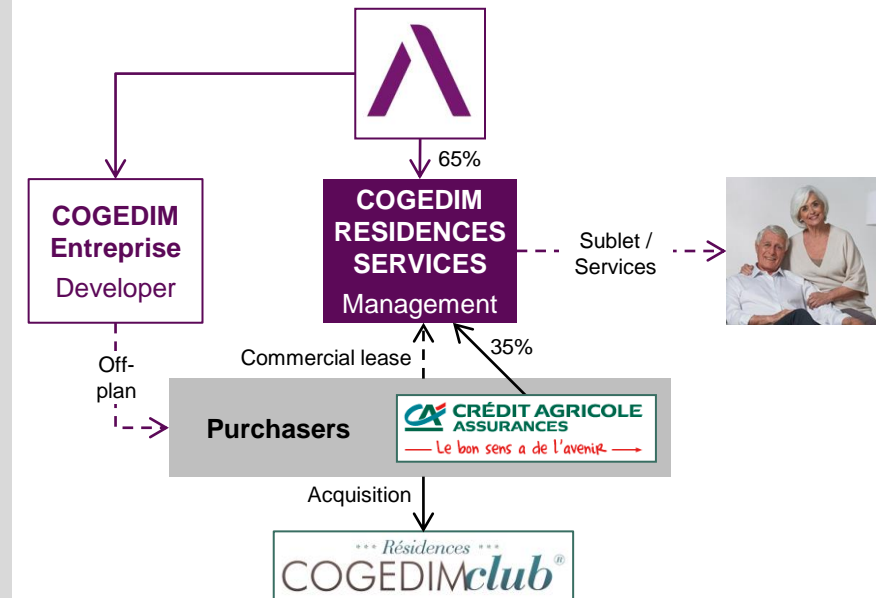
- The Group is at once developer, manager and investor (subletting).
- Crédit Agricole Assurances invested in:
 - the residences (block sales)
 - the management company (35% interest)
 - ⇒ Increased return and appreciating business assets
- For individual purchasers: advantageous tax environment + rental risk borne by the management company

THE PRODUCT



- Downtown location and variety of *à la carte* services
- Seniors maintain their independence in an environment that promotes a dynamic social life and active lifestyle
- Residences are built and managed by the Group
- Investment per unit => wealth management approach

THE STRUCTURE





ALTA FUND

THE OFFICE PROPERTY GROWTH DRIVER



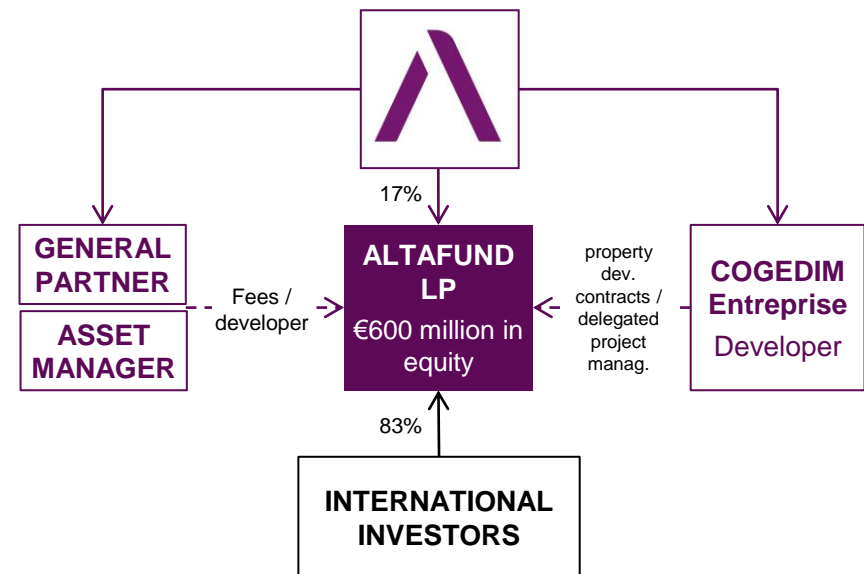
- The Group acts as developer, fund and asset manager and investor.
- AltaFund draws from the expertise of the Group: exclusive Cogedim developer, 100% discretionary investment
- Significant Group stake (17% of AltaFund) => ensure rigorous management for investors

POSITIONING OF THE PRODUCT



- Premium locations, potential "core" buildings for redevelopment
- Repositioning to highest market standards and high environmental added-value
- Assets to be sold in the medium term

THE STRUCTURE





E-COMMERCE CAMPUS // QWARTZ

CROSSING THE BARRIERS BETWEEN CHANNELS



- A unique multichannel offer for retailers
- A large range of brick-and-mortar and/or digital channels



BRICK-AND-MORTAR

SHOP
QWARTZ



EXPERIENCE
STORE



WINDOW
MAGAZINES



DIGITAL

E-COMMERCE
CAMPUS



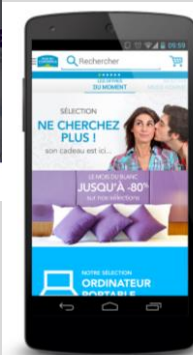
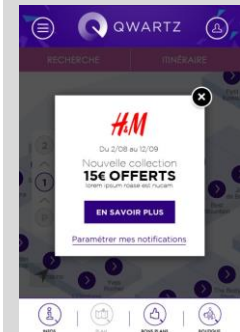
WEBSITE
MOBILE APP



RDC MOBILE
APP



BRAND –
RETAILERS





2014

A YEAR OF TRANSITION



ONGOING TRENDS



- Growth in rental income like-for-like
- Impact of Allianz partnership (rental income sharing)
- Digital investments



- Increase in sales (new offer)
- End of the contribution of « millésime 2010-2011 » programs
- Temporary decrease in results



- New projects under development
- Rising contribution to results

IMPACTS ON FFO

- Sound drop in first semester 2014
- Strong upturn expected by the end of the year



2017-2018 ASSUMPTIONS



MACRO-ECONOMIC ASSUMPTIONS

- **Credit market: similar conditions**
- **Real estate prices and rents under pressure**
- **End of worsening in legal and fiscal environment**

OPERATIONAL ASSUMPTIONS



- **Pipeline roll-over funded by sharing/disposals of standing assets**
- **E-commerce contribution back to equilibrium**



- **Target: 7,500 units with adapted margin**



- **Target: €300 to €500 million of yearly new projects**



2017-2018 RISK PROFILE & FINANCIAL TARGETS



Lower risk profile (LTV < 45%)

Pursuit of the partnership policy

⇒ FFO 2017-2018: > €200 mil. in Group share

⇒ 2015 dividend: €10.0 /share minimum
with script dividend option in shares



CONCLUSION



APPENDICES





P&L



In € millions	12/31/2013			12/31/2012 restated			12/31/2012 published	
	Funds from operations (FFO)	Changes in value, estimated expenses and transaction costs	TOTAL	Funds from operations (FFO)	Changes in value, estimated expenses and transaction costs	TOTAL	Funds from operations (FFO)	
Shopping centers	196.1	19%	-	196.1	164.9	0.9	165.8	190.9
Online retail	328.1	1%	-	328.1	325.2	(0.0)	325.1	325.1
Residential	883.3	(3)%	-	883.3	915.0	-	915.0	949.2
Offices	110.8	40%	-	110.8	79.4	-	79.4	118.8
REVENUE	1,518.4	2%	-	1,518.4	1,484.5	0.9	1,485.4	1584.0
Shopping centers	153.9	21%	68.5	222.4	127.1	13.6	140.7	135.0
Online retail	(12.5)	106%	(47.0)	(59.5)	(6.0)	(7.9)	(13.9)	(6.0)
Residential	62.3	(38)%	(5.2)	57.0	100.7	(4.7)	95.9	100.6
Offices	15.5	211%	(1.9)	13.6	5.0	(2.9)	2.1	5.1
Other	(0.6)	(76)%	(0.6)	(1.2)	(2.5)	(0.6)	(3.0)	(2.5)
OPERATING INCOME	218.6	(3)%	13.8	232.4	224.3	(2.5)	221.7	232.2
Net borrowing costs	(48.2)	(25)%	(6.6)	(54.8)	(63.9)	(3.3)	(67.2)	(71.7)
Discounting of debt and receivables	-		(0.2)	(0.2)	-	(0.0)	(0.0)	-
Changes in value and profit / (loss) from disposal of financial instruments	-		22.2	22.2	-	(73.9)	(73.9)	-
Proceeds from the disposal of investments	-		(0.0)	(0.0)	-	0.7	0.7	-
Corporate income tax	(2.7)		23.2	20.4	(1.7)	(19.3)	(21.0)	(1.9)
NET PROFIT	167.7	6%	52.3	220.0	158.6	(98.4)	60.2	158.6
<i>Income attributable to equity holders of the parent</i>	142.2	(5)%	4.1	146.2	149.7	(93.8)	55.9	149.7
<i>Average diluted number of shares (in mil.)</i>	11,232				10,548			10,547
FFO (group share)/share	12.66	(11)%			14.19			14.19



BALANCE SHEET (1/2)



<i>In € millions</i>	12/31/2013	12/31/2012 restated	12/31//2012 published
NON-CURRENT ASSETS	3 600.7	3 558.7	3 617.5
Intangible assets	237.7	276.7	276.7
<i>o/w goodwill</i>	128.7	166.6	166.6
<i>o/w brands</i>	98.6	98.6	98.6
<i>Other intangible assets</i>	10.4	11.5	11.5
Property, plant and equipment	12.6	11.3	11.4
Investment properties	3 029.0	3 021.9	3 200.3
<i>o/w investment properties in operation at fair value</i>	2 917.9	2 869.6	3 037.3
<i>o/w investment properties under development and under construction at cost</i>	111.1	152.4	163.0
Securities and investments in equity affiliates and unconsolidated interests	278.6	210.6	84.7
Loans and receivables (non-current)	6.6	6.8	18.3
Deferred tax assets	36.2	31.4	26.0
CURRENT ASSETS	1 292.2	1 376.7	1 504.3
Non-current assets held for sale	1.7	4.8	4.8
Net inventories and work in progress	606.4	658.8	702.6
Trade and other receivables	428.2	402.9	456.7
Income tax credit	2.3	1.8	1.8
Loans and receivables (current)	18.1	15.3	16.3
Derivative financial instruments	0.8	0.1	0.3
Cash and cash equivalents	234.9	293.0	321.8
TOTAL ASSETS	4 892.9	4 935.4	5 121.8



BALANCE SHEET (2/2)



<i>In € millions</i>	12/31/2013	12/31/2012 restated	12/31//2012 published
EQUITY	1 832.9	1 362.0	1 362.0
Equity attributable to Altarea SCA shareholders	1 151.3	1 023.7	1 023.7
Share capital	177.1	131.7	131.7
Other paid-in capital	437.0	481.6	481.6
Reserves	391.0	354.6	354.6
Income associated with Altarea SCA shareholders	146.2	55.9	55.9
Equity attributable to minority shareholders of subsidiaries	681.6	338.2	338.2
Reserves associated with minority shareholders of subsidiaries	498.8	224.9	224.9
Other equity components, subordinated perpetual notes	109.0	109.0	109.0
Income associated with minority shareholders of subsidiaries	73.8	4.3	4.3
NON-CURRENT LIABILITIES	1 782.5	2 259.1	2 371.8
Non-current borrowings and financial liabilities	1 722.7	2 148.0	2 254.2
<i>o/w participating loans</i>	12.7	13.9	14.8
<i>o/w non-current bond issues</i>	248.5	250.0	250.0
<i>o/w borrowings from credit institutions</i>	1 432.3	1 867.4	1 972.7
<i>o/w other borrowings and debt</i>	29.2	16.7	16.7
Other non-current provisions	21.1	21.7	25.7
Deposits received	26.8	27.1	29.1
Deferred tax liability	11.9	62.3	62.9
CURRENT LIABILITIES	1 277.6	1 314.3	1 388.0
Current borrowings and financial liabilities	436.2	303.5	311.1
<i>o/w borrowings from credit institutions (excluding overdrafts)</i>	323.4	264.5	282.3
<i>o/w treasury notes and accrued interest</i>	28.0	-	2.7
<i>o/w bank overdrafts</i>	39.7	1.8	2.7
<i>o/w other borrowings and debt</i>	44.9	37.2	26.1
Derivative financial instruments	73.7	171.5	181.2
Accounts payable and other operating liabilities	739.5	836.4	892.9
Tax due	28.1	2.8	2.8
Amount due to shareholders	0.0	0.0	0.0
TOTAL LIABILITIES	4 892.9	4 935.4	5 121.8



NET ASSET VALUE



GROUP NAV	12/31/2013				12/31/2012	
	In € millions	Change	€/share	Change/s hare	In € millions	€/share
Consolidated equity, Group share	1,151.3		99.3		1,023.7	93.8
Other unrealized capital gains	317.6				381.9	
Restatement of financial instruments	71.5				177.1	
Deferred tax on the balance sheet for non-SIIC assets (international assets)	23.4				38.0	
EPRA NAV	1,563.9	(3.5)%	134.9	(9.2)%	1,620.7	148.6
Market value of financial instruments	(71.5)				(177.1)	
Fixed-rate market value of debt	(2.3)				–	
Effective tax for unrealized capital gains on non-SIIC assets*	(32.1)				(50.3)	
Optimization of transfer duties *	48.7				48.3	
Partners' share**	(15.4)				(15.7)	
EPRA NNAV (liquidation NAV)	1,491.2	4.6%	128.7	(1.6)%	1,425.9	130.7
Estimated transfer duties and selling fees	63.6				86.2	
Partners' share**	(0.7)				(0.9)	
Diluted Going Concern NAV	1,554.1	2.8%	134.1	(3.2)%	1,511.2	138.5

* Varies according to the type of disposal, i.e. sale of asset or sale of securities.

** Maximum dilution of 120,000 shares.

*** Number of diluted shares.

11,590,807

10,909,159