



Press Release

Paris, July 29th, 2014

BUSINESS IN THE FIRST HALF 2014

- **TURNOVER INCREASE OF 11 %**
- **ACCELERATION OF INTERNATIONAL DEVELOPMENT**

680.1M€

Turnover
+10.8%

384.3M€

Turnover in France
+0.7%

295.8M€

International Turnover
+27.4%

BUSINESS AT THE END OF JUNE 2014: +10.8%

- Turnover has been increased of 10.8% by international business which now represents 43.9% of Group's activity (37.9% at the end of June 2014).
- On a like-for-like basis and exchange rates, turnover increase by 1.5%: -2.1% in France; +7.5% abroad.
- In the second quarter, business grew by 12.9%. Organic growth was 1.7% (-1.9% in France ; +7.4 abroad)
- This year organic growth is not impacted by the number of working days and participation rate (92%) since both are identical to last year.
- The business environment in France remains depressed. Internationally, Sweden, Italy, Netherland and USA are growing.
- Unlike past years, Aeronautics has declined in 2014. Automotive (High growth this year) and energy especially, have contributed to organic development.

As a European Leader in Technology Consulting and Engineering (TCE), ALLEN carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.

ALLEN's stock is listed in compartment A of the Euronext Paris market (ISIN FR0000071946); it is part of the SBF 120, the IT CAC 50 index and MIDCAP 100, and is eligible for the Deferred Settlement Service (SRD).

Technology Consulting and Engineering (TCE)

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2014 EXTERNAL GROWTH

Since the beginning of the year, Alten made four acquisitions, mainly abroad:

- A company in Italy (CA 5M€, 80 engineers); in USA (CA 9M€, 110 engineers); Geci in France and in Germany (CA 32M€, 420 engineers), a company in Finland (CA 22M€, 310 engineers).

2014 OUTLOOK

- The economic context remains difficult, and European prime contractors are facing high budgetary constraint.
- Alten has the critical size and the positioning which enable the company to continue developing its market shares.
- Despite a negative "embedded growth", ALTEN will achieve this year an organic growth which should accelerate and range between 2% and 3% during the second half of 2014.
- Alten will also pursue its external growth, in France and abroad, to accelerate its development.

Next event: Publication of half year results on **September 24th, 2014**

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