

Paris, January 29th 2015

2014 ANNUAL TURNOVER

- Activity increase of 12.9%
- Strong international growth : +31.5%
- 9 acquisitions since January 2014

In Euros Millions	2013	2014	Var.
Turnover	1,216.2	1,373.2	+ 12.9 %
▪ France	751.0 i.e 61.7 %	761.5 i.e. 55.5 %	+ 1.40 %
▪ International	465.2 i.e. 38.3 %	611.7 i.e. 44.5 %	+ 31.50 %
Headcount	16 000	18 400	+ 15 %

2014 ACTIVITY:

- The 2014 consolidated turnover amounted to € 1,373.2 million, which represents an increase of 12.9% compared to 2013. In France, it increases 1.40%; International is strongly growing: +31.5%. The activity outside of France now represents 44.5% of the turnover (38.3% in 2013).
On a like-for-like basis, including exchange rate effect, activity increases 2.75% (-1% in France, +8.7% abroad). In France, the economic context remains depressed. Abroad, the significant growth was achieved mainly by USA, Italy and Benelux.
- In the fourth quarter, business totaled € 357.5 million, up to 15.8% compared to the fourth quarter of 2013. On a like-for-like basis, it raised by 5.6% (1.9% in France, 11.2% abroad).
- Despite a negative “embedded” organic growth, ALLEN will have managed to accelerate its organic growth along the year.

EXTERNAL GROWTH : EIGHT ACQUISITIONS IN 2014, ONE IN 2015

- In order to accelerate its expansion, particularly abroad, ALLEN acquired 8 companies in 2014: (1 in France, 7 abroad). They represent a € 103 million turnover and 1,100 engineers and consultants.
- At the beginning of 2015, ALLEN purchased a technology consulting company in the Netherlands (€11 million turnover, 95 consultants).

OUTLOOK 2015:

The economic environment stays complicated and R&D budgets are still under constraint.

ALTEN confirmed its tier one supplier listing for 2015 among the main European prime contractors.

Thanks to its positioning and leadership, ALTEN will increase its market share and continue to take advantage of the sector's consolidation.

Thanks to its assets in a globally stable market, Alten should achieve a positive organic growth in 2015, compliant with its high margin policy.

NEXT EVENT:

2014 Annual results: February 25th 2015 before the market opening.

About ALTEN

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As a European Leader in Technology Consulting and Engineering (TCE), ALTEN carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.

ALTEN's stock is listed in compartment A of the Euronext Paris market (ISIN FR000001946); it is part of the SBF 120, the IT CAC 50 index and MIDCAP100, and is eligible for the deferred Settlement Service (SRD).